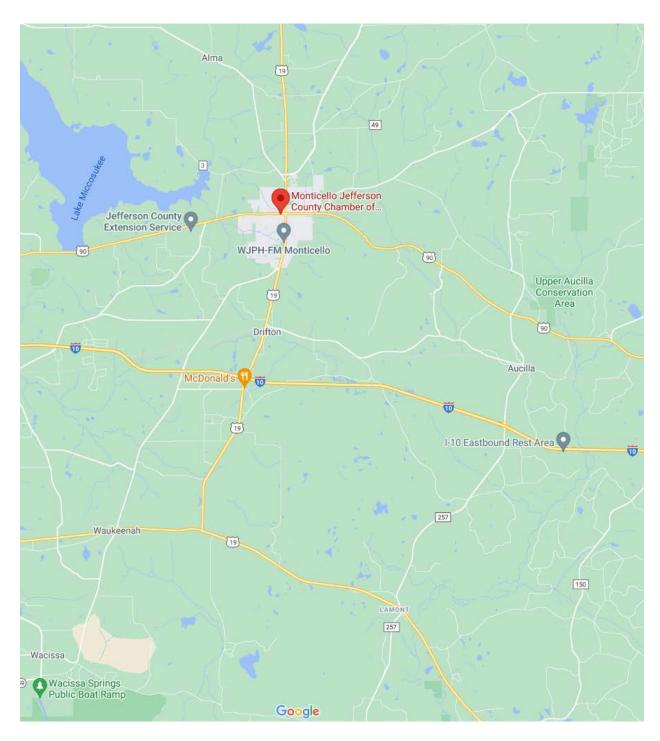


MEETING NOTICE

There will be a meeting of the Original Florida Tourism Task Force on April 20, 2023. The meeting will be held at the Monticello Jefferson County Chamber of Commerce, 420 West Washington Street Monticello, Florida, beginning at 10:00 a.m.



Monticello Jefferson County Chamber of Commerce 420 West Washington Street Monticello, FL 32344

The Original Florida



TOURISM TASK FORCE Meeting Agenda

Monticello Jefferson County Chamber of Commerce
420 West Washington Street, Monticello, FL
Jefferson County

April 20, 2023
Thursday, 10:00 a.m.

		PAGE NO.
I.	Call to Order, Introductions	
II.	Approval of Agenda	3
III.	Approval of March 16, 2023 Meeting Minutes	5
IV.	Old Business	
	A. Committee Reports	
	1. Finance Committee	
	 a. Monthly Financial Report Review and Approval - February 28, 2023 	7
	B. Fiscal Year 2022-23 Regional Rural Development Grant	33
	 Website e-newsletter Website Blogs Marketing Materials Domestic Travel Shows Advertising Campaign Brochure Distribution Scholarships Southeast Tourism Society Marketing College, June 4-9, 2023 Professional Organization Memberships 	
	C. VISIT FLORIDA 1. Monthly Report	
	D. Staff Items	
	 Senate Bill 640 / House Bill 309 - Tourist Development Tax Senate Bill 1482 - Rural Development House Bill 7053 - Tourism Development 	41 47 55
	E. Other Old Business	
	1. Update Task Force Member Contact Information	81

2. Task Force 2023 Meeting Schedule and County Assignments

85

Page 4

F. Announcements

- V. NEW BUSINESS
- VI. Leadership Forum TBD
- VII. Adjournment

Date and Location of Next Meeting:

The next regular meeting is scheduled to be held at 10:00 a.m. on May 18, 2023 in Wakulla County at a location to be determined.



MINUTES OF The Original florida TOURISM TASK FORCE

Madison County Chamber of Commerce 182 College Loop, Madison, FL Madison County March 16, 2023 Thursday, 10:00 a.m.

MEMBERS PRESENT

Elizabeth Reyes, Alachua County Ryan Fulford, Dixie County Russ McCallister, Dixie County Patricia Watson, Gilchrist County Craig Colton, Lafayette County, Chair Jennifer Poore, Madison County Charissa Setzer, Suwannee County Dawn Perez, Taylor County Elizabeth Hughes, Wakulla County Kinsey Miller, Wakulla County

OTHERS PRESENT

Bobbi Breo, Madison County Donna Creamer, Travel Show Coordinator Adrianne Glass, Advance Travel & Tourism Anne Glick, Florida Fish & Wildlife Conservation Commission Kay McCallister, Visit Dixie Jesse Sampley, Meridian Pursuit

MEMBERS ABSENT

Carolyn Spooner, Bradford County
Rod Butler, Columbia County
Alden Rosner, Columbia County
Paula Vann, Columbia County
Bryan Freeman, Gilchrist County
Chadd Mathis, Hamilton County
Mia Mauldin, Hamilton County
Katrina Richardson, Jefferson County
David Ward, Jefferson County
Tisha Whitehurst, Levy County
Ina Thompson, Madison County
Teena Peavey, Suwannee County, Treasurer
Sandy Beach, Taylor County

STAFF PRESENT

Lauren Yeatter

I. CALL TO ORDER, INTRODUCTIONS

Noting the presence of a quorum, Chair Craig Colton called the meeting to order at 10:15 a.m.

II. APPROVAL OF THE AGENDA

Chair Colton requested approval of the meeting agenda, as presented.

ACTION: Russ McCallister moved and Kinsey Miller seconded to approve the meeting agenda as presented. The motion passed unanimously.

III. APPROVAL OF THE FEBRUARY 16, 2023 MINUTES

Chair Colton asked for approval of the February 16, 2023 meeting minutes.

