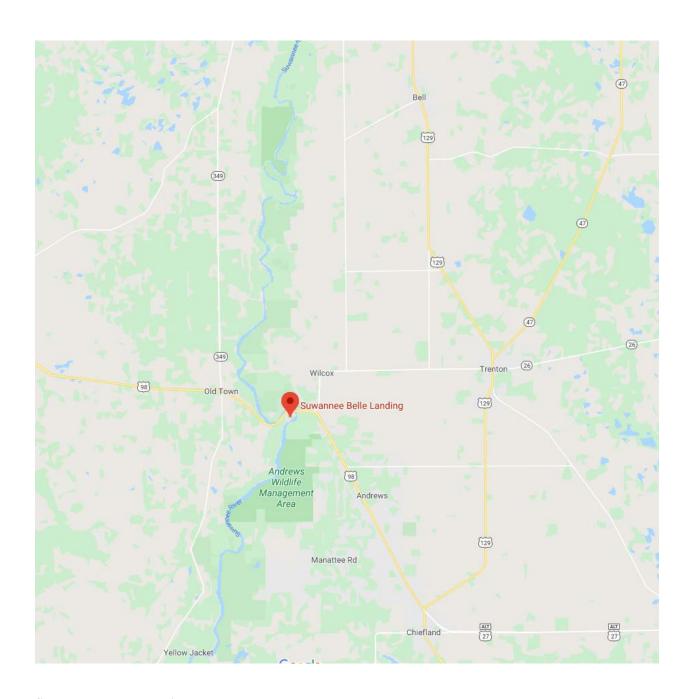


MEETING NOTICE

There will be a meeting of the Original Florida Tourism Task Force on July 21, 2022. The meeting will be held at Suwannee Belle Landing, 282 Southeast 989 Street, Old Town, Florida, beginning at 10:00 a.m.



Suwannee Belle Landing 282 Southeast 989 Street Old Town, FL 32680

The Original Florida



TOURISM TASK FORCE Meeting Agenda

282 S	annee Belle Landing Southeast 989 Street Fown, FL 32680	July 21, 2022 Thursday, 10:00 a.m.
		PAGE NO.
I.	Call to Order, Introductions	
II.	Approval of Agenda	3
III.	Approval of June 16, 2022 Meeting	
IV.	Minutes	_
V.	Old Business	5
	A. Committee Reports	
	1. Finance Committee	
	a. Monthly Financial Report Review and Approval	
	(1) May 31, 2022	9
	B. Fiscal Year 2021-22 Regional Rural Development Grant	21
	 Website e-newsletter Website Blogs Marketing Materials Domestic Travel Shows Advertising Campaign Brochure Distribution Scholarships Professional Organization Memberships C. VISIT FLORIDA - Monthly Report VISIT FLORIDA Domestic Press Trip D. Staff Items - Task Force Retreat E. Other Old Business	
	1. Update Task Force Member Contact Information	29
	2. 2022 Meeting Dates and Locations	33

F. Announcements

VI. **NEW BUSINESS**

VII. Leadership Forum: **TBD**

VIII. Adjournment

Date and Location of Next Meeting:

The next regular meeting is scheduled to be held at 10:00 a.m. on August 18, 2022 in Lafayette County at a location to be determined.



MINUTES OF The Original florida TOURISM TASK FORCE

Backdoor Bistro Meeting Hall 124 South Jefferson Street, Perry, FL Taylor County June 16, 2022 Thursday, 10:00 a.m.

MEMBERS PRESENT

Ron Gromoll, Alachua County Alden Rosner, Columbia County Russ McCallister, Dixie County Bryan Freeman, Gilchrist County Patricia Watson, Gilchrist County Jackie Blount, Madison County Charissa Setzer, Suwannee County Dawn Perez, Taylor County

OTHERS PRESENT

Donna Creamer, Travel Show Coordinator Anne Glick, Florida Fish and Wildlife Conservation Commission Breana Dacks, VISIT FLORIDA Roland Loog, Task Force Volunteer

STAFF PRESENT Lauren Yeatter

MEMBERS ABSENT

Brian Avery, Alachua County Elizabeth Reyes, Alachua County Daniel Riddick, Bradford County Will Sexton, Bradford County, Vice-Chair Rod Butler, Columbia County Paula Vann, Columbia County Ryan Fulford, Dixie County Chadd Mathis, Hamilton County Mia Mauldin, Hamilton County David Ward, Jefferson County Katrina Richardson, Jefferson County Craig Colton, Lafayette County, Chair Carol McQueen, Levy County Tisha Whitehurst, Levy County Marlene Squires-Swanson, Madison County Teena Peavey, Suwannee County, Treasurer Sandy Beach, Taylor County Dale Walker, Union County Thomas Herndon, Wakulla County Natalie Knowles, Wakulla County

I. CALL TO ORDER, INTRODUCTIONS

Noting the absence of the Chair and Vice-Chair, Lauren Yeatter called the meeting to order at 10:04 a.m.

ACTION: Patricia Watson moved and Alden Rosner seconded to elect Dawn Perez to serve as Acting Chair for meeting. The motion passed unanimously.

II. APPROVAL OF THE AGENDA

Acting Chair Perez requested approval of the meeting agenda, as presented.

ACTION: Alden Rosner moved and Bryan Freeman seconded to approve the meeting agenda as presented. The motion passed unanimously.

III. APPROVAL OF THE MAY 19, 2022 MINUTES

Acting Chair Perez asked for approval of the May 19, 2022 meeting minutes.

ACTION: Patricia Watson moved and Jackie Blount seconded to approve the May 19, 2022 minutes as presented. The motion passed unanimously.

IV. OLD BUSINESS

- A. Committee Reports
 - 1. Finance Committee Report
 - a. Monthly Financial Report Review and Approval -

April 30, 2022

ACTION: Bryan Freeman moved and Russ McCallister seconded to accept the April 30, 2022 monthly financial report as presented. The motion passed unanimously.

- B. Fiscal Year 2021-22 Regional Rural Development Grant
 - 1. Website
 - 2. e-newsletter
 - 3. Website Blogs
 - 4. Marketing Materials
 - 5. Domestic Travel Shows
 - 6. Advertising Campaign

ACTION: Ron Gromell moved and Charissa Setzer seconded to authorize the placement of a two-panel size advertisement in the 2023 Visit Florida Transportation Map. The motion passed unanimously.

