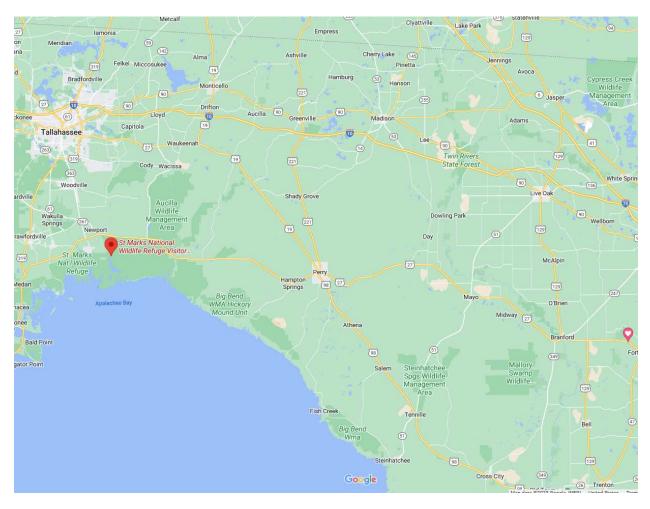


MEETING NOTICE

There will be a meeting of the Original Florida Tourism Task Force on May 18, 2023. The meeting will be held at the St. Marks National Wildlife Refuge and Visitor Center, 1255 Lighthouse Road, St. Marks, Florida, beginning at 11:00 a.m.



St. Marks National Wildlife Refuge and Visitor Center 1255 Lighthouse Road St. Marks, FL 32355

The Original Florida



TOURISM TASK FORCE Meeting Agenda

St. Ma 1255 I Waku	Light	May 18, 2023 Thursday, 11:00 a.m.	
			PAGE NO.
I.	Cal	ll to Order, Introductions	
II.	Ap	proval of Agenda	3
III.	Ap	proval of March 16, 2023 Meeting Minutes	5
IV.	Old	1 Business	
	A.	Committee Reports	
		1. Finance Committee	
		a. Monthly Financial Reports Review and Approval - February 28, 2023 and March 31, 2023	7
		2. Marketing Committee	
	B.	Fiscal Year 2022-23 Regional Rural Development Grant	45
		 Website e-newsletter Domestic Travel Shows Advertising Campaign Scholarships a. Southeast Tourism Society Marketing College, June 4-9, 202 Professional Organization Memberships Approval of First Quarter Report and Reimbursement Submittal F 	
	C.	VISIT FLORIDA	ackage 47
		1. Monthly Report	
	D.	Staff Items	
	E.	Other Old Business	
		 Update Task Force Member Contact Information Task Force 2023 Meeting Schedule and County Assignments 	55 59

- F. Announcements
- V. NEW BUSINESS
- VI. Leadership Forum TBD
- VII. Adjournment

Date and Location of Next Meeting:

The next regular meeting is scheduled to be held at 10:00 a.m. on June 15, 2023 in Gilchrist County at a location to be determined.



MINUTES OF **The Original Florida** TOURISM TASK FORCE

Madison County Chamber of Commerce 182 College Loop, Madison, FL Madison County

MEMBERS PRESENT

Elizabeth Reyes, Alachua County Ryan Fulford, Dixie County Russ McCallister, Dixie County Patricia Watson, Gilchrist County Craig Colton, Lafayette County, Chair Jennifer Poore, Madison County Charissa Setzer, Suwannee County Dawn Perez, Taylor County Elizabeth Hughes, Wakulla County Kinsey Miller, Wakulla County

OTHERS PRESENT

Bobbi Breo, Madison County Donna Creamer, Travel Show Coordinator Adrianne Glass, Advance Travel & Tourism Anne Glick, Florida Fish & Wildlife Conservation Commission Kay McCallister, Visit Dixie Jesse Sampley, Meridian Pursuit March 16, 2023 Thursday, 10:00 a.m.

MEMBERS ABSENT

Carolyn Spooner, Bradford County Rod Butler, Columbia County Alden Rosner, Columbia County Paula Vann, Columbia County Bryan Freeman, Gilchrist County Chadd Mathis, Hamilton County Mia Mauldin, Hamilton County Mia Mauldin, Hamilton County Katrina Richardson, Jefferson County David Ward, Jefferson County Tisha Whitehurst, Levy County Ina Thompson, Madison County Teena Peavey, Suwannee County, Treasurer Sandy Beach, Taylor County

STAFF PRESENT

Lauren Yeatter

I. CALL TO ORDER, INTRODUCTIONS

Noting the presence of a quorum, Chair Craig Colton called the meeting to order at 10:15 a.m.

II. APPROVAL OF THE AGENDA

Chair Colton requested approval of the meeting agenda, as presented.

ACTION: Russ McCallister moved and Kinsey Miller seconded to approve the meeting agenda as presented. The motion passed unanimously.

III. APPROVAL OF THE FEBRUARY 16, 2023 MINUTES

Chair Colton asked for approval of the February 16, 2023 meeting minutes.

ACTION: Patricia Watson moved and Charissa Setzer seconded to approve the February 16, 2023 minutes as presented. The motion passed unanimously.

- IV. OLD BUSINESS
 - A. Committee Reports
 - 1. Finance Committee Report
 - a. Monthly Financial Report Review and Approval -January 31, 2023
- ACTION: Patricia Watson moved and Charissa Setzer seconded to accept the January 31, 2023 monthly financial report as presented. The motion passed unanimously.

- B. Fiscal Year 2022-23 Regional Rural Development Grant
 - 1. Website
 - 2. e-newsletter
 - 3. Website Blogs
 - 4. Marketing Materials
 - 5. Domestic Travel Shows
 - 6. Advertising Campaign
 - 7. Brochure Distribution
 - 8. Scholarships
 - a. Southeast Tourism Society Marketing College, June 4-9, 2023
- ACTION: Patricia Watson moved and Elizabeth Hughes seconded to authorize staff to register Craig Colton, Kinsey Miller and Jennifer Poore for Marketing College, to be held June 4-9, 2023. The motion passed unanimously.
- ACTION: Dawn Perez moved and Charissa Setzer seconded to authorize staff to attend the Governor's Tourism Conference to be held September 6-8, 2023. The motion passed unanimously.
 - 9. Professional Organization Memberships
 - C. VISIT FLORIDA -
 - 1. Monthly Report
 - D. Staff Items -
 - 1. Senate Bill 640 / House Bill 309 Tourist Development Tax
 - 2. Senate Bill 1482 Rural Development
 - E. Other Old Business
 - 1. Updated Task Force Member Contact Information
 - 2. Task Force 2023 Meeting Schedule and County Assignments
 - F. Announcements

Task Force members made announcements of interest to the Task Force.

- V. NEW BUSINESS None
- VI. LEADERSHIP FORUM None

VII. ADJOURNMENT

Date and Location of next meeting

The next regular meeting is scheduled for 10:00 a.m., April 20, 2023 to be held in Jefferson County at a location to be determined.

The meeting adjourned at 11:16 a.m.