ACTION: Patricia Watson moved and Charissa Setzer seconded to approve the February 16, 2023 minutes as presented. The motion passed unanimously.

IV. OLD BUSINESS

- A. Committee Reports
 - 1. Finance Committee Report
 - a. Monthly Financial Report Review and Approval January 31, 2023

ACTION: Patricia Watson moved and Charissa Setzer seconded to accept the January 31, 2023 monthly financial report as presented. The motion passed unanimously.

- B. Fiscal Year 2022-23 Regional Rural Development Grant
 - Website
 - 2. e-newsletter
 - 3. Website Blogs
 - 4. Marketing Materials
 - **Domestic Travel Shows** 5.
 - 6. Advertising Campaign
 - 7. **Brochure Distribution**
 - 8. **Scholarships**
 - a. Southeast Tourism Society Marketing College, June 4-9, 2023
- **ACTION:** Patricia Watson moved and Elizabeth Hughes seconded to authorize staff to register Craig Colton, Kinsey Miller and Jennifer Poore for Marketing College, to be held June 4-9, 2023. The motion passed unanimously.
- **ACTION:** Dawn Perez moved and Charissa Setzer seconded to authorize staff to attend the Governor's Tourism Conference to be held September 6-8, 2023. The motion passed unanimously.
 - 9. **Professional Organization Memberships**
 - C. VISIT FLORIDA -
 - 1. Monthly Report
 - D. Staff Items -
 - 1. Senate Bill 640 / House Bill 309 Tourist Development Tax
 - 2. Senate Bill 1482 Rural Development
 - E. Other Old Business
 - 1. Updated Task Force Member Contact Information
 - 2. Task Force 2023 Meeting Schedule and County Assignments
 - F. Announcements

Task Force members made announcements of interest to the Task Force.

- V. NEW BUSINESS None
- VI. LEADERSHIP FORUM None
- VII. ADJOURNMENT

Date and Location of next meeting

The next regular meeting is scheduled for 10:00 a.m., April 20, 2023 to be held in Jefferson County at a location to be determined.

The meeting adjourned at 11:16 a.m.

4/20/23 Craig Colton, Chair

Minutes prepared by Lauren Yeatter of the North Central Florida Regional Planning Council

The Original Florida Tourism Task Force Balance Sheet

As of February 28, 2023

	Feb 28, 23
ASSETS Current Assets Checking/Savings Cash in Bank - Capital City	161,254.40
Total Checking/Savings	161,254.40
Accounts Receivable Accounts Receivable	52,000.00
Total Accounts Receivable	52,000.00
Other Current Assets Prepaid Expense Prepaid Registration Fees	447.06 4,895.00
Total Other Current Assets	5,342.06
Total Current Assets	218,596.46
TOTAL ASSETS	218,596.46
LIABILITIES & EQUITY	
Liabilities Current Liabilities Accounts Payable Accounts Payable	2,362.32
Current Liabilities Accounts Payable	2,362.32 2,362.32
Current Liabilities Accounts Payable Accounts Payable	-
Current Liabilities Accounts Payable Accounts Payable Total Accounts Payable	2,362.32
Current Liabilities Accounts Payable Accounts Payable Total Accounts Payable Total Current Liabilities	2,362.32 2,362.32
Current Liabilities	2,362.32 2,362.32 2,362.32 182,632.15
Current Liabilities Accounts Payable Accounts Payable Total Accounts Payable Total Current Liabilities Total Liabilities Equity Unrestricted Earnings Net Income	2,362.32 2,362.32 2,362.32 182,632.15 33,601.99

6:02 PM 04/11/23 Accrual Basis

The Original Florida Tourism Task Force Profit & Loss

February 2023

	Feb 23	
Expense		
Marketing		
Trade Shows		
Atlanta Camping and RV	2,000.00	
FL Huddle 2023	2,027.32	
Washington DC Travel Adventure	3,479.09	
Total Trade Shows	7,506.4	1
Total Marketing		7,506,41
Total Expense		7,506.41
Net Income		7,506.41

11:20 AM 03/14/23

The Original Florida Tourism Task Force Reconciliation Summary Cash in Bank - Capital City, Period Ending 02/28/2023

	Feb 28, 23	
Beginning Balance Cleared Transactions		193,686.32
Checks and Payments - 8 items Deposits and Credits - 2 items	-25,850.84 243.94	
Total Cleared Transactions	-25,606.90	
Cleared Balance	·	168,079.42
Uncleared Transactions Checks and Payments - 2 items	-6,825.02	
Total Uncleared Transactions	-6,825.02	
Register Balance as of 02/28/2023	×	161,254.40
New Transactions Checks and Payments - 1 item	-2,027.32	
Total New Transactions	-2,027.32	
Ending Balance		159,227.08