- 7. Brochure Distribution
- 8. Scholarships
- 9. Professional Organization Memberships
- 10. Approval of First Quarter Report and Reimbursement Submittal Package

ACTION: Patricia Watson moved and Bryan Freeman seconded to approve the First Quarter Report and Reimbursement Submittal Package. The motion passed unanimously.

- C. VISIT FLORIDA -
 - 1. Monthly Report

Brenna Dacks gave the Visit Florida monthly report.

- 2. VISIT FLORIDA Domestic Press Trip
- D. Staff Items -
 - 1. Itinerary Workshop
- E. Other Old Business
 - 1. Updated Task Force Member Contact Information
 - 2. 2022 Meeting Dates and Locations
- F. Announcements

Task Force members made announcements of interest to the Task Force.

V		NEW	BUSINESS	- None
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VI. LEADERSHIP FORUM - None

VII. ADJOURNMENT

Date and Location of next meeting

The next regular meeting is scheduled for 10:00 a.m., July 21, 2022 to be held in Dixie County at a location to be determined.

The meeting adjourned at 11:46 a.m.	
Craig Colton, Chair	7/21/22 Date

Minutes prepared by Lauren Yeatter of the North Central Florida Regional Planning Council

The Original Florida Tourism Task Force Balance Sheet

As of May 31, 2022

	May 31, 22
ASSETS Current Assets Checking/Savings	444 COO E2
Cash in Bank - Capital City	141,680.52
Total Checking/Savings	141,680.52
Accounts Receivable Accounts Receivable	50,000.00
Total Accounts Receivable	50,000.00
Other Current Assets Prepaid Expense Prepaid Registration Fees	439.00 6,695.00
Total Other Current Assets	7,134.00
Total Current Assets	198,814.52
TOTAL ASSETS	198,814.52
LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable Accounts Payable	3,825.00
Total Accounts Payable	3,825.00
Total Current Liabilities	3,825.00
Total Liabilities	3,825.00
Equity Unrestricted Earnings Net Income	156,108.50 38,881.02
Total Equity	194,989.52
TOTAL LIABILITIES & EQUITY	198,814.52

4:27 PM 07/12/22 Accrual Basis

The Original Florida Tourism Task Force Profit & Loss May 2022

	May 22
Net Income	0.00

3:07 PM 06/15/22

The Original Florida Tourism Task Force Reconciliation Summary Cash in Bank - Capital City, Period Ending 05/31/2022

	May 31, 22	
Beginning Balance Cleared Balance		141,680.52 141,680.52
Register Balance as of 05/31/2022		141,680.52
New Transactions Checks and Payments - 1 item	-3,825.00	
Total New Transactions	-3,825.00	
Ending Balance		137,855.52

The Original Florida Tourism Task Force Reconciliation Detail

Cash in Bank - Capital City, Period Ending 05/31/2022

Туре	Date	Num	Name	Clr	Amount	Balance
Beginning Balance Cleared Balance		0 1				141,680.52 141,680.52
Register Balance as	of 05/31/2022					141,680.52
New Transacti Checks and Bill Pmt -Check	ons I Payments - 1 i 06/02/2022	tem 1588	Southeast Tourism		-3,825.00	-3,825.00
Total Check	s and Payments				-3,825.00	-3,825.00
Total New Tran	sactions				-3,825.00	-3,825.00
Ending Balance					-3,825.00	137,855.52



P.O. Box 900 Tallahassee, FL 32302



00000030 FCC31545060122065842 01 000000000 THE ORIGINAL FLORIDA TOURISM TASK FORCE 2009 NW 67TH PL GAINESVILLE FL 32653-1603

Date 5/31/22 Primary Account Page 1 XXXXXXX2204

A Capital City Bank Visa Debit Card with chip technology is the perfect way to pay for every "little" thing. From the donut shop to the dime store, a debit card is a safe, easy way to purchase anything-no matter how small. Request your card today!

CHECKING ACCOUNT

EVERYDAY CHECKING FOR BUSINE Account Number Previous Balance Deposits/Credits Checks/Debits Service Charges Interest Paid Ending Balance	SS XXXXXXX2204 141,680.52 .00 .00 .00 .00 141,680.52	Images Statement Dates Days in this State Avg Ledger Balance Avg Collected Bala	ement Period 141	0 5/31/22 30 ,680.52 ,680.52
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DAILY BALANCE INFORMATION

Date 5/02 Balance 141,680.52

----END OF STATEMENT----



RECEIVED

JUN 07 2022

NORTH CENTRAL FLORIDA REGIONAL PLANNING COUNCIL

The Original Florida Tourism Task Force Income and Expenses - Budget vs. Actual As of May 31, 2022

(These financial statements are unaudited)

	Budget	May 2022	Year to Date	Over/(Under) Budget
Co-op Regional Marketing Program Fee	54,000.00	0.00	54,000.00	0.00
DEO Rural Development Grant 20/21	40,600.00	0.00	33,907.31	(6,692.69)
DEO Rural Development Grant 21/22	23,300.00	0.00	0.00	(23,300.00)
VisitFlorida Rural Area Opportunity Grant 21/22	0.00	0.00	0.00	0.00
VisitFlorida Rural Area Opportunity 21/22 In-Kind	0.00	0.00	0.00	0.00
Total Income	117,900.00	0.00	87,907.31	(29,992.69)
Expenses				
Marketing				
Planning				
VisaVues Domestic & International Editions	0.00	0.00	0.00	0.00
Total Planning	0.00	0.00	0.00	0.00
Collateral Materials				
Print Ultimate Bicycle Guide	0.00	0.00	0.00	0.00
Print Exhilarating Natural North FI Brochure	0.00	0.00	0.00	0.00
Total Collateral Materials	0.00	0.00	0.00	0.00
Website				
Website Blogs	8,900.00	0.00	4,250.00	(4,650.00)
Web Hosting & Maintenance Services	6,000.00	0.00	6,000.00	0.00
Total Website	14,900.00	0.00	10,250.00	(4,650.00)
Trade Shows				
Whistles & Other Promotional Items	0.00	0.00	0.00	0.00
Popup and/or Cloth Displays - VF In-Kind	0.00	0,00	0.00	0.00
Welcome Center Rack Space - VF In-Kind	0.00	0.00	0.00	0.00
Adventure Travel Training 4 Day-VF In-Kind	0.00	0.00	0.00	0.00
Consumer Influencer-VF In-Kind	0.00	0.00	0.00	0.00
VF Atlanta Camping & RV Show	0.00	0.00	0.00	0.00
VF New York Times Travel Show	0.00	0.00	0.00	0.00
VF Chicago RV & Camping Show	0.00	0.00	0.00	0.00
VF Toronto Outdoor Adventure Show	0.00	0.00	0.00	0.00
VF Washington DC Travel & Adventure Show	0.00	0.00	0.00	0,00
VF Florida Huddle 2022	0.00	0.00	1,260.41	1,260.41
DEO Georgia RV & Camper Show	7,500.00	0.00	0.00	(7,500.00)
DEO Atlanta Travel & Adventure Show	0.00	0.00	1,886.34	1,886.34
Total Trade Shows	7,500.00	0.00	3,146.75	(4,353.25)