Craig Colton, Chair

Minutes prepared by Lauren Yeatter of the North Central Florida Regional Planning Council

r:\original florida\task force meetings\minutes\2023\of_minutes_03-16-23.docx

<u>4/20/23</u> Date 04/10/23 Accrual Basis

The Original Florida Tourism Task Force Balance Sheet As of February 28, 2023

	Feb 28, 23
ASSETS Current Assets Checking/Savings Cash in Bank - Capital City	161,254.40
Total Checking/Savings	161,254.40
Accounts Receivable Accounts Receivable	52,000.00
Total Accounts Receivable	52,000.00
Other Current Assets Prepaid Expense Prepaid Registration Fees	447.06 4,895.00
Total Other Current Assets	5,342.06
Total Current Assets	218,596.46
TOTAL ASSETS	218,596.46
LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable Accounts Payable	2,362.32
Total Accounts Payable	2,362.32
Total Current Liabilities	2,362.32
Total Liabilities	2,362.32
Equity Unrestricted Earnings Net Income	182,632,15 33,601.99
Total Equity	216,234.14
TOTAL LIABILITIES & EQUITY	218,596.46

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-8-

6:02 PM

04/11/23 Accrual Basis

The Original Florida Tourism Task Force Profit & Loss February 2023

	Feb 23
Expense	
Marketing	
Trade Shows	
Atlanta Camping and RV	2,000.00
FL Huddle 2023	2,027.32
Washington DC Travel Adventure	3,479.09
Total Trade Shows	7,506.41
Total Marketing	7,506,41
Total Expense	7,506.41
Net Income	-7,506.41

×

The Original Florida Tourism Task Force Reconciliation Summary Cash in Bank - Capital City, Period Ending 02/28/2023

	Feb 28, 23	
Beginning Balance Cleared Transactions		193,686.32
Checks and Payments - 8 items Deposits and Credits - 2 items	-25,850.84 243.94	
Total Cleared Transactions	-25,606.90	
Cleared Balance		168,079.42
Uncleared Transactions Checks and Payments - 2 items	-6,825.02	
Total Uncleared Transactions	-6,825.02	
Register Balance as of 02/28/2023		161,254.40
New Transactions Checks and Payments - 1 item	-2,027.32	
Total New Transactions	-2,027.32	
Ending Balance		159,227.08

11:20 AM

03/14/23

The Original Florida Tourism Task Force Reconciliation Detail

Cash in Bank - Capital City, Period Ending 02/28/2023

Туре	Date	Num	Name	Cir	Amount	Balance
Beginning Balance						193,686.32
Cleared Trans	actions					
Checks and	d Payments - 8 it	ems				
Bill Pmt -Check	01/26/2023	1615	VisitFlorida	х	-6,578.00	-6,578.00
Bill Pmt -Check	01/26/2023	1612	JUMPEM, LLC	х	-6,000.00	-12,578.00
Bill Pmt -Check	02/09/2023	1618	VisitFlorida	х	-9,000.00	-21,578.00
Bill Pmt -Check	02/09/2023	1616	Koons, Scott	х	-318.94	-21,896.94
Bill Pmt -Check	02/09/2023	1617	United Parcel Service	Х	-79.56	-21,976.50
Bill Pmt -Check	02/23/2023	1620	Creamer Donna	х	-2,000.00	-23,976.50
Bill Pmt -Check	02/23/2023	1619	McCallister, Russ	х	-1,765.25	-25,741.75
Bill Pmt -Check	02/23/2023	1621	N Central FL Region	х	-109.09	-25,850.84
Total Check	s and Payments				-25,850.84	-25,850.84
Deposits ar	nd Credits - 2 ite	ms				
Deposit	02/02/2022		Original Florida Tour	Х	243.94	243.94
Bill Pmt -Check	08/11/2022	1597	Perdue, Danielle	х	0.00	243.94
Total Depos	its and Credits				243.94	243.94
Total Cleared T	ransactions				-25,606.90	-25,606.90
Cleared Balance					-25,606.90	168,079.42
Uncleared Tra	nsactions					
Checks and	Payments - 2 it	ems				
Bill Pmt -Check	08/11/2022	1596	Colton, Craig		-235.02	-235.02
Bill Pmt -Check	02/23/2023	1622	Unicomm, LLC		-6,590.00	-6,825.02
Total Check	s and Payments				-6,825.02	-6,825.02
Total Uncleared	d Transactions				-6,825.02	-6,825.02
Register Balance as o	of 02/28/2023				-32,431.92	161,254.40
New Transacti						
Checks and Bill Pmt -Check	I Payments - 1 it 03/09/2023	em 1623	Richardson, Katrina		-2,027.32	-2,027.32
Total Check	s and Payments				-2,027.32	-2,027.32
Total New Tran	sactions				-2,027.32	-2,027.32
Ending Balance					-34,459.24	159,227.08
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Tallahassee, FL 32302

00002421 FCC31545030123080614 01 000000000 THE ORIGINAL FLORIDA TOURISM TASK FORCE 2009 NW 67TH PL GAINESVILLE FL 32653-1603

Date 2/28/23 Primary Account Page 1 xxxxxx2204

Say hello to a better way to fund your education expenses, home improvements, dream vacations and more with a Home Equity Line of Credit from Capital City Bank. Apply today or learn more at ccbg.com/equity. *Equal Housing Lender

CHECKING ACCOUNT

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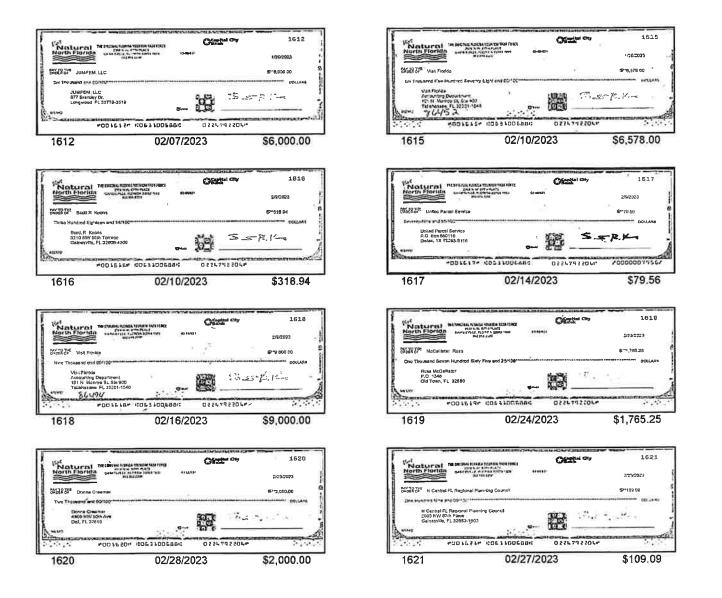
NORTH CENTRAL FLORIDA REGIONAL PLANNING COUNCIL



-14-

THE ORIGINAL FLORIDA TOURISM TASK FORCE 2009 NW 67TH PL GAINESVILLE FL 32653-1603	Date 2/28/23 Primary Account	Page 2 XXXXXXX2204