The Original Florida Tourism Task Force Reconciliation Detail

Cash in Bank - Capital City, Period Ending 02/28/2023

Туре	Date	Num	Name	Clr	Amount	Balance	
Beginning Balance						193,686.32	
Cleared Transactions							
Checks and	d Payments - 8 i						
Bill Pmt -Check	01/26/2023	1615	VisitFlorida	Х	-6,578.00	-6,578.00	
Bill Pmt -Check	01/26/2023	1612	JUMPEM, LLC	X	-6,000.00	-12,578.00	
Bill Pmt -Check	02/09/2023	1618	VisitFlorida	X	-9,000.00	-21,578.00	
Bill Pmt -Check	02/09/2023	1616	Koons, Scott	X	-318.94	-21,896.94	
Bill Pmt -Check	02/09/2023	1617	United Parcel Service	Х	-79.56	-21,976.50	
Bill Pmt -Check	02/23/2023	1620	Creamer Donna	X	-2,000.00	-23,976.50	
Bill Pmt -Check	02/23/2023	1619	McCallister, Russ	X	-1,765.25	-25,741.75	
Bill Pmt -Check	02/23/2023	1621	N Central FL Region	Х	-109.09	-25,850.84	
Total Check	s and Payments				-25,850.84	-25,850.84	
•	nd Credits - 2 ite	ems					
Deposit	02/02/2022		Original Florida Tour	Х	243.94	243.94	
Bill Pmt -Check	08/11/2022	1597	Perdue, Danielle	Х	0.00	243.94	
Total Depos	sits and Credits				243.94	243.94	
Total Cleared	Fransactions				-25,606.90	-25,606.90	
Cleared Balance					-25,606.90	168,079.42	
Uncleared Tra	nsactions d Payments - 2 i	ems					
Bill Pmt -Check	08/11/2022	1596	Colton, Craig		-235.02	-235.02	
Bill Pmt -Check	02/23/2023	1622	Unicomm, LLC		-6,590.00	-6,825.02	
Total Check	s and Payments				-6,825.02	-6,825.02	
Total Uncleare	d Transactions				-6,825.02	-6,825.02	
Register Balance as	of 02/28/2023				-32,431.92	161,254.40	
New Transacti							
Checks and Bill Pmt -Check	d Payments - 1 if 03/09/2023	em 1623	Richardson, Katrina		-2,027.32	-2,027.32	
Total Check	s and Payments				-2,027.32	-2,027.32	
Total New Tran	nsactions				-2,027.32	-2,027.32	
Ending Balance					-34,459.24	159,227.08	



P.O. Box 900 Tallahassee, FL 32302



00002421 FCC31545030123080614 01 000000000 THE ORIGINAL FLORIDA TOURISM TASK FORCE 2009 NW 67TH PL GAINESVILLE FL 32653-1603

Date 2/28/23 Primary Account

Page XXXXXXX2204

Say hello to a better way to fund your education expenses, home improvements, dream vacations and more with a Home Equity Line of Credit from Capital City Bank. Apply today or learn more at ccbg.com/equity. *Equal Housing Lender

CHECKING ACCOUNT

DEPOSITS AND OTHER CREDITS

Date Description	Amount
2/02 Credit Back Item	243.94

Date 2/07 2/10	Check No 1612 1615* 1616	CHECKS IN NUMBER ORD Amount Date 6,000.00 2/16 6,578.00 2/24 318.94 2/28	Check No 1618 1619	Amount 9,000.00 1,765.25 2,000.00
2/10	1616	318.94 2/28	1620	109.09
2/14	1617	79.56 2/27	1621	

2/10 2/14 1617 * Denotes missing check numbers

RECEIVED

MAR **06** 2023

NORTH CENTRAL FLORIDA REGIONAL PLANNING COUNCIL

-14-



THE ORIGINAL FLORIDA TOURISM TASK FORCE 2009 NW 67TH PL GAINESVILLE FL 32653-1603

Date 2/28/23 Primary Account Page 2 xxxxxxx2204

EVERYDAY CHECKING FOR BUSINESS

xxxxxxx2204 (Continued)

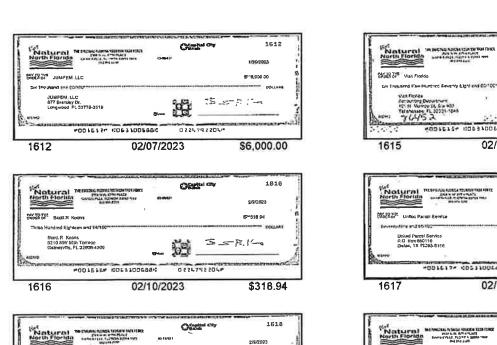
2/02 193,930,26 2/14 180,953.76 2/27 17	2/01 2/02		7.7			Balance 170,188.51 170,079.42 168,079.42
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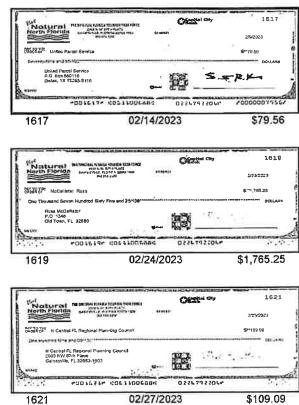
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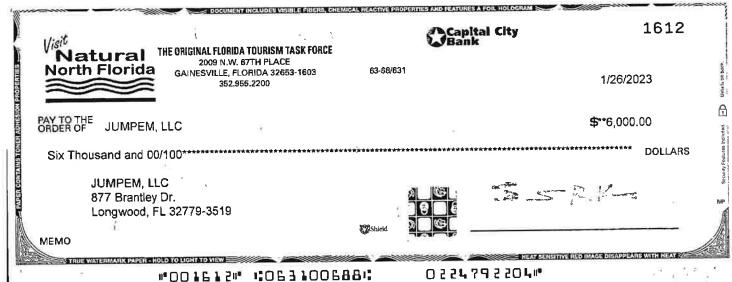
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Tourism Task Force *****2204



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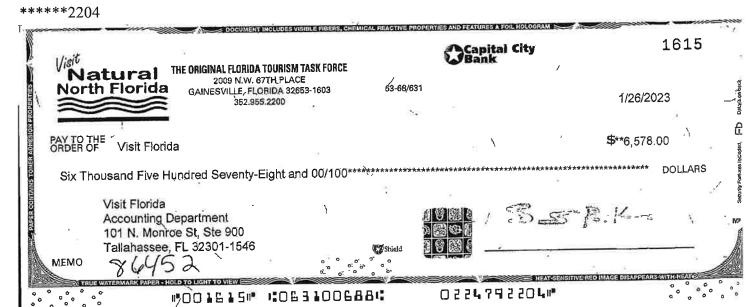
Amount: \$-6,000.00