The Original Florida Tourism Task Force Income and Expenses - Budget vs. Actual

As of May 31, 2022

(These financial statements are unaudited)

	Budget	May 2022	Year to Date	Over/(Under) Budget
Advertising	11.7			
Digital Advertising Campaign 2021-22	0.00	0.00	0.00	0.00
FI Vacation Planner Print Ad 2021-22	0.00	0.00	8,303.25	8,303.25
Digital Retargeting Campaign 2021-22	0.00	0.00	0.00	0.00
Facebook Ad Campaign 2021-22 - In-Kind	0.00	0.00	0.00	0.00
FI Trans Map Print Advertisement 2021-22	9,000.00	0.00	9,000.00	0.00
Quarterly eNewsletters	11,000.00	0.00	4,315.96	(6,684.04)
Go! Adventure Planning Guide Virtual	0.00	0.00	0.00	0.00
Total Advertising	20,000.00	0.00	21,619.21	1,619,21
Total Marketing Expenses	42,400.00	0.00	35,015.96	(7,384.04)
Administration				
NCFRPC - Admin VF & DEO 2020-21	7,500.00	0.00	1,875.00	(5,625.00)
NCFRPC - Admin VF & DEO FY 2021-22	5,600.00	0.00	1,875.00	(3,725.00)
NCFRPC - Admin Program Fees	12,500.00	0.00	6,250.00	(6,250.00)
Bank Charges	200.00	0.00	0.00	(200.00)
Legal Advertising	300.00	0.00	0.00	(300.00)
Legal Expenses	300.00	0.00	61.25	(238.75)
Other Admin Expenses Miscellaneous	2,000.00	0.00	0.00	(2,000,00)
Postage	300.00	0.00	69.15	(230.85)
VF/DEO Travel Show Service Program Fee	1,100.00	0.00	1,100.00	0.00
Telephone	300.00	0.00	0.00	(300,00)
Total Administration	30,100.00	0.00	11,230.40	(18,869.60)
Memberships				
Visit Florida	400.00	0.00	0.00	(400.00)
Southeast Tourism Society	600.00	0.00	0.00	(600.00)
Florida Outdoor Writers Association	200.00	0.00	175.00	(25.00)
Ride with GPS	300.00	0.00	0.00	(300.00)
Total Memberships	1,500.00	0.00	175.00	(1,325.00)
Professional Enhancement				
SE Tourism Society Marketing College	5,175.00	0.00	0.00	(5,175.00)
Governor's Tourism Conference	1,725.00	0.00	0.00	(1,725.00)
Adventure Elevate Networking Conference	0.00	0.00	0.00	0.00
Adventure Elevate Networking Conference In-Kind	0.00	0.00	0.00	0.00
Total Professional Enhancement	6,900.00	0.00	0.00	(6,900.00)

The Original Florida Tourism Task Force Income and Expenses - Budget vs. Actual

As of May 31, 2022

(These financial statements are unaudited)

	Budget	May 2022	Year to Date	Over/(Under) Budget
Internships			•	
Harvey Campbell Memorial Internship	6,250.00	0.00	1,139.97	(5,110.03)
Dean Fowler Internship	6,250.00	0.00	1,139.96	(5,110.04)
Total Internships	12,500,00	0.00	2,279.93	(10,220.07)
Retained Reserves				
Retained Reserves	24,500.00	0.00	0.00	(24,500.00)
Total Retained Reserves	24,500.00	0.00	0.00	(24,500.00)
Total NonMarketing Expenses	75,500.00	0.00	13,685.33	(61,814.67)
Total Expenses	117,900.00	0.00	48,701.29	(69,198.71)
Net Income	0.00	0.00	39,206.02	39,206.02

ATTACHMENT 1 SCOPE OF WORK

1. **PROJECT DESCRIPTION:** Section 288.018(1), Florida Statutes ("F.S.") establishes a matching grant program (the "Grant Program") to provide funding to regionally based economic development organizations representing rural counties and communities for the purpose of building the professional capacity of their organizations. The Grant Program may also be used by an economic development organization to provide technical assistance to businesses within the rural counties and communities they serve.

The Original Florida Tourism Task Force d/b/a Visit Natural North Florida ("Grantee") is an entity created and authorized pursuant to the Florida Interlocal Cooperation Act of 1969, section 163.01, F.S. Grantee promotes the natural historic and cultural attractions of the following counties: Alachua, Bradford, Columbia, Dixie, Gilchrist, Hamilton, Jefferson, Lafayette, Levy, Madison, Taylor, Union, and Wakulla. The Grantee's goal is to enhance the economy, image, and quality of life through expanded tourism in the counties under its jurisdiction. Grantee has been awarded grant funds under the Program to provide marketing and promotional services, market research, and professional enhancement training for the following counties that are designated as a Rural Area of Opportunity under Section 288.0656(2)(d), F.S.: Bradford, Columbia, Dixie, Gilchrist, Hamilton, Jefferson, Lafayette, Levy, Madison, Taylor, Union, and Wakulla ("RAOs").