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Tourism Task Force

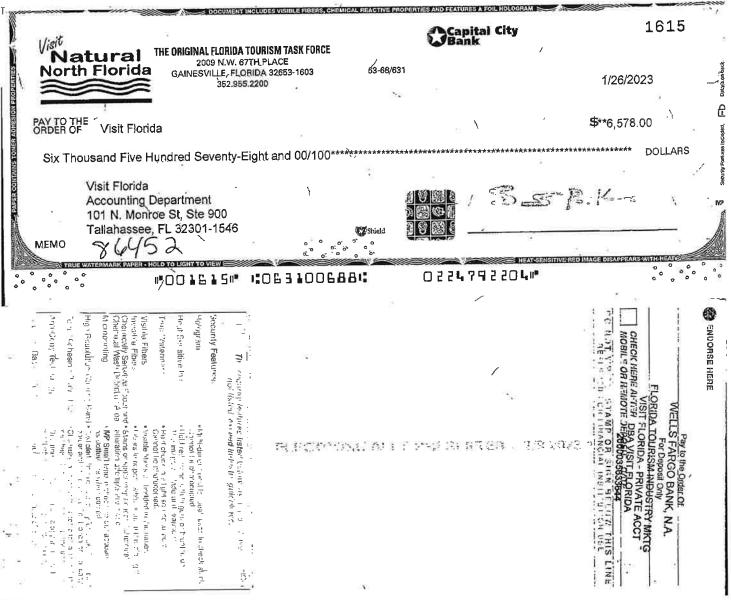
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Tourism Task Force

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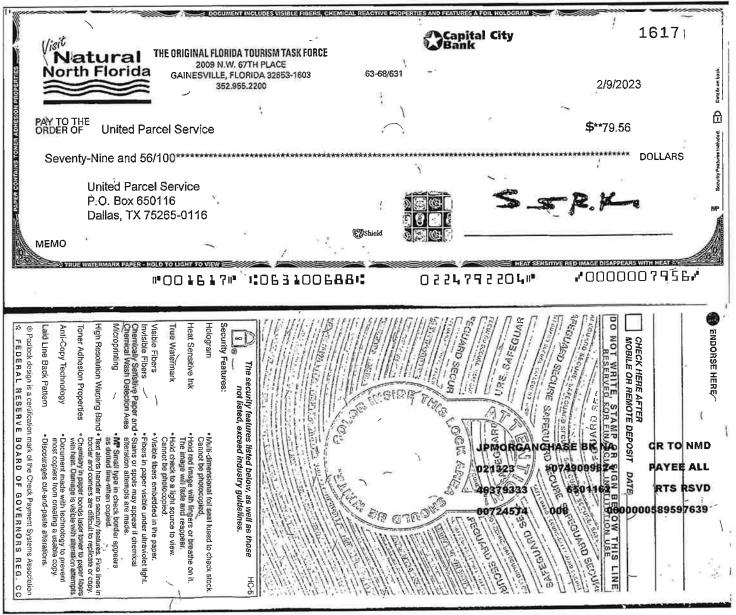
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Tourism Task Force

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Tourism Task Force

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Tourism Task Force

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Tourism Task Force

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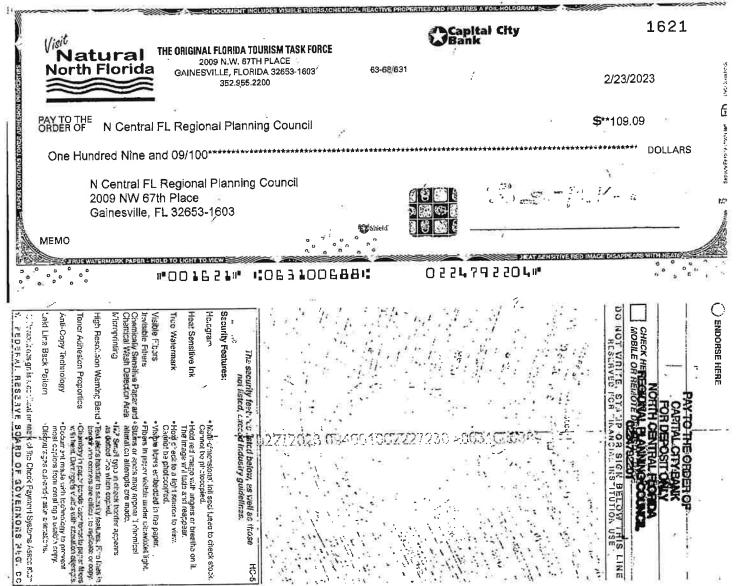
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Tourism Task Force

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Amount: \$-109.09 Statement Description: Check Check Number: 1621 Posted Date: 2/27/2023 Type: Debit Status: Posted

Scott R. Koons

5210 N.W. 50th Terrace Gainesville, FL 32606 Ph: 352.377.5789

Bill To: The Original Florida Tourism Task Force

2009 NW 67th Place Gainesville, FL 32653-1603 352.955.2200

 DESCRIPTION
 AMOUNT

 Atlanta Camping and RV Show 1/26-29/23 - Table Rental
 \$ 243.94

 RECEIVED
 JAN 26 2023

 JAN 26 2023
 NORTH CENTRAL FLORIDA

 REGIONAL PLANNING COUNCIL
 Approved for Payment

 MMM
 MMM

 Mark
 MMM

DATE: January 26, 2023 INVOICE # 49 FOR: Atlanta Camping & RV Show - Table Rental

THANK YOU!

14

Scott R. Koons

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5210 N.W. 50th Terrace Gainesville, FL 32606 Ph: 352.377.5789 DATE: February 2, 2023 INVOICE # 50 FOR: Washington DC Travel & Adventure Show -Handling

Bill To: The Original Florida Tourism Task Force

2009 NW 67th Place Gainesville, FL 32653-1603 352.955.2200

DESCRIPTION	AMOUNT		
Washington DC Travel and Adventure Show 2/4-5/23 - Handling	\$		
RECEIVED			
FEB 0-2 2023			
NORTH CENTRAL FLORIDA REGIONAL PLANNING COUNCIL			
Approved for Payment			
$\sum KK$			
TOTAL	\$ 75.0		

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The Original Florida Tourism Task Force Income and Expenses - Budget vs. Actual As of February 2023

(These financial statements are unaudited)