Statement Description: Check

Check Number: 1612 Posted Date: 2/7/2023

Type: Debit Status: Posted DEMBERSHAR ON TO

Tourism Task Force



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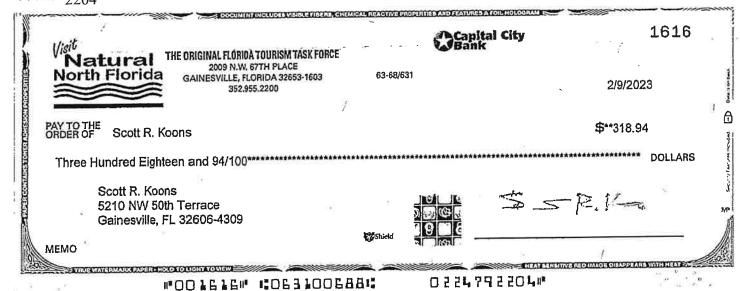
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Amount: \$-6,578.00

Statement Description: Check

Check Number: 1615 Posted Date: 2/10/2023





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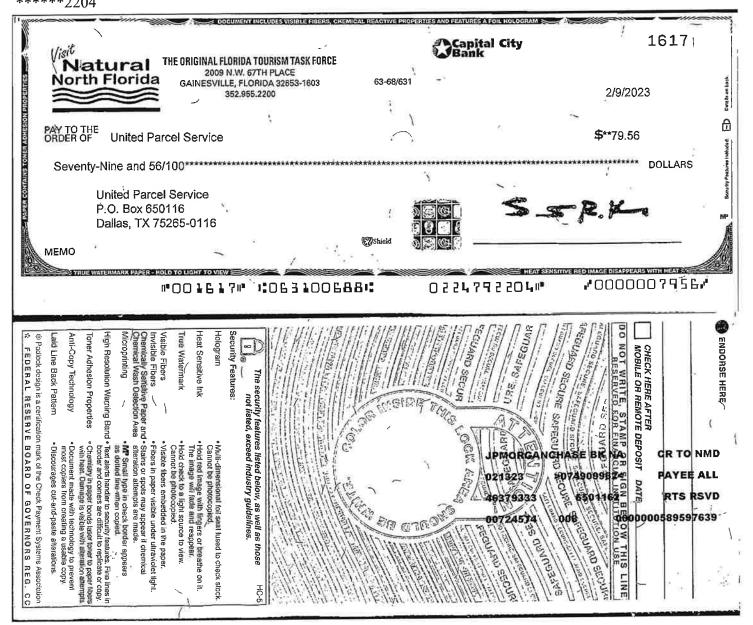
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Amount: \$-318.94