2. GRANTEE RESPONSIBILITIES: Grantee shall perform the tasks as defined in the Agreement and this Scope of Work prior to the end of the Agreement period:

2.1 Website Maintenance and Operation:

Continue to maintain, host, and operate its website, <u>www.naturalnorthflorida.com</u>. The website will keep potential visitors informed of attractions and events within the region. Website maintenance may include, but is not limited to verifying and updating existing content.

2.2 Electronic Newsletters:

Create and distribute electronic newsletters to potential visitors. Newsletters must include tourist-oriented attractions, facilities, and events within the RAOs. Grantee may request reimbursement for a maximum of four (4) electronic distributions. Grantee must include DEO Agreement Manager on electronic newsletter distribution list.

2.3 Website Blogs:

Post blogs on its website, <u>www.naturalnorthflorida.com</u>. Blogs must be informative to visitors of tourist-oriented attractions and facilities within the RAOs.

2.4 Exhibit at Domestic Travel Shows:

The task force must exhibit at a minimum of one (1) domestic travel show. At the shows, the Task Force must staff a booth, distribute brochures, guidebooks, and other materials pertaining to the region and answer questions raised by show attendees. A maximum of two (2) Task Force representatives must staff travel show booths.

2.5 Advertising:

The Task Force must engage in advertising campaigns consisting of online digital and/or print media advertising. At a minimum, the Task Force must place one (1) digital or one (1) print advertisement.

2.6 <u>Literature Distribution:</u>

Distribute a minimum of two thousand (2,000) pieces of literature at VISIT FLORIDA welcome centers or other locations during the term of this agreement. Grantee may request reimbursement for this task, up to a maximum of four (4) times during the agreement period.

2.7 <u>Professional Enhancement Scholarships:</u>

Provide professional enhancement scholarships to Grantee staff, board members, and representatives of member organizations to attend training opportunities related to economic and tourism development. Grantee may request reimbursement for in-person, on-line, or virtual training sessions.

2.8 <u>Memberships in Professional Organizations:</u>

Maintain current memberships or join professional organizations related to economic and tourism development.

2.9 Project Match: Pursuant to section 288.018(1)(d), F.S., Grantee shall provide a minimum of **Twelve Thousand Five Hundred Dollars and Zero Cents (\$12,500.00)** in *non-state resources* as match for the Project, by the end of the Agreement Period. Grantee shall provide a letter and supporting documentation to DEO's Agreement Manager which demonstrates that the Grantee met its match requirements, including, but not necessarily limited to: the source of the contribution; the amount of each contribution, and a summary of all match contributions. DEO reserves the right to request any additional documentation DEO deems necessary to support the Grantee's claim that it has met the match requirements. **DEO shall retain five percent (5%) of the total grant award as a financial consequence if Grantee fails to provide proof of match funds.**

3. DEO'S RESPONSIBILITIES:

- **3.1** Monitor the ongoing activities and progress of Grantee as DEO deems necessary, to verify that all activities are being performed in accordance with the Agreement;
- **3.2** Perform Agreement management responsibilities as stated herein;
- 3.3 Reply to reasonable inquires pursuant to the Agreement and,
- 3.4 Review Grantee's invoices for accuracy and thoroughness, and if accepted process invoices on a timely basis.

4. **DELIVERABLES**:

Grantee agrees to provide the following services as specified:

Deliverable No. 1 – Website Maintenance and Enhancements					
Tasks	Minimum Level of Service and Required	Financial Consequences			
	Documentation				
Grantee shall maintain,	Grantee shall provide ongoing website hosting	Failure to complete the			
host and operate website in	and operation, in accordance with Section 2.1, as	Minimum Level of Service and			
accordance with the Scope	evidenced by submission of the following:	the submission of required			
of Work, Section 2.1.		documentation in accordance			
	Required Documentation:	with Section 2.1shall result in			
	 Copy of vendor agreement; 	non-payment.			
	 Invoice(s) from provider detailing work 				
	completed;				
	 Proof of payment; and 				
	 Website analytics showing percentage of up 				
	time.				