	Budget	February 2023	Year to Date	Over/(Under) Budget
Co-op Regional Marketing Program Fee	57,000.00	0.00	57,000.00	0.00
DEO Rural Development Grant 21/22	36,500.00	0.00	33,196.81	(3,303.19)
DEO Rural Development Grant 22/23	31,800.00	0.00	0.00	(31,800.00)
Total Income	125,300.00	0.00	90,196.81	(35,103.19)
Expenses				
Marketing				
Planning				
VisaVues Domestic & International Editions	0.00	0.00	6,578.00	6,578.00
Total Planning	0.00	0.00	6,578.00	6,578.00
Website				
Website Blogs	0.00	0.00	0.00	0.00
Web Hosting & Maintenance Services	6,000.00	0.00	6,000.00	0.00
Total Website	6,000.00	0.00	6,000.00	0.00
Trade Shows				
Promotional Items	0.00	0.00	2,857.62	2,857.62
Atlanta Camping & RV Show	0.00	0.00	3,053.13	3,053.13
Washington DC Travel & Adventure Show	7,000.00	3,479.09	3,479.09	(3,520.91)
Atlanta Travel & Adventure Show	7,000.00	0.00	0.00	(7,000.00)
VF Florida Huddle	0.00	2,027.32	2,027.32	2,027.32
Total Trade Shows	14,000.00	5,506.41	11,417.16	(2,582.84)
Advertising				
Digital Advertising Campaign 2021-22	10,000.00	0.00	0.00	(10,000.00)
FI Vacation Planner Print Ad 2022-23	8,300.00	0.00	8,303.25	3,25
FI Trans Map Print Advertisement 2022-23	9,000.00	0.00	9,000.00	0.00
Quarterly eNewsletters	5,100.00	0.00	1,361.00	(3,739.00)
Total Advertising	32,400.00	0.00	18,664.25	(13,735.75)
Total Marketing Expenses	52,400.00	5,506.41	42,659.41	(9,740.59)
Administration				
NCFRPC - Admin DEO 2021-22	1,900.00	0.00	1,875.00	(25.00)
NCFRPC - Admin DEO FY 2022-23	5,600.00	0.00	0.00	(5,600.00)
NCFRPC - Admin Program Fees FY 2022-23	12,500.00	0.00	3,125.00	(9,375.00)
Legal Advertising	300.00	0.00	0.00	(300.00)
Legal Expenses	300.00	0.00	0.00	(300.00)

The Original Florida Tourism Task Force Income and Expenses - Budget vs. Actual As of February 2023

(These financial statements are unaudited)

		Budget	February 2023	Year to Date	Over/(Under) Budget
Other Admin Expenses Miscella	ineous	2,000.00	0.00	3,847.31	1,847.31
Postage		300.00	0.00	79.56	(220.44)
Travel Show Service Program F	ee	2,200.00	2,000.00	2,000.00	(200.00)
Telephone		300.00	0.00	0.00	(300.00)
Total Administration		25,400.00	2,000.00	10,926.87	(14,473.13)
Memberships					
Visit Florida		750.00	0.00	0.00	(750.00)
Southeast Tourism Society		325.00	0.00	335.00	10.00
Florida Outdoor Writers Associa	ation	175.00	0.00	0.00	(175.00)
Ride with GPS		250.00	0.00	0.00	(250.00)
Total Memberships		1,500.00	0.00	335.00	(1,165.00)
Professional Enhancement					
SE Tourism Society Marketing (College	5,175.00	0.00	0.00	(5,175.00)
Governor's Tourism Conference)	1,725.00	0.00	0.00	(1,725.00)
Total Professional Enhancement		6,900.00	0.00	0.00	(6,900.00)
Internships					
Harvey Campbell Memorial Inte	rnship	6,250.00	0.00	1,336.77	(4,913.23)
Dean Fowler Internship		6,250.00	0.00	1,336.77	(4,913.23)
Total Internships		12,500.00	0.00	2,673.54	(9,826.46)
Retained Reserves					
Retained Reserves		26,600.00	0.00	0.00	(26,600.00)
Total Retained Reserves		26,600.00	0.00	0.00	(26,600.00)
Total NonMarketing Expenses		72,900.00	2,000.00	13,935.41	(58,964.59)
Total Expenses		125,300.00	7,506.41	56,594.82	(68,705.18)
Net Income		0.00	(7,506.41)	33,601.99	33,601.99

The Original Florida Tourism Task Force Balance Sheet As of March 31, 2023

	Mar 31, 23
ASSETS Current Assets Checking/Savings Cash in Bank - Capital City	158,830.83
Total Checking/Savings	158,830.83
Accounts Receivable Accounts Receivable	52,000.00
Total Accounts Receivable	52,000.00
Other Current Assets Prepaid Expense Prepaid Registration Fees	447.06 1,600.00
Total Other Current Assets	2,047.06
Total Current Assets	212,877.89
TOTAL ASSETS	212,877.89
LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable Accounts Payable	12,171.53
Total Accounts Payable	12,171.53
Other Current Liabilities Due to NCFRPC	-95.42
Total Other Current Liabilities	-95.42
Total Current Liabilities	12,076.11
Total Liabilities	12,076.11
Equity Unrestricted Earnings Net Income	182,632.15 18,169.63
Total Equity	200,801.78
TOTAL LIABILITIES & EQUITY	212,877.89

4:24 PM

05/09/23 Accrual Basis

The Original Florida Tourism Task Force Profit & Loss March 2023

	Mar 23	
Expense Legal Expenses Marketing Trade Shows Atlanta Travel & Adventure Show	61.25	
Total Trade Shows	6,882.28	
Marketing - Other	0.00	
Total Marketing	6,882.28	
NCFRPC Contractual Services	8,584,25	
Total Expense	15,527.78	
et Income	-15,527.78	

The Original Florida Tourism Task Force Reconciliation Summary Cash in Bank - Capital City, Period Ending 03/31/2023

	Mar 31, 23
Beginning Balance Cleared Transactions	168,079.42
Checks and Payments - 2 items	-8,617.32
Total Cleared Transactions	-8,617.32
Cleared Balance	159,462.10
Uncleared Transactions Checks and Payments - 3 items	-631.27
Total Uncleared Transactions	-631.27
Register Balance as of 03/31/2023	158,830.83
New Transactions Checks and Payments - 1 item	-3,587.28
Total New Transactions	-3,587.28
Ending Balance	155,243.55

Page 1

9:31 AM

04/10/23

The Original Florida Tourism Task Force Reconciliation Detail Cash in Bank - Capital City, Period Ending 03/31/2023

Туре	Date	Num	Name	Clr	Amount	Balance
Beginning Balance Cleared Trans	sactions		2			168,079.42
Checks an	d Payments - 2 in	tems				
Bill Pmt -Check	02/23/2023	1622	Unicomm, LLC	х	-6,590.00	-6,590.00
Bill Pmt -Check	03/09/2023	1623	Richardson, Katrina	X	-2,027.32	-8,617.32
Total Chec	ks and Payments				-8,617.32	-8,617.32
. Total Cleared	Transactions				-8,617.32	-8,617.32
Cleared Balance					-8,617.32	159,462.10
Uncleared Tra Checks an	ansactions d Payments - 3 if	tems				
Bill Pmt -Check	08/11/2022	1596	Colton, Craig		-235.02	-235.02
Bill Pmt -Check	03/23/2023	1625	Southeast Tourism		-335.00	-570.02
Bill Pmt -Check	03/23/2023	1624	Florida Department		-61.25	-631.27
Total Chec	ks and Payments				-631.27	-631.27
Total Uncleare	ed Transactions				-631.27	-631.27
Register Balance as	of 03/31/2023				-9,248.59	158,830.83
New Transact		ha				
Bill Pmt -Check	d Payments - 1 if 04/06/2023	1626	Creamer Donna		-3,587.28	-3,587.28
Total Chec	ks and Payments				-3,587.28	-3,587.28
Total New ⊺ra	nsactions				-3,587.28	-3,587.28
Ending Balance				-	-12,835.87	155,243.55