Statement Description: Check

Check Number: 1616 Posted Date: 2/10/2023



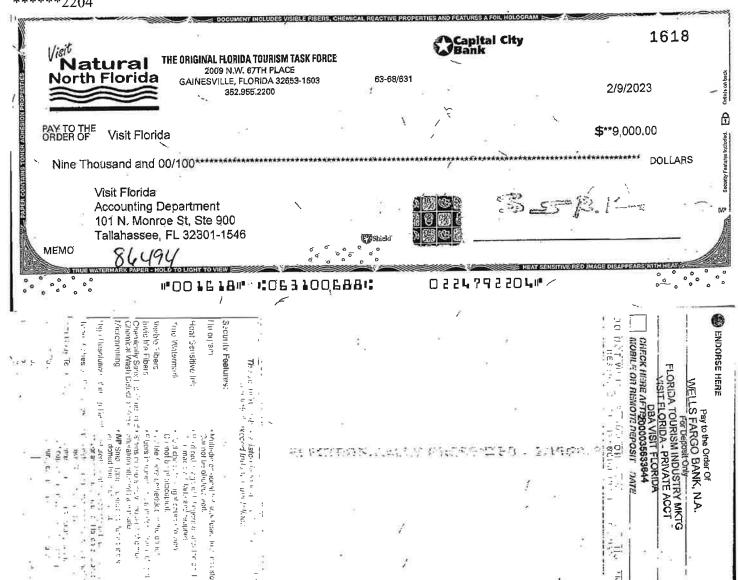


Amount: \$-79.56

Statement Description: Check

Check Number: 1617
Posted Date: 2/14/2023





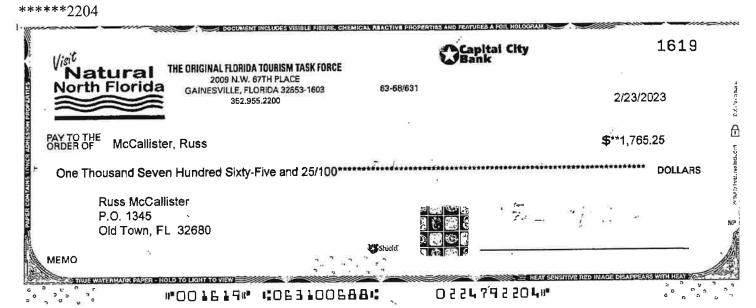
Amount: \$-9,000.00

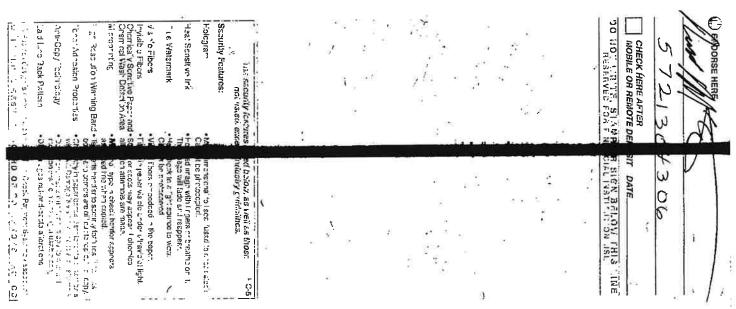
Statement Description: Check

Check Number: 1618 Posted Date: 2/16/2023



Tourism Task Force



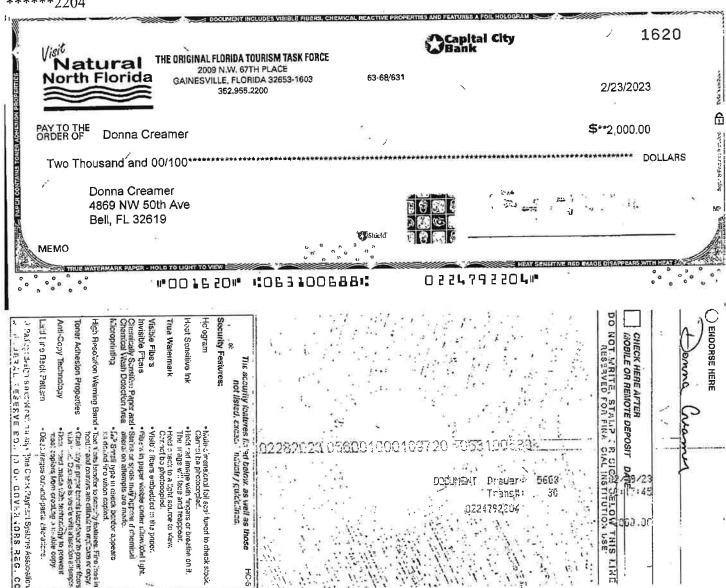


Amount: \$-1,765.25

Statement Description: Check

Check Number: 1619 Posted Date: 2/24/2023



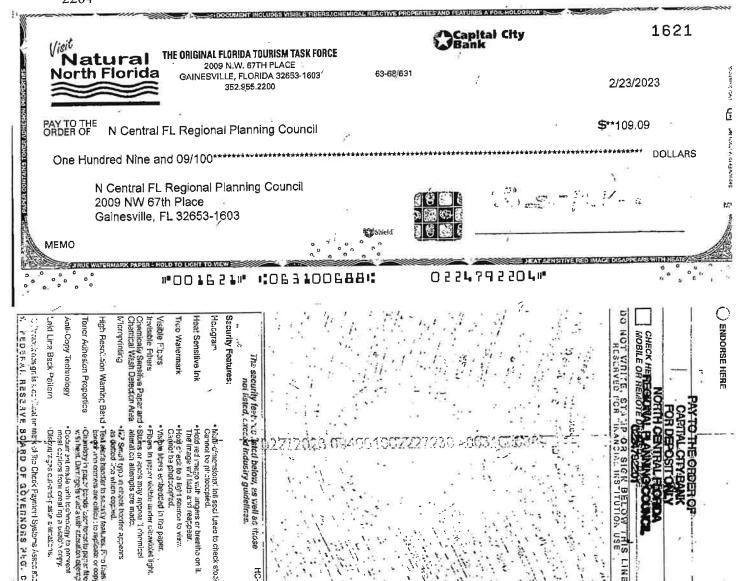


Amount: \$-2,000.00

Statement Description: Check-Cashed/Withdrawal

Check Number: 1620 Posted Date: 2/28/2023





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LINE

Amount: \$-109.09

Statement Description: Check

Check Number: 1621 **Posted Date: 2/27/2023**

Scott R. Koons

5210 N.W. 50th Terrace Gainesville, FL 32606 Ph: 352.377.5789

DATE: INVOICE # January 26, 2023

FOR: Atlanta Camping & RV

Show - Table Rental

Bill To:

The Original Florida Tourism Task Force

2009 NW 67th Place Gainesville, FL 32653-1603 352.955.2200

DESCRIPTION	1	AMOUNT
Atlanta Camping and RV Show 1/26-29/23 - Table Rental	\$	243.94
RECEIVED		
JAN 2 6 2023		
NORTH CENTRAL FLORIDA REGIONAL PLANNING COUNCIL		
Approved for Payment Spl		
TOTAL	\$	243.9

Scott R. Koons

5210 N.W. 50th Terrace Gainesville, FL 32606 Ph: 352.377.5789 DATE: INVOICE #

February 2, 2023

#

FOR: Washington DC Travel & Adventure Show - Handling

Bill To:

The Original Florida Tourism Task Force

2009 NW 67th Place Gainesville, FL 32653-1603 352.955.2200

DESCRIPTION	AN	OUNT
Nashington DC Travel and Adventure Show 2/4-5/23 - Handling	\$	75.00
RECEIVED		
FEB 0-2 2023 NORTH CENTRAL FLORIDA REGIONAL PLANNING COUNCIL		
Approved for Payment SRK		
TOTAL	\$	75.0

The Original Florida Tourism Task Force Income and Expenses - Budget vs. Actual As of February 2023

(These financial statements are unaudited)