	• Invoice package in accordance with Section 6.			
	of this Scope of Work.			
Deliverable No. 2 – Electronic Newsletters				
Tasks	Minimum Level of Service and Required	Financial Consequences		
	Documentation	D.1		
Grantee shall distribute	Grantee shall prepare and submit at least one (1)	Failure to complete the		
Electronic Newsletters in	electronic newsletter, in accordance with Section 2.2, as evidence by submission of the required	Minimum Level of Service and the submission of required		
accordance with the Scope of Work, Section 2.2.	documentation below. Grantee may request	documentation in accordance		
or work, section 2.2.	reimbursement for a maximum of four (4)	with Section 2.2 will result in		
	electronic newsletter distributions during the	non-payment.		
	agreement period.	and physicals.		
	Required Documentation:			
	Copies of electronic newsletter;			
	Copy of distribution list including DEO			
	agreement manager;			
	Documentation of staff time associated with			
	this deliverable; and			
	• Invoice package in accordance with Section 6.			
	of this Scope of Work.			
Deliverable No. 3 – Website Blogs				
Tasks	Minimum Level of Service and Required Documentation	Financial Consequences		
Grantee shall post blogs on	Granton shall post a minimum of one (1) blog on	Failure to complete the		
Grantee shall post blogs on	Grantee's website in accordance with Section	Failure to complete the Minimum Level of Service and		
Grantee's website in	Grantee's website, in accordance with Section	Minimum Level of Service and		
Grantee's website in accordance with the Scope		Minimum Level of Service and the submission of required		
Grantee's website in	Grantee's website, in accordance with Section 2.3, as evidenced by submission of the following:	Minimum Level of Service and		
Grantee's website in accordance with the Scope	Grantee's website, in accordance with Section 2.3, as evidenced by submission of the following: Required Documentation:	Minimum Level of Service and the submission of required documentation in accordance		
Grantee's website in accordance with the Scope	Grantee's website, in accordance with Section 2.3, as evidenced by submission of the following:	Minimum Level of Service and the submission of required documentation in accordance with Section 2.3 shall result in		
Grantee's website in accordance with the Scope	Grantee's website, in accordance with Section 2.3, as evidenced by submission of the following: Required Documentation: Copy of blogger agreement; Link to each blog;	Minimum Level of Service and the submission of required documentation in accordance with Section 2.3 shall result in		
Grantee's website in accordance with the Scope	Grantee's website, in accordance with Section 2.3, as evidenced by submission of the following: Required Documentation: • Copy of blogger agreement;	Minimum Level of Service and the submission of required documentation in accordance with Section 2.3 shall result in		
Grantee's website in accordance with the Scope	Grantee's website, in accordance with Section 2.3, as evidenced by submission of the following: Required Documentation: Copy of blogger agreement; Link to each blog; Photographer release form if necessary;	Minimum Level of Service and the submission of required documentation in accordance with Section 2.3 shall result in		
Grantee's website in accordance with the Scope	Grantee's website, in accordance with Section 2.3, as evidenced by submission of the following: Required Documentation: Copy of blogger agreement; Link to each blog; Photographer release form if necessary; Model release for if necessary; Invoice(s) from blogger; and	Minimum Level of Service and the submission of required documentation in accordance with Section 2.3 shall result in		
Grantee's website in accordance with the Scope of Work, Section 2.3.	Grantee's website, in accordance with Section 2.3, as evidenced by submission of the following: Required Documentation: Copy of blogger agreement; Link to each blog; Photographer release form if necessary; Model release for if necessary; Invoice(s) from blogger; and Invoice package in accordance with Section 6. of this Scope of Work.	Minimum Level of Service and the submission of required documentation in accordance with Section 2.3 shall result in		
Grantee's website in accordance with the Scope of Work, Section 2.3. Deliverable No. 4 Exhibit at	Grantee's website, in accordance with Section 2.3, as evidenced by submission of the following: Required Documentation: Copy of blogger agreement; Link to each blog; Photographer release form if necessary; Model release for if necessary; Invoice(s) from blogger; and Invoice package in accordance with Section 6. of this Scope of Work.	Minimum Level of Service and the submission of required documentation in accordance with Section 2.3 shall result in		
Grantee's website in accordance with the Scope of Work, Section 2.3.	Grantee's website, in accordance with Section 2.3, as evidenced by submission of the following: Required Documentation: Copy of blogger agreement; Link to each blog; Photographer release form if necessary; Model release for if necessary; Invoice(s) from blogger; and Invoice package in accordance with Section 6. of this Scope of Work. domestic travel shows Minimum Level of Service and Required	Minimum Level of Service and the submission of required documentation in accordance with Section 2.3 shall result in		
Grantee's website in accordance with the Scope of Work, Section 2.3. Deliverable No. 4 Exhibit at Tasks	Grantee's website, in accordance with Section 2.3, as evidenced by submission of the following: Required Documentation: Copy of blogger agreement; Link to each blog; Photographer release form if necessary; Model release for if necessary; Invoice(s) from blogger; and Invoice package in accordance with Section 6. of this Scope of Work. domestic travel shows Minimum Level of Service and Required Documentation	Minimum Level of Service and the submission of required documentation in accordance with Section 2.3 shall result in non-payment. Financial Consequences		
Grantee's website in accordance with the Scope of Work, Section 2.3. Deliverable No. 4 Exhibit at Tasks Grantee shall exhibit at	Grantee's website, in accordance with Section 2.3, as evidenced by submission of the following: Required Documentation: Copy of blogger agreement; Link to each blog; Photographer release form if necessary; Model release for if necessary; Invoice(s) from blogger; and Invoice package in accordance with Section 6. of this Scope of Work. domestic travel shows Minimum Level of Service and Required Documentation Grantee shall exhibit at a minimum of one (1)	Minimum Level of Service and the submission of required documentation in accordance with Section 2.3 shall result in non-payment. Financial Consequences Failure to complete the		
Grantee's website in accordance with the Scope of Work, Section 2.3. Deliverable No. 4 Exhibit at Tasks Grantee shall exhibit at domestic travel shows in	Grantee's website, in accordance with Section 2.3, as evidenced by submission of the following: Required Documentation: Copy of blogger agreement; Link to each blog; Photographer release form if necessary; Model release for if necessary; Invoice(s) from blogger; and Invoice package in accordance with Section 6. of this Scope of Work. domestic travel shows Minimum Level of Service and Required Documentation Grantee shall exhibit at a minimum of one (1) domestic travel show, in accordance with Section	Minimum Level of Service and the submission of required documentation in accordance with Section 2.3 shall result in non-payment. Financial Consequences Failure to complete the Minimum Level of Service and		
Grantee's website in accordance with the Scope of Work, Section 2.3. Deliverable No. 4 Exhibit at Tasks Grantee shall exhibit at domestic travel shows in accordance with the Scope	Grantee's website, in accordance with Section 2.3, as evidenced by submission of the following: Required Documentation: Copy of blogger agreement; Link to each blog; Photographer release form if necessary; Model release for if necessary; Invoice(s) from blogger; and Invoice package in accordance with Section 6. of this Scope of Work. domestic travel shows Minimum Level of Service and Required Documentation Grantee shall exhibit at a minimum of one (1)	Minimum Level of Service and the submission of required documentation in accordance with Section 2.3 shall result in non-payment. Financial Consequences Failure to complete the Minimum Level of Service and the submission of required		
Grantee's website in accordance with the Scope of Work, Section 2.3. Deliverable No. 4 Exhibit at Tasks Grantee shall exhibit at domestic travel shows in	Grantee's website, in accordance with Section 2.3, as evidenced by submission of the following: Required Documentation: Copy of blogger agreement; Link to each blog; Photographer release form if necessary; Model release for if necessary; Invoice(s) from blogger; and Invoice package in accordance with Section 6. of this Scope of Work. domestic travel shows Minimum Level of Service and Required Documentation Grantee shall exhibit at a minimum of one (1) domestic travel show, in accordance with Section 2.4, as evidenced by submission of the following:	Minimum Level of Service and the submission of required documentation in accordance with Section 2.3 shall result in non-payment. Financial Consequences Failure to complete the Minimum Level of Service and the submission of required documentation in accordance		
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Grantee's website in accordance with the Scope of Work, Section 2.3. Deliverable No. 4 Exhibit at Tasks Grantee shall exhibit at domestic travel shows in accordance with the Scope	Grantee's website, in accordance with Section 2.3, as evidenced by submission of the following: Required Documentation: Copy of blogger agreement; Link to each blog; Photographer release form if necessary; Model release for if necessary; Invoice(s) from blogger; and Invoice package in accordance with Section 6. of this Scope of Work. domestic travel shows Minimum Level of Service and Required Documentation Grantee shall exhibit at a minimum of one (1) domestic travel show, in accordance with Section 2.4, as evidenced by submission of the following: Required Documentation: A list of all exhibit shows, including the date and location of each show;	Minimum Level of Service and the submission of required documentation in accordance with Section 2.3 shall result in non-payment. Financial Consequences Failure to complete the Minimum Level of Service and the submission of required documentation in accordance with Section 2.4 shall result in		