ACCOUNT STATEMENT



Tallahassee, FL 32302



00002932 FCC31545040123053314 01 000000000 THE ORIGINAL FLORIDA TOURISM TASK FORCE 2009 NW 67TH PL GAINESVILLE FL 32653-1603

Date 3/31/23 P Primary Account XX

Page 1 xxxxxx2204

Say hello to a better way to fund your education expenses, home improvements, dream vacations and more with a Home Equity Line of Credit from Capital City Bank. Apply today or learn more at ccbg.com/equity. *Equal Housing Lender

CHECKING ACCOUNT

Account Nu Previous E Depo	Balance Dsits/Credits Cks/Debits Darges Paid	NESS XXXXXXX2204 168,079.42 .00 8,617.32 .00 .00 159,462.10	Images Statement Da Days in this Avg Ledger B Avg Collecte	Statement P	2 3 thru 4/02/23 eriod 33 160,399.00 160,399.00
3/02	neck No 1622 missing check nu	6,590.00	Date Check	NO 623	Amount 2,027.32
Date 3/01	Balance 168,079.42		Balance 161,489.42		Balance 159,462.10
				RECEI	VED

APR 06 2023

NORTH CENTRAL FLORIDA REGIONAL PLANNING COUNCIL



Natural Me	TOTAL NUMBER OF STREET	Oante	Sty 1522
North Florida	ANNEALLA, NOTHINALE 1963	S-MARKIN	2/23/2023
CALER DE Unicomm, LLC	•		S-6.690 00
So Theusand Five Hundr	ned Nimety and 00/100		DOLLARS
So Theusand Five Hundr Unicomm LLC P.O. Box 5010 Mithard, CT 08481		100 M	DOLLARS
P.O. Box 5010			
Unicomm LLC P.O. Box 5010 Mittard, CT 06451	D		S_s-P.1'~





Capital City 5/9/2023 11:51 AM Tourism Task Force ******2204		
11-3t	Capital City Bank	1622
Visit Natural THE ORIGINAL FLORIDA TOURISM TASK FORCE	Bank	
North Florida	63-68/631	2/23/2023
PAY TO THE ORDER OF Unicomm, LLC		\$** 6,590.00
Six Thousand Five Hundred Ninety and 00/100********	*******	DOLLARS
Unicomm, LLC		
- 🙀 P.O. Box 5010		5- P. 1
Milford, CT 06460		4
MEMO		
a0046a0: "1552a600"		<u>a an an</u>
Instructure, Learning fullow as well as those HC-S Function Function function of the state	.e). 13	1054584.021113251 MOBILE OR REMOTE DEPOSIT DATE NOT WRITE. STAMP OR SIGN BELOW THIS LINE
Amount: \$-6,590.00		
Statement Description: Check		
Check Number: 1622		
Posted Date: 3/2/2023		
Type: Debit		

Status: Posted

Capital City^{5/9/2023} 11:52 AM Bank

Tourism Task Force

*****2204

Visit Natural North Florida Sciences States	TH PLACE 63-68/631	Capital City Bank	1623 3/9/2023
PAY TO THE ORDER OF Katrina Richardson Two Thousand Twenty-Seven and 32/10	. ! .	*******	\$***2,027.32
Katrina Richardson Monticello/Jefferson Cham of C 420 West Washington Street Monticello, FL 32344 MEMO	.≭	ic. 904 	- JP K
<u>ູ່</u> ຈູ້."້∾ູ້ ເງິ ແ∎OO 1623 ແ∎້ນ ເ	:0631006881:	0224792204**	
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Amount: \$-2,027.32

Statement Description: Check

Check Number: 1623

Posted Date: 3/13/2023

Type: Debit

Status: Posted

The Original Florida Tourism Task Force Income and Expenses - Budget vs. Actual As of March 2023

(These financial statements are unaudited)

	Budget	March 2023	Year to Date	Over/(Under) Budget
Co-op Regional Marketing Program Fee	57,000.00	0.00	57,000.00	0.00
DEO Rural Development Grant 21/22	36,500.00	0.00	33,196.81	(3,303.19)
DEO Rural Development Grant 22/23	31,800.00	0.00	0.00	(31,800.00)
Total Income	125,300.00	0.00	90,196.81	(35,103.19)
Expenses				
Marketing				
Planning				
VisaVues Domestic & International Editions	0.00	0.00	6,578.00	6,578.00
Total Planning	0.00	0.00	6,578.00	6,578.00
Website				
Website Blogs	0.00	0.00	0.00	0.00
Web Hosting & Maintenance Services	6,000.00	0.00	6,000.00	0.00
Total Website	6,000.00	0.00	6,000.00	0.00
Trade Shows				
Promotional Items	0.00	0.00	2,857.62	2,857.62
Atlanta Camping & RV Show	0.00	0,00	3,053.13	3,053.13
Washington DC Travel & Adventure Show	7,000.00	0.00	3,479.09	(3,520.91)
Atlanta Travel & Adventure Show	7,000.00	4,882.28	4,882.28	(2,117.72)
VF Florida Huddle	0.00	0.00	2,027.32	2,027.32
Total Trade Shows	14,000.00	4,882.28	16,299.44	2,299.44
Advertising				
Digital Advertising Campaign 2021-22	10,000.00	0.00	0,00	(10,000,00)
FI Vacation Planner Print Ad 2022-23	8,300.00	0.00	8,303.25	3.25
FI Trans Map Print Advertisement 2022-23	9,000.00	0.00	9,000.00	0.00
Quarterly eNewsletters	5,100.00	1,000.00	2,361.00	(2,739.00)
Total Advertising	32,400.00	1,000.00	19,664.25	(12,735.75)
Total Marketing Expenses	52,400.00	5,882.28	48,541.69	(3,858.31)
Administration				
NCFRPC - Admin DEO 2021-22	1,900.00	0.00	1,875.00	(25.00)
NCFRPC - Admin DEO FY 2022-23	5,600.00	1,875.00	1,875.00	(3,725.00)
NCFRPC - Admin Program Fees FY 2022-23	12,500.00	3,125.00	6,250.00	(6,250.00)
Legal Advertising	300.00	0.00	0.00	(300.00)
Legal Expenses	300.00	61.25	61.25	(238.75)

The Original Florida Tourism Task Force Income and Expenses - Budget vs. Actual As of March 2023

(These financial statements are unaudited)