	Budget	February 2023	Year to Date	Over/(Under) Budget
Co-op Regional Marketing Program Fee	57,000.00	0.00	57,000.00	0.00
DEO Rural Development Grant 21/22	36,500.00	0.00	33,196.81	(3,303.19)
DEO Rural Development Grant 22/23	31,800.00	0.00	0.00	(31,800.00)
Total Income	125,300.00	0.00	90,196.81	(35,103.19)
Expenses				
Marketing				
Planning				
VisaVues Domestic & International Editions	0.00	0.00	6,578.00	6,578.00
Total Planning	0.00	0.00	6,578.00	6,578.00
Website				
Website Blogs	0.00	0.00	0.00	0.00
Web Hosting & Maintenance Services	6,000.00	0.00	6,000.00	0.00
Total Website	6,000.00	0.00	6,000.00	0.00
Trade Shows				
Promotional Items	0.00	0.00	2,857.62	2,857.62
Atlanta Camping & RV Show	0.00	0.00	3,053.13	3,053.13
Washington DC Travel & Adventure Show	7,000.00	3,479.09	3,479.09	(3,520.91)
Atlanta Travel & Adventure Show	7,000.00	0.00	0.00	(7,000.00)
VF Florida Huddle	0.00	2,027.32	2,027.32	2,027.32
Total Trade Shows	14,000.00	5,506.41	11,417.16	(2,582.84)
Advertising				
Digital Advertising Campaign 2021-22	10,000.00	0.00	0.00	(10,000.00)
FI Vacation Planner Print Ad 2022-23	8,300.00	0.00	8,303.25	3.25
FI Trans Map Print Advertisement 2022-23	9,000.00	0.00	9,000.00	0.00
Quarterly eNewsletters	5,100.00	0.00	1,361.00	(3,739.00)
Total Advertising	32,400.00	0.00	18,664.25	(13,735.75)
Total Marketing Expenses	52,400.00	5,506.41	42,659.41	(9,740.59)
Administration				
NCFRPC - Admin DEO 2021-22	1,900.00	0.00	1,875.00	(25.00)
NCFRPC - Admin DEO FY 2022-23	5,600.00	0.00	0.00	(5,600.00)
NCFRPC - Admin Program Fees FY 2022-23	12,500.00	0.00	3,125.00	(9,375.00)
Legal Advertising	300.00	0.00	0.00	(300.00)
Legal Expenses	300.00	0.00	0.00	(300.00)

The Original Florida Tourism Task Force Income and Expenses - Budget vs. Actual As of February 2023

(These financial statements are unaudited)

	Budget	February 2023	Year to Date	Over/(Under) Budget
Other Admin Expenses Miscellaneous	2,000.00	0.00	3,847.31	1,847.31
Postage	300.00	0.00	79.56	(220.44)
Travel Show Service Program Fee	2,200.00	2,000.00	2,000.00	(200.00)
Telephone	300.00	0.00	0.00	(300.00)
Total Administration	25,400.00	2,000.00	10,926.87	(14,473.13)
Memberships				
Visit Florida	750.00	0.00	0.00	(750.00)
Southeast Tourism Society	325.00	0.00	335.00	10.00
Florida Outdoor Writers Association	175.00	0.00	0.00	(175.00)
Ride with GPS	250.00	0.00	0.00	(250.00)
Total Memberships	1,500.00	0.00	335.00	(1,165.00)
Professional Enhancement				
SE Tourism Society Marketing College	5,175.00	0.00	0.00	(5,175.00)
Governor's Tourism Conference	1,725.00	0.00	0.00	(1,725.00)
Total Professional Enhancement	6,900.00	0.00	0.00	(6,900.00)
Internships				
Harvey Campbell Memorial Internship	6,250.00	0.00	1,336.77	(4,913.23)
Dean Fowler Internship	6,250.00	0.00	1,336.77	(4,913.23)
Total Internships	12,500.00	0.00	2,673.54	(9,826.46)
Retained Reserves				
Retained Reserves	26,600.00	0.00	0.00	(26,600.00)
Total Retained Reserves	26,600.00	0.00	0.00	(26,600.00)
Total NonMarketing Expenses	72,900.00	2,000.00	13,935.41	(58,964.59)
Total Expenses	125,300.00	7,506.41	56,594.82	(68,705.18)
Net Income	0.00	(7,506.41)	33,601.99	33,601.99

Original Florida Tourism Task Force Budget FY 2022-23 (10/1/22 to 9/30/23)