		T		
	Completed travel documentation for a			
	maximum of two (2) travelers; and			
	• Invoice package in accordance with Section 6.			
	of this Scope of Work.			
Deliverable No. 5 – Advertis	<u>e</u>			
Tasks	Minimum Level of Service and Required	Financial Consequences		
	Documentation			
Grantee shall conduct	Grantee shall submit a minimum of one (1)	Failure to complete the		
advertising campaign in	digital or print media advertisement, in	Minimum Level of Service and		
accordance with the Scope	accordance with Section 2.5, as evidenced by	the submission of required		
of Work, Section 2.5.	submission of the following:	documentation in accordance		
	Descriped Descriptions	with Section 2.5 shall result in		
	Required Documentation:	non-payment		
	Copies of all print or digital advertisement;			
	Copies of detailed invoice from provider; and			
	• Invoice package in accordance with Section 6.			
	of this Scope of Work.			
Deliverable No. 6 – Literature Distribution				
Tasks	Minimum Level of Service and Required	Financial Consequences		
	Documentation (1)	D.1.		
Grantee shall distribute	Grantee shall submit a minimum of one (1)	Failure to complete the		
literature in accordance	piece of literature. Grantee may request	Minimum Level of Service and		
with the Scope of Work,	reimbursement a maximum of four (4) times	the submission of required		
Section 2.6.	during the agreement period.	documentation in accordance with Section 2.6 will result in		
	Pagained Dagumantations			
	Required Documentation:	non-payment.		
	• One (1) sample of each brochure distributed;			
	Copy of distribution list, distribution			
	locations, and number of pieces of literature			
	distributed;			
	• Copies of detailed invoice(s) from provider;			
	and			
	• Invoice package in accordance with Section 6.			
D. I. II. N. T. D. C	of this Scope of Work.			
Deliverable No. 7 – Professional enhancement scholarships				
Tasks	Minimum Level of Service and Required Documentation	Financial Consequences		
Crantos shall provide		Failure to complete the		
Grantee shall provide Professional Enhancement	Grantee shall provide a minimum of one (1) Professional Enhancement Scholarship in	Failure to complete the Minimum Level of Service and		
Scholarships in accordance	accordance with Section 2.7, as evidenced by	the submission of the required		
with the Scope of Work,	submission of the following:	documentation in accordance		
Section 2.7.	outlinesses of the following.	with Section 2.7 will result in		
	Required documentation:	non-payment.		
	Completed event registration forms;	L		
	Invoice for registration fee;			
	_			
	Agenda for each event; Suppression by a second and a second			
	Summary on how attendance at the event Little and forcing all and actions			
	built professional capacity;			

	 Completed travel documentation for each traveler if attending in-person training sessions; and Invoice package in accordance with Section 6. 	
Deliverable No. 8 – Maintain	of this Scope of Work.	
Deliverable No. 8 – Maintain memberships in professional organizations Tasks Minimum Level of Service and Required Financial		Financial Consequences
	Documentation	
Grantee shall maintain current memberships or join professional organizations in accordance with Scope of	Grantee shall maintain membership in a minimum of at least one (1) professional organization in accordance with Section 2.8, as evidenced by submission of the following:	Failure to maintain the Minimum Level of Service and the submission of the required documentation in accordance with Section 2.8 shall result in
Work, Section 2.8.	Required Documentation:	non-payment.
	 Copy of registration for each professional organization membership joined or maintained; and Invoice package in accordance with Section 6. of this Scope of Work. 	

COST SHIFTING: The deliverable amounts specified within the Deliverables section 4 table above are established based on the Parties' estimation of sufficient delivery of services fulfilling grant purposes under the Agreement in order to designate payment points during the Agreement Period; however, this is not intended to restrict DEO's ability to approve and reimburse allowable costs Grantee incurred providing the deliverables herein. Prior written approval from DEO's Agreement Manager is required for changes to the above Deliverable amounts that do not exceed 10% of each deliverable total funding amount. Changes that exceed 10% of each deliverable total funding amount will require a formal written amendment request from Grantee, as described in MODIFICATION section of the Agreement. Regardless, in no event shall DEO reimburse costs of more than the total amount of this Agreement.

5. REPORTING

- 5.1 Quarterly: Grantee shall provide a quarterly report listing all progress relating to the Deliverables in Section 4. Quarterly reports are due to DEO within 30 calendar days after the end of each quarter, until submission of the final invoice package. The ending dates for each quarter of the program year are April 30, 2022, July 31, 2022, October 31, 2022 and January 24, 2023. The quarterly report shall include a summary of project progress, indicating percentage of completion of each Deliverable, and all additional reports which are required pursuant to this Agreement, including but not limited to, reports documenting the positive return on investment to the State that results from Grantee's project and its use of Award Funds. The summary shall also include any issues or events occurring which affect the ability of the Grantee to meet the terms of this Agreement. If all required reports and copies are not sent to DEO or are not completed in a manner acceptable to DEO, payments may be withheld until the reports are properly completed or otherwise allowable by law.
- **5.2** <u>Minority and Service-Disabled Veteran Business Enterprise Report:</u> Grantee shall provide a Minority and Service-Disabled Veteran Business Enterprise Report with each invoice summarizing the participation of certified and non-certified minority and service-disabled veteran subcontractors and material suppliers for that period and the project to date. Grantee shall include the names, addresses, and dollar amount of each certified

and non-certified Minority Business Enterprise and Service-Disabled Veteran Enterprise participant. DEO's Minority Coordinator can be reached at (850) 245-7471 to answer concerns and questions.