	Budget	March 2023	Year to Date	Over/(Under) Budget
Other Admin Expenses Miscellaneous	2,000.00	0.00	3,847.31	1,847.31
Postage	300.00	0.00	79.56	(220.44)
Travel Show Service Program Fee	2,200.00	2,000.00	4,000.00	1,800.00
Telephone	300.00	0.00	0.00	(300.00)
Total Administration	25,400.00	7,061.25	17,988.12	(7,411.88)
Memberships				
Visit Florida	750.00	0.00	0.00	(750.00)
Southeast Tourism Society	325.00	0.00	335.00	10.00
Florida Outdoor Writers Association	175.00	0.00	0.00	(175.00)
Ride with GPS	250.00	0.00	0.00	(250.00)
Total Memberships	1,500.00	0.00	335.00	(1,165.00)
Professional Enhancement				
SE Tourism Society Marketing College	5,175.00	0.00	0.00	(5,175.00)
Governor's Tourism Conference	1,725.00	0.00	0.00	(1,725.00)
Total Professional Enhancement	6,900.00	0.00	0.00	(6,900.00)
Internships				
Harvey Campbell Memorial Internship	6,250.00	1,292.13	2,581.19	(3,668.81)
Dean Fowler Internship	6,250.00	1,292.12	2,581.18	(3,668.82)
Total Internships	12,500.00	2,584.25	5,162.37	(7,337.63)
Retained Reserves				
Retained Reserves	26,600.00	0.00	0.00	(26,600.00)
Total Retained Reserves	26,600.00	0.00	0.00	(26,600.00)
Total NonMarketing Expenses	72,900.00	9,645.50	23,485.49	(49,414.51)
Total Expenses	125,300.00	15,527.78	72,027.18	(53,272.82)
Net Income	0.00	(15,527.78)	18,169.63	18,169.63

Original Florida Tourism Task Force Budget FY 2022-23 (10/1/22 to 9/30/23)

Adopted 9/15/2022

\$32,500

\$300

\$2,200

\$5,175

\$26,600

\$125,300

\$125,300

\$300

\$0

Revenues	Total
Cooperative Regional Marketing Program Fees:	
Alachua County	\$15,000
Bradford County	\$3,000
Columbia County	\$8,000
Dixie County	\$3,000
Gilchrist County	\$3,000
Hamilton County	\$2,000
Jefferson County	\$1,000
Lafayette County	\$1,000
Levy County	\$6,000
Madison County	\$3,000
Suwannee County	\$4,000
Taylor County	\$4,000
Union County	\$1,000
Wakulla County	\$3,000
Subtotal	\$57,000
Additional Revenue:	
Department of Economic OpportunityRural Development Grant, FY 2021-22	\$36,500
Department of Economic Opportunity Rural Development Grant, FY 2022-23	\$31,800
VISIT FLORIDA FY 2022-23 Rural Area of Opportunity Grant - Cash	\$0
Subtotal - Cash	\$68,300
TOTAL REVENUES - CASH	\$125,300
VISIT FLORIDA FY 2022-23 Rural Area of Opportunity Grant - In-Kind	\$0
TOTAL REVENUES - CASH AND IN-KIND	\$125,300
Expenditures	
Adventure Elevate Networking Conference	\$0
Bank Charges	\$0
Governor's Conference on Tourism	\$1,725
Legal Advertising	\$300
Legal Expenses	\$300
(1) Marketing Program for FY 2022-23 (less in-kind)	\$52,400
(2) Memberships	\$1,500
Miscellaneous	\$2,000

(1) See Marketing Budget Detail

(2) See Memberships Detail

Reserve Funds

Postage Expenses

Telephone

Restricted Funds Balance	\$0
Unrestricted Funds Balance, Estimate	\$178,000
TOTAL RESERVE FUNDS	\$178,000

North Central Florida Regional Planning Council - Admin/Internships

Service Fee - VISIT FLORIDA Travel Show Program

TOTAL EXPENDITURES - CASH AND IN-KIND

Southeast Tourism Society Marketing College

(1) Marketing Program for FY 2022-23 - In-Kind

Unrestricted Reserve Fund - Contribution

TOTAL EXPENDITURES - CASH

Original Florida Tourism Task Force Budget FY 2022-23 (10/1/22 to 9/30/23) Adopted 9/15/2022

Collateral Material:		Total
	0	\$0
	0	\$0
Website:		
2021-22 Website Blogs - 12 Blogs		\$0
2021-22 Website Hosting & Maintenance		\$6,000
2021-22 New Topic-Centered Pages (3 Pages)		\$0 \$0
2022-23 Website Blogs - 9 Blogs 2022-23 Website Town Blogs - 3 Blogs		\$0 \$0
Trade Shows:		
Whistles and Other Promotional Items		\$0
Pop-up and/or Cloth Displays (In-kind)		\$0
VISIT FLORIDA Welcome Center Rack Space (In-kind)		\$0
DEO 2022-23 - Atlanta Camping & RV Show		\$0
DEO 2022-23 - New York Times Travel Show DEO 2022-23 - Chicago RV & Camping Show		\$0 \$0
DEO 2022-23 - Chicago KV & Camping Show DEO 2022-23 - Toronto Outdoor Adventure Show		\$0
DEO 2022-23 - Washington DC Travel & Adventure Show		\$7,000
DEO 2022-23 - Houston RV Show		\$0
DEO 2022-23 - Philadelphia Travel & Adventure Show		\$0
DEO 2022-23 - Atlanta Travel & Adventure Show		\$7,000
DEO 2022-23 - Bike Expo New York		\$0
DEO 2022-23 - Georgia RV & Camper Show		\$0
Adventure Travel Training - 4 Days (In-kind) Consumer Public Relations/Influencer Trips (In-kind)		\$0 \$0
Advertising:		
2021-22 Brochure Distribution		\$0
2021-22 Digital Advertising Campaign		\$0
2021-22 Florida Vacation Planner Co-op Print Advertisement		\$0
2021-22 Digital Retargeting Campaign		\$0
2022-23 Digital Advertising Campaign		\$10,000
2022-23 Digital Facebook Advertising Campaign (In-kind)		\$0
2022-23 Florida Transportation Map Print Advertisement		\$9,000
2022-23 Florida Vacation Planner Co-op Print Advertisement Quarterly eNewsletters		\$8,300 \$5,100
Total Marketing Expenditure		\$52,400
Administration		
North Central Florida Regional Planning Council -		
VISIT FLORIDA, Department of Economic Opportunity FY 2021-22		\$1,900
North Central Florida Regional Planning Council -		
VISIT FLORIDA, Department of Economic Opportunity FY 2022-23		\$5,600
North Central Florida Regional Planning Council - Regional Marketing Program Fees FY 2022-23		\$12,500
Bank Charges		\$12,500
Legal Advertising		\$300
Legal Expenses		\$300
Other Administrative Expenses/Miscellaneous		\$2,000
Postage		\$300
Service Fee - DEO		\$2,200
Telephone Newborship Organizations Annual Duos		\$300
Membership Organizations - Annual Dues VISIT FLORIDA Annual Dues		\$750
Southeastern Tourism Society Annual Dues		\$325
Florida Outdoor Writers Association Annual Dues		\$175
Ride With GPS Annual Dues		\$250
Professional Enahncement		^ <i></i>
Southeastern Tourism Society Marketing College - 3		\$5,175
Governor's Tourism Conference - 1 Adventure Elevate Networking Conference		\$1,725 \$0
Adventure Elevate Networking Conference (In-kind)		\$0 \$0
Internships		φο
Harvey Campbell Memorial Internship		\$6,250
Dean Fowler Internship		\$6,250
Retained Reserves		
Unrestricted Reserve Fund		\$26,600
Total Non-Marketing Expenditure		\$72,900
Total Expenditure		\$125,300