Adopted 9/15/2022

Revenues	Total
Cooperative Regional Marketing Program Fees:	
Alachua County	\$15,000
Bradford County	\$3,000
Columbia County	\$8,000
Dixie County	\$3,000
Gilchrist County	\$3,000
Hamilton County	\$2,000
Jefferson County	\$1,000
Lafayette County	\$1,000
Levy County	\$6,000
Madison County	\$3,000
Suwannee County	\$4,000
Taylor County	\$4,000
Union County	\$1,000
Wakulla County	\$3,000
Subtotal	\$57,000
Additional Revenue:	
Department of Economic OpportunityRural Development Grant, FY 2021-22	\$36,500
Department of Economic Opportunity Rural Development Grant, FY 2022-23	\$31,800
VISIT FLORIDA FY 2022-23 Rural Area of Opportunity Grant - Cash	\$0
Subtotal - Cash	\$68,300
TOTAL REVENUES - CASH	\$125,300
VISIT FLORIDA FY 2022-23 Rural Area of Opportunity Grant - In-Kind	\$0
	3 0
TOTAL REVENUES - CASH AND IN-KIND	\$125,300
TOTAL REVENUES - CASH AND IN-KIND Expenditures	\$125,300
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference	\$125,300
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges	\$125,300 \$0 \$0
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism	\$125,300 \$0 \$1,725
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism Legal Advertising	\$125,300 \$0 \$0 \$1,725 \$300
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism Legal Advertising Legal Expenses	\$125,300 \$0 \$0 \$1,725 \$300 \$300
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism Legal Advertising Legal Expenses (1) Marketing Program for FY 2022-23 (less in-kind)	\$125,300 \$0 \$0 \$1,725 \$300 \$300 \$52,400
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism Legal Advertising Legal Expenses (1) Marketing Program for FY 2022-23 (less in-kind) (2) Memberships	\$125,300 \$0 \$0 \$1,725 \$300 \$300 \$52,400 \$1,500
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism Legal Advertising Legal Expenses (1) Marketing Program for FY 2022-23 (less in-kind) (2) Memberships Miscellaneous	\$125,300 \$0 \$0 \$1,725 \$300 \$300 \$52,400 \$1,500 \$2,000
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism Legal Advertising Legal Expenses (1) Marketing Program for FY 2022-23 (less in-kind) (2) Memberships Miscellaneous North Central Florida Regional Planning Council - Admin/Internships	\$125,300 \$0 \$0 \$1,725 \$300 \$300 \$52,400 \$1,500 \$2,000 \$32,500
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism Legal Advertising Legal Expenses (1) Marketing Program for FY 2022-23 (less in-kind) (2) Memberships Miscellaneous North Central Florida Regional Planning Council - Admin/Internships Postage Expenses	\$125,300 \$0 \$0 \$1,725 \$300 \$300 \$52,400 \$1,500 \$2,000 \$32,500 \$300
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism Legal Advertising Legal Expenses (1) Marketing Program for FY 2022-23 (less in-kind) (2) Memberships Miscellaneous North Central Florida Regional Planning Council - Admin/Internships Postage Expenses Service Fee - VISIT FLORIDA Travel Show Program	\$125,300 \$0 \$0 \$1,725 \$300 \$300 \$52,400 \$1,500 \$2,000 \$32,500 \$32,500 \$2,200
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism Legal Advertising Legal Expenses (1) Marketing Program for FY 2022-23 (less in-kind) (2) Memberships Miscellaneous North Central Florida Regional Planning Council - Admin/Internships Postage Expenses Service Fee - VISIT FLORIDA Travel Show Program Southeast Tourism Society Marketing College	\$125,300 \$0 \$0 \$1,725 \$300 \$32,400 \$1,500 \$2,000 \$32,500 \$300 \$2,200 \$5,175
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism Legal Advertising Legal Expenses (1) Marketing Program for FY 2022-23 (less in-kind) (2) Memberships Miscellaneous North Central Florida Regional Planning Council - Admin/Internships Postage Expenses Service Fee - VISIT FLORIDA Travel Show Program Southeast Tourism Society Marketing College Telephone	\$125,300 \$0 \$0 \$1,725 \$300 \$300 \$52,400 \$1,500 \$2,000 \$32,500 \$300 \$52,200 \$51,75 \$300
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism Legal Advertising Legal Expenses (1) Marketing Program for FY 2022-23 (less in-kind) (2) Memberships Miscellaneous North Central Florida Regional Planning Council - Admin/Internships Postage Expenses Service Fee - VISIT FLORIDA Travel Show Program Southeast Tourism Society Marketing College Telephone Unrestricted Reserve Fund - Contribution	\$125,300 \$0 \$0 \$1,725 \$300 \$300 \$1,500 \$2,000 \$32,500 \$32,500 \$32,500 \$300 \$2,200 \$5,175 \$300 \$26,600
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism Legal Advertising Legal Expenses (1) Marketing Program for FY 2022-23 (less in-kind) (2) Memberships Miscellaneous North Central Florida Regional Planning Council - Admin/Internships Postage Expenses Service Fee - VISIT FLORIDA Travel Show Program Southeast Tourism Society Marketing College Telephone Unrestricted Reserve Fund - Contribution TOTAL EXPENDITURES - CASH	\$125,300 \$0 \$1,725 \$300 \$300 \$52,400 \$1,500 \$2,000 \$32,500 \$32,500 \$32,500 \$32,500 \$300 \$2,200 \$5,175 \$300 \$26,600 \$125,300
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism Legal Advertising Legal Expenses (1) Marketing Program for FY 2022-23 (less in-kind) (2) Memberships Miscellaneous North Central Florida Regional Planning Council - Admin/Internships Postage Expenses Service Fee - VISIT FLORIDA Travel Show Program Southeast Tourism Society Marketing College Telephone Unrestricted Reserve Fund - Contribution TOTAL EXPENDITURES - CASH (1) Marketing Program for FY 2022-23 - In-Kind	\$125,300 \$0 \$0 \$1,725 \$300 \$300 \$52,400 \$1,500 \$2,000 \$32,500 \$300 \$2,200 \$5,175 \$300 \$26,600 \$125,300
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism Legal Advertising Legal Expenses (1) Marketing Program for FY 2022-23 (less in-kind) (2) Memberships Miscellaneous North Central Florida Regional Planning Council - Admin/Internships Postage Expenses Service Fee - VISIT FLORIDA Travel Show Program Southeast Tourism Society Marketing College Telephone Unrestricted Reserve Fund - Contribution TOTAL EXPENDITURES - CASH (1) Marketing Program for FY 2022-23 - In-Kind TOTAL EXPENDITURES - CASH AND IN-KIND	\$125,300 \$0 \$0 \$1,725 \$300 \$300 \$52,400 \$1,500 \$2,000 \$32,500 \$32,500 \$300 \$2,200 \$5,175 \$300 \$26,600 \$125,300
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism Legal Advertising Legal Expenses (1) Marketing Program for FY 2022-23 (less in-kind) (2) Memberships Miscellaneous North Central Florida Regional Planning Council - Admin/Internships Postage Expenses Service Fee - VISIT FLORIDA Travel Show Program Southeast Tourism Society Marketing College Telephone Unrestricted Reserve Fund - Contribution TOTAL EXPENDITURES - CASH (1) Marketing Program for FY 2022-23 - In-Kind	\$125,300 \$0 \$1,725 \$300 \$300 \$52,400 \$1,500 \$2,000 \$32,500 \$32,500 \$32,500 \$32,500 \$300 \$2,200 \$5,175 \$300 \$26,600 \$125,300
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism Legal Advertising Legal Expenses (1) Marketing Program for FY 2022-23 (less in-kind) (2) Memberships Miscellaneous North Central Florida Regional Planning Council - Admin/Internships Postage Expenses Service Fee - VISIT FLORIDA Travel Show Program Southeast Tourism Society Marketing College Telephone Unrestricted Reserve Fund - Contribution TOTAL EXPENDITURES - CASH (1) Marketing Program for FY 2022-23 - In-Kind TOTAL EXPENDITURES - CASH AND IN-KIND	\$125,300 \$0 \$0 \$1,725 \$300 \$300 \$52,400 \$1,500 \$2,000 \$32,500 \$32,500 \$300 \$2,200 \$5,175 \$300 \$26,600 \$125,300
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism Legal Advertising Legal Expenses (1) Marketing Program for FY 2022-23 (less in-kind) (2) Memberships Miscellaneous North Central Florida Regional Planning Council - Admin/Internships Postage Expenses Service Fee - VISIT FLORIDA Travel Show Program Southeast Tourism Society Marketing College Telephone Unrestricted Reserve Fund - Contribution TOTAL EXPENDITURES - CASH (1) Marketing Program for FY 2022-23 - In-Kind TOTAL EXPENDITURES - CASH AND IN-KIND (1) See Marketing Budget Detail (2) See Memberships Detail	\$125,300 \$0 \$0 \$1,725 \$300 \$300 \$52,400 \$1,500 \$2,000 \$32,500 \$300 \$2,200 \$5,175 \$300 \$26,600 \$125,300
TOTAL REVENUES - CASH AND IN-KIND Expenditures Adventure Elevate Networking Conference Bank Charges Governor's Conference on Tourism Legal Advertising Legal Expenses (1) Marketing Program for FY 2022-23 (less in-kind) (2) Memberships Miscellaneous North Central Florida Regional Planning Council - Admin/Internships Postage Expenses Service Fee - VISIT FLORIDA Travel Show Program Southeast Tourism Society Marketing College Telephone Unrestricted Reserve Fund - Contribution TOTAL EXPENDITURES - CASH (1) Marketing Program for FY 2022-23 - In-Kind TOTAL EXPENDITURES - CASH AND IN-KIND (1) See Marketing Budget Detail (2) See Memberships Detail	\$125,300 \$0 \$0 \$1,725 \$300 \$300 \$52,400 \$1,500 \$2,000 \$32,500 \$32,500 \$300 \$2,200 \$5,175 \$300 \$26,600 \$125,300 \$0