- **5.3** <u>Close-out Report</u>: No later than 60 calendar days after the Agreement ends or is terminated, Grantee shall provide copies of all paid invoices to document completed work.
- 6. INVOICE SUBMITTAL AND PAYMENT SCHEDULE: DEO shall pay Grantee in accordance with the following schedule in the amount identified per deliverable in Section 4 above. The deliverable amount specified does not establish the value of the deliverable. In accordance with the requirements of s. 215.971(1), F.S., and the Audit Requirements and Compliance section of this Agreement, Grantee and its subcontractors may only expend funding under this Agreement for allowable costs resulting from obligations incurred during the Agreement period.
- Grantee shall provide one invoice per quarter for all services rendered during the applicable period. Grantee shall submit invoices as set forth below to be eligible to receive and retain payment for the performance of duties and completion of deliverables set forth above. Grantee shall submit all documentation necessary to support Grantee's expenditures. DEO may request any information from Grantee that DEO deems necessary to verify that Grantee has performed the services for which payment is requested. Grantee's submission of each invoice package is Grantee's certification that it has performed the services and incurred the costs in compliance with all applicable laws and the terms of this Agreement. Grantee will provide invoices in accordance with the requirements of the Reference Guide for State Expenditures available at: https://www.myfloridacfo.com/Division/AA/Manuals/documents/ReferenceGuideforStateExpenditures.pdf. Invoices must be legible and must clearly reflect the performance for which payment is sought. Payment does not become due under this Agreement until DEO accepts and approves the invoiced deliverable(s) and any required report(s). At DEO's option, Grantee may submit invoices electronically. Grantee shall submit its final invoice for payment to DEO no later than 60 days after this Agreement ends and DEO may, at DEO's sole and absolute discretion, refuse to honor any requests for payment submitted after this deadline.
- **6.2** Invoices must contain Grantee's name, address, federal employer identification number or other applicable Grantee identification number, the Agreement number, the invoice number, and the invoice period. Grantee shall submit the following documents with the itemized invoice:
- **6.2.1** A cover letter signed by Grantee's Agreement Manager certifying that the costs being claimed in the invoice package: (1) are specifically for the project represented to the State in the budget appropriation; (2) are for one or more of the components as stated in Section 4, Deliverables, of this Scope of Work; (3) have been paid; and (4) were incurred during the Agreement period;
- **6.2.2** Grantee's invoices shall include the date, period in which work was performed, amount of reimbursement, and work completed to date;
- **6.2.3** Travel documentation with a completed State of Florida Travel Reimbursement Form, https://www.myfloridacfo.com/Division/AA/Forms/DFS-AA-15VoucherforReimbursement.xlsx;
- **6.2.4** A copy of all supporting documentation for vendor payments;
- **6.2.5** A copy of the cancelled check(s) specific to the project; and
- **6.2.6** A copy of the bank statement that includes the cancelled check.
- 6.3 The State may require any other information from Grantee that the State deems necessary to verify that the services have been rendered under the Agreement.

Florida Department of Economic Opportunity
Fiscal Year 2021-22 Regional Rural Development Grant
(January 20, 2022 - January 19, 2023)
Proposed Deliverables and Cost Estimates
September 23, 2021

Cost Estimates	
9/23/2021	Deliverable
\$6,000.00	\$6,000.00 Website Hosting & Maintenance
\$0.00	\$0.00 VISIT FLORIDA Retargeting Campaign
\$5,100.00	\$5,100.00 Website Blogs
\$0.00 Town	Town Blogs
\$0.00	\$0.00 Design and Print Collateral Material
\$7,500.00	\$7,500.00 Domestic Travel Shows (1 show)
\$9,000.00	\$9,000.00 Print Advertising (Florida Transportation Map)
\$0.00	\$0.00 Digital Advertising Campaign (Facebook, Google Adword search)
\$6,900.00	\$6,900.00 Scholarships (4 Scholarships)
\$0.00 VisaVı	VisaVues
\$1,500.00	\$1,500.00 Professional Organization Memberships
\$6,500.00	\$6,500.00 Quarterly eNewsletters
\$7,500.00	\$7,500.00 Administration
\$50,000.00 Total	Total

The Original Florida Tourism Task Force MEMBERS as of 9/23/2021

ALACHUA COUNTY

(\$15,000 - 3 votes)

Brian Avery

Lecturer University of Florida Department of Sport Management and Director of Engaged Learning and Outreach FLG 302 P.O. Box 118208

FLG 302 P.O. Box 118208 Gainesville, FL 32611 (w) 352.294.6922

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Ron Gromoll

Lecturer and Internship Coordinator University of Florida Department of Tourism, Hospitality & Event Management FLG 190A, P.O. Box 118205 Gainesville, FL 32611 (w) 352.294.3064 rgromoll@ufl.edu

Elizabeth Reyes, APR, CPRC

Sales and Marketing Manager Visit Gainesville, Alachua County 352.260.5786 ereyes@alachuacounty.us

BRADFORD COUNTY

(\$3,000 - 2 votes)

William Sexton, Vice-Chair

Bradford County Attorney 945 North Temple Avenue Starke, FL 32091-2210 (w) 904.368.3902 will_sexton@bradfordcountyfl.gov

The Honorable Daniel Riddick

Bradford County
Board of County Commissioners
945 North Temple Avenue
Starke, FL 32091
(w) 352.473.7033
(o) 904.966.6327
(f) 352.473.5907
bccriddick@yahoo.com

COLUMBIA COUNTY

(\$8,000 3 votes)

Rod Butler

General Manager Holiday Inn Hotel and Suites 213 SW Commerce Boulevard Lake City, FL 32025-1501 (w) 386.487.1080 gm@hilakecityfl.com

Alden Rosner

Sports Marketing Director Columbia County Tourist Development Council P.O. Box 1847 Lake City, FL 32056 (w) 386.719.1453 arosner@columbiacountyfla.com www.southsidesportscomplex.com

Paula R. Vann

Executive Director Columbia County Tourist Development Council P.O. Box 1847 Lake City, FL 32056 (w) 386.758.1312 pvann@columbiacountyfla.com www.springsrus.com

DIXIE COUNTY

(\$3,000 - 2 votes)

The Honorable Ryan Fulford

Cross City Councilmember Town of Cross City P.O. Box 417 Cross City, FL 32628 (w) 352.498.3306 councilseat3@townofcrosscity.com

Russ McCallister

Suwannee Guides and Outfitters PO Box 1345 Old Town, FL 32680 (w) 352.542.8331 (h) 352.325.1520 (c) 352.258.0189 russ776@bellsouth.net www.visitdixie.com www.suwanneeguides.com

GILCHRIST COUNTY

(\$2,000 - 2 votes)

Bryan M. Freeman Jr.