Florida Department of Economic Opportunity Fiscal Year 2022-23 Regional Rural Development Grant (January 25, 2023 - January 25, 2024) Proposed Deliverables and Cost Estimates September 15, 2022

Cost Estimates	Dolarion
9/15/2022	
\$6,000.00	\$6,000.00 Website Hosting & Maintenance
\$0.00	\$0.00 VISIT FLORIDA Retargeting Campaign
\$0.00	\$0.00 Website Blogs
\$0.00	\$0.00 Town Blogs
\$0.00	\$0.00 Design and Print Collateral Material
\$14,000.00	\$14,000.00 Domestic Travel Shows (2 shows)
\$9,000.00	\$9,000.00 Print Advertising (Florida Transportation Map)
\$0.00	\$0.00 Digital Advertising Campaign (Facebook, Google Adword search)
\$6,900.00	\$6,900.00 Scholarships (4 Scholarships)
\$0.00	\$0.00 VisaVues
\$1,500.00	\$1,500.00 Professional Organization Memberships
\$5,100.00	\$5,100.00 Quarterly eNewsletters
\$7,500.00 Admini	Administration
\$50,000.00 Total	Total



May 18, 2023

Ms. Pamela Portwood, Bureau Chief Florida Department of Economic Opportunity Division of Community Development 107 East Madison Street, MSC 160 Tallahassee, FL 32399-4120

RE: Fiscal Year 2022-23 Regional Rural Development Grant 1st Quarter Deliverables Report

Dear Ms. Portwood:

At its May 18, 2023 meeting, The Original Florida Tourism Task Force reviewed and approved the first quarter report and reimbursement request for its Fiscal Year 2022-23 Regional Rural Development Grant.

Please find enclosed the first quarter Deliverables Report and an invoice in the amount of \$12,639.27 for the period January 24, 2023 through April 30, 2023 relative to the contract between **The Original Florida Tourism Task Force** and the Florida Department of Economic Opportunity. Also enclosed are a completed Minority and Service-Disabled Veteran Business Enterprise Report and a Compliance Certification form.

Thank you for your continuing support of The Original Florida Tourism Task Force and their mission of providing economic development opportunities through rural tourism development.

If you have any questions concerning this matter, please contact Lauren Yeatter, Senior Planner, at 352.955.2200, ext. 113.

Sincerely,

Craig Colton Chair

Enclosures

The Original Florida Tourism Task Force

2009 NW 67th Place Gainesville, FL 32653-1603 352.955.2200 · 877.955.2199 Florida Department of Economic Opportunity Fiscal Year 2022-23 Regional Rural Development Grant First Quarter Report January 24, 2023 through April 30, 2023

Submitted May 18, 2023 by

The Original Florida Tourism Task Force 2009 NW 67th Place Gainesville, Florida 32653-1603 352.955.2200

TABLE OF CONTENTS

<u>Part</u>	Page
Narrative, First Quarter Report	A-1
Compliance Certification Form and Minority and Service-Disabled Veteran Business Enterprise Report	B-1
Electronic Newsletter	C-1
Domestic Travel Shows	D-1
Professional Association Annual Memberships	E-1
Proof of Financial Match	F-1

NARRATIVE REGIONAL RURAL DEVELOPMENT GRANT FISCAL YEAR 2022-23 FIRST QUARTER REPORT January 24, 2023 through April 30, 2023

COMPLIANCE CERTIFICATION FORM, QUARTERLY MINORITY VENDOR AND SERVICE-DISABLED VETERAN BUSINESS REPORT

Please find attached the Compliance Certification from and Minority Vendor and disabled veterans business report in Part B.

WEBSITE MAINTENANCE AND ENHANCEMENTS

WEBSITE MAINTENANCE AND HOSTING

The Task Force did not expend any funds during the first quarter for website maintenance and hosting.

TOPIC-CENTERED MICROSITES

The Task Force did not expend any funds during the first quarter for topic-centered microsites.

MARKETING AND PROMOTION

ELECTRONIC NEWSLETTERS

The Task Force created and distributed one electronic newsletter during the first quarter to over 6,000 email addresses. The Task Force spent \$1,000 on this item during the first quarter. A copy of the newsletter, timesheets documenting \$1,000 of staff time spent on the newsletter, as well as a Certificate of Indirect Costs are included in Part C.

DOMESTIC TRAVEL SHOWS

The Task Force attended three domestic travel shows and expended \$11,304.27 during the first quarter for domestic travel shows. Travel reimbursement forms, invoices and cancelled checks are included in Part D.

ADVERTISING CAMPAIGN

The Task Force did not expend any funds during the first quarter for advertising.

PROFESSIONAL ENHANCEMENT

PROFESSIONAL ENHANCEMENT SCHOLARSHIPS

The Task Force did not expend any funds during the first quarter for professional enhancement.

PROFESSIONAL ASSOCIATION ANNUAL MEMBERSHIPS

The Task Force expended \$335.00 during the first quarter for professional association annual memberships. Copies of the invoice and canceled check are included in Part E.

ADMINISTRATION

The Task Force did not expend any funds during the first quarter for administration.

PROOF OF FINANCIAL MATCH

See Part F, Proof of Financial Match.

The Original Florida Tourism Task Force FEID # 59-3534835

Agreement #:

INVOICE

Invoice No. 1 Date: April 30, 2023

TO:

Florida Dept. of Economic Opportunity Division of Community Development Attn: Pamela Portwood 107 E. Madison Street Caldwell Bldg. MSC 160 Tallahassee, FL 32399-1160

FOR:

The Original Florida Tourism Task Force 2009 NW 67th Place Gainesville, FL 32653-1603 352-955-2200

DESCRIPTION		4	MOUNT
Dates of Service: January 24, 2023 to April 30, 20	023		
Deliverable 2 Electronic Newsletter Created and distributed one electronic newsletter (Staff Time)			
Deliverable 3 Domestic Travel Shows Attended three domestic travel shows			
Deliverable 6 Maintain memberships in professional organizations Purchased one membership			
Expenditures Staff time			\$1,000.00
Contractual Services			\$1,000.00 0.00
Memberships			335.00
Travel			4,530.18
Registrations			6,590.00
Shipping			184.09
Scholarships			0.00
	TOTAL	\$	12,639.27

Make all checks payable to The Original Florida Tourism Task Force FEID # 59-3534835

I certify, by evidence of my signature below, the above information is true and correct; the goods and services have been satisfactorily delivered and payment is now due. I understand that DEO and other state personal have authority to require additional documentation and/or conduct audits or inspections of grant records.

Craig Colton Chair <u>5/18/23</u> Date

The Original Florida Tourism Task Force MEMBERS as of 9/15/2022

ALACHUA COUNTY

(\$15,000 - 3 votes)

Elizabeth Reyes, APR, CPRC

Sales and Marketing Manager Visit Gainesville, Alachua County 352.260.5786 ereyes@alachuacounty.us

Vacant

Vacant

BRADFORD COUNTY

(\$3,000 - 2 votes)

The Honorable Carolyn Spooner

Bradford County Board of County Commissioners 945 North Temple Avenue Starke, FL 32091 (w) 352.473.7033 (o) 904.966.6327 (f) 352.473.5907 carolyn_spooner@bradfordcountyfl.gov

Vacant

COLUMBIA COUNTY

(\$8,000 3 votes)

Rod Butler

General Manager Holiday Inn Hotel and Suites 213 SW Commerce Boulevard Lake City, FL 32025-1501 (w) 386.487.1080 gm@hilakecityfl.com

Alden Rosner

Sports Marketing Director Columbia County Tourist Development Council P.O. Box 1847 Lake City, FL 32056 (w) 386.719.1453 <u>arosner@columbiacountyfla.com</u> www.southsidesportscomplex.com

Paula R. Vann

Executive Director Columbia County Tourist Development Council P.O. Box 1847 Lake City, FL 32056 (w) 386.758.1312 <u>pvann@columbiacountyfla.com</u> <u>www.springsrus.com</u>

DIXIE COUNTY

(\$3,000 - 2 votes)

The Honorable Ryan Fulford

Cross City Councilmember Town of Cross City P.O. Box 417 Cross City, FL 32628 (w) 352.498.3306 (c) 352.356.1605 councilseat3@townofcrosscity.com

Russ McCallister

Suwannee Guides and Outfitters PO Box 1345 Old Town, FL 32680 (w) 352.542.8331 (h) 352.325.1520 (c) 352.258.0189 russ776@bellsouth.net www.visitdixie.com www.suwanneeguides.com

GILCHRIST COUNTY

(\$2,000 - 2 votes)

Bryan M. Freeman Jr.

Hart Springs Park Manager 4240 SW 86th Ave. Bell, FL 32619 (w) 352.463.3444 (c) 352.318.3120 <u>bfreeman@gilchrist.fl.us</u>

Patricia Watson

Executive Administrative Assistant City of Trenton 500 North Main Street Trenton, FL 32693 (w) 352.463.4000 pwatson@trentonflorida.org

HAMILTON COUNTY

(\$1,000 - 2 votes)

Chadd Mathis

Economic Development Director Hamilton County Development Authority 1153 US Hwy 41 NW Suite 4 Jasper, Florida 32052 (w) 386.855.1426 cmathis@hamiltoncda.org

Mia Mauldin

Hamilton County Tourism Development/ Planning, Land Use, and Zoning 1153 US Hwy 41 NW Jasper, Florida 32052 (w) 386.792.6639 hamiltontdc@windstream.net

JEFFERSON COUNTY

(\$2,000 - 2 votes)

Katrina Richardson

Executive Director Monticello-Jefferson County Chamber of Commerce 420 West Washington Street Monticello, FL 32344 (w) 850.997.5552 info@monticellojeffersonfl.com

David Ward

Monticello-Jefferson County **Tourism Development Council** 420 West Washington Street Monticello, FL 32344 (w) 850.519.5543 dwardpa@embarqmail.com

LAFAYETTE COUNTY (\$1,000 - 1 vote)

Craig Colton, Chair

Suwannee River Rendezvous 828 NE Primrose Road Mayo, FL 32066 (w) 386.294.2510 craigcolton@suwanneeriverrendezvous.com

LEVY COUNTY

(\$4,000 - 2 votes)

Tisha Whitehurst Director

Levy County Visitors Bureau 607 South West 1st Avenue Williston, FL 32696 (w) 352.528.4030 tourism@visitnaturecoast.com

Vacant

MADISON COUNTY

(\$3.000 - 2 votes)

Jennifer Poore

Executive Director Madison County Chamber of Commerce & Tourism 182 NW College Loop Madison, FL 32340 (w) 850.973.2788 jennifer@madisonfl.org

Ina Thompson

Madison County Tourist Development Council Chair 182 NW College Loop Madison, FL 32340 (w) 850.973.2788

SUWANNEE COUNTY

(\$4.000 - 2 votes)

Charissa Setzer

Marketing Coordinator Suwannee County **Tourism Development Council** 220 Pine Avenue SW Live Oak, FL 32064 (w) 386.330.2220 (c) 386.688.3871 charissas@suwcountvfl.gov www.visitsuwannee.com

Teena Peavy, Secretary/Treasurer

Marketing Director Spirit of the Suwannee Music Park 3076 95th Drive Live Oak, Florida 32060 (w) 386.364.1683 teena@musicliveshere.com www.musiclivesehere.com

TAYLOR COUNTY

(\$4,000 - 2 votes)

Dawn Perez Executive Director Taylor County Chamber of Commerce 428 North Jefferson Street Perry, FL 32347 (w) 850.584.5366 (c) 850.843.0992 taylorchamber@fairpoint.net www.taylorcountychamber.com

Sandy Beach 20845 Keaton Beach Drive Perry, FL 32348 850.578.2898 (c) 850.843.1546 <u>sandybeach8431546@gmail.com</u>

UNION COUNTY

(\$1,000 - 1 vote)

Vacant

WAKULLA COUNTY

(\$3,000 - 2 votes)

Elizabeth Hughes

Public Relations Specialist Wakulla County (w) 850.926.0919, X712 ehughes@mywakulla.com

Kinsey Miller

Public Information Officer & Tourist Development Coordinator Wakulla County (w) 850.926.0919, X712 <u>kmiller@mywakulla.com</u>

STAFF

Lauren Yeatter Senior Planner Visit Natural North Florida 2009 NW 67th Place Gainesville, FL 32653 (w) 352.955.2200 ext. 113 <u>yeatter@ncfrpc.org</u>

www.visitnaturalnorthflorida.com

Scott R. Koons

Executive Director Visit Natural North Florida 2009 NW 67th Place Gainesville, FL 32653 (w) 352.955.2200 ext. 101 koons@ncfrpc.org

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THE ORIGINAL FLORIDA TOURISM TASK FORCE VOLUNTEERS, CONSULTANTS AND OTHERS

as of 3/9/2023

VOLUNTEERS, CONSULTANTS AND OTHERS

Donna Creamer - Travel Show Coordinator

Gilchrist County Tourist Development Council 209 SE 1st Street Trenton, FL 32693 (w) 352.463.3198 (c) 352.210.1827 <u>dcreamer@gilchrist.fl.us</u> www.VisitGilchristCounty.com

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2023 Visit Natural North Florida Meeting Dates and Counties



Third Thursday of each month, subject to change with advance notice.

January 19:	Columbia County
February 16:	Madison County
March 16:	Dixie County
April 20:	Jefferson County
May 18:	Wakulla County
June 15:	Gilchrist County
July 20:	VISIT FLORIDA, Tallahassee
August 17:	
September 21:	Taylor County
October 19:	
November 16:	Alachua County
December 21:	Alachua County (Council Office)

Alachua	\checkmark
Bradford	
Columbia	\checkmark
Dixie	\checkmark
Gilchrist	\checkmark
Hamilton	
Jefferson	\checkmark
Lafayette	
Levy	
Madison	\checkmark
Suwannee	
Taylor	\checkmark
Union	
Wakulla	\checkmark