Original Florida Tourism Task Force Budget FY 2022-23 (10/1/22 to 9/30/23) Adopted 9/15/2022

Nebsite	Collateral Material:	 Total
2021-22 Website Blogs 12 Blogs 5021-22 Website Hosting & Maintenance 56,00 2021-22 New Topic-Centered Pages (3 Pages) 50 2022-23 Website Blogs 5 Blogs 50 2022-23 Website Blogs 5 Blogs 50 2022-23 Website Town Blogs - 3 Blogs 50 2021-23 - Alanta Camping & RV Show 50 2020-23 - Alanta Camping & RV Show 50 2020-23 - Alanta Camping & RV Show 50 2020-23 - Shart of Camping & RV Show 50 2020-23 - Shear of RV & Camping Show 50 2020-23 - Shear of RV & Camping Show 50 2020-23 - Houston RV Show 57,00 2020-23 - Bloatson RV Show 57,00 2020-23 - Blike Expo New York 50 2020-23 - Alanta Travel & Adventure Show 57,00 2020-23 - Blike Expo New York 50 2020-23 - Alanta Travel & Adventure Show 57,00 2020-23 - Blike Expo New York 50 2020-23 - Alanta Travel & Adventure Show 57,00 2020-23 - Blike Expo New York 50 2020-23 - Blike Expo New York 50 2020-23 - Blike Expo New York 50 2020-23 - Blike Relations/Influencer Trips (In-kind) 50 2020-23 - Blike Relations/Influencer Trips (In-kind) 50 2021-22 Brochure Distribution 50 2021-22 Brochure Distribution 50 2021-22 Brochure Distribution 50 2021-23 Digital Advertising Campaign 50 2021-23 Digital Advertising Campaign 50 2021-23 Digital Advertising Campaign 50 2021-23 Digital Retargeting Campaign 50 2021-23 Digital Retargeting Campaign 50 2022-23 Digital Facebook Advertising Camp		\$ \$
2021-22 Website Blogs 12 Blogs 5021-22 Website Hosting & Maintenance 56,00 2021-22 New Topic-Centered Pages (3 Pages) 50 2022-23 Website Blogs 5 Blogs 50 2022-23 Website Blogs 5 Blogs 50 2022-23 Website Town Blogs - 3 Blogs 50 2021-23 - Alanta