Hart Springs Park Manager 4240 SW 86th Ave. Bell, FL 32619 (w) 352.463.3444 (c) 352.318.3120 bfreeman@gilchrist.fl.us

Patricia Watson

Executive Administrative Assistant City of Trenton 500 North Main Street Trenton, FL 32693 (w) 352.463.4000 pwatson@trentonflorida.org

HAMILTON COUNTY

(\$1,000 - 2 votes)

Chadd Mathis

Economic Development Director Hamilton County Development Authority 1153 US Hwy 41 NW Suite 4 Jasper, Florida 32052 (w) 386.855.1426 cmathis@hamiltoncda.org

Mia Mauldin

Hamilton County Tourism Development/ Planning, Land Use, and Zoning 1153 US Hwy 41 NW Jasper, Florida 32052 (w) 386.792.6639 hamiltontdc@windstream.net

JEFFERSON COUNTY

(\$2,000 - 2 votes)

Katrina Richardson

Executive Director Monticello-Jefferson County Chamber of Commerce 420 West Washington Street Monticello, FL 32344 (w) 850.997.5552 info@monticellojeffersonfl.com

David Ward

Monticello-Jefferson County Tourism Development Council 420 West Washington Street Monticello, FL 32344 (w) 850.519.5543 dwardpa@embargmail.com

LAFAYETTE COUNTY

(\$1,000 - 1 vote)

Craig Colton, Chair

Suwannee River Rendezvous 828 NE Primrose Road Mayo, FL 32066 (w) 386.294.2510

craigcolton@suwanneeriverrendezvous.com

LEVY COUNTY

(\$4,000 - 2 votes)

Carol McQueen

9207 Florida Street Fanning Springs, FL 32693 (h) 352.221.2946 carolmcqueen44@gmail.com

Tisha Whitehurst

Director Levy County Visitors Bureau 607 South West 1st Avenue Williston, FL 32696 (w) 352.528.4030 tourism@visitnaturecoast.com

MADISON COUNTY

(\$3,000 - 2 votes)

Jackie Blount

Madison County Chamber of Commerce & Tourism 182 NW College Loop Madison, FL 32340 (c) 850.673.1046 jacquelyneblount@yahoo.com

Marlene Squires-Swanson

Executive Director
Madison County
Chamber of Commerce & Tourism
182 NW College Loop
Madison, FL 32340
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marlene@madisonfl.org

SUWANNEE COUNTY

(\$4,000 - 2 votes)

Charissa Setzer

Marketing Coordinator Suwannee County Tourism Development Council 220 Pine Avenue SW Live Oak, FL 32064 (w) 386.330.2220 (c) 386.688.3871 charissas@suwcountyfl.gov www.visitsuwannee.com

Teena Peavy, Secretary/Treasurer

Marketing Director
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www.musiclivesehere.com

TAYLOR COUNTY

(\$4,000 - 2 votes)

Dawn Perez

Executive Director
Taylor County Chamber of Commerce
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www.taylorcountychamber.com

Sandy Beach

20845 Keaton Beach Drive Perry, FL 32348 850.578.2898 (c) 850.843.1546 sandybeach8431546@gmail.com

UNION COUNTY

(\$1,000 - 1 vote)

Dale Walker

City Manager City of Lake Butler 200 SW 1st Street Lake Butler, Fl. 32054-2016 (w) 386.496.3401 dwalker@cityoflakebutler.com

WAKULLA COUNTY

(\$3,000 - 2 votes)

Natalie Knowles

Procurement and Contract Coordinator
Wakulla County Board of County
Commissioners
3093 Crawfordville Hwy.
Crawfordville, FL 32327
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nknowles@mywakulla.com
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Thomas Herndon

Outreach Coordinator
Wakulla County Tourist Development Council
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therndon@mywakulla.com
www.visitwakulla.com

STAFF

Lauren Yeatter

Senior Planner Visit Natural North Florida 2009 NW 67th Place Gainesville, FL 32653 (w) 352.955.2200 ext. 113 yeatter@ncfrpc.org www.visitnaturalnorthflorida.com

Scott R. Koons

Executive Director Visit Natural North Florida 2009 NW 67th Place Gainesville, FL 32653 (w) 352.955.2200 ext. 101 koons@ncfrpc.org

 $\begin{tabular}{ll} $$:\original florida\members \& volunteers\of member list 4-21-2022.docx \end{tabular}$

THE ORIGINAL FLORIDA TOURISM TASK FORCE VOLUNTEERS, CONSULTANTS AND OTHERS

as of 9/23/2021

VOLUNTEERS, CONSULTANTS AND OTHERS

Donna Creamer - Travel Show Coordinator
Staff Assistant
Gilchrist County Tourist Development Council
209 SE 1st Street
Trenton, FL 32693
(w) 352.463.3198
(c) 352.210.1827
dcreamer@gilchrist.fl.us
www.VisitGilchristCounty.com

Jo Clark - Blogger 319 14th Avenue South Surfside Beach, SC29575 (c) 843.446.4441 jo@southernexposure.us

r:\original florida\members & volunteers\of volunteers list 9-23-2021.docx

2022 Visit Natural North Florida Meeting Dates and Counties



Third Thursday of each month, subject to change with advance notice.

January 13:	CANCELLED	
February 24:	Suwannee County	
March 17:	Wakulla County	
April 21:	Jefferson County	
May 19:	Madison County	
June 16:	Taylor County	
July 21:	Dixie County	
August 18:	Lafayette County	
September 15:	Gilchrist County	
October 20:	Columbia County	
November 17:	Levy County	
December 16:	Alachua County (Council Office)	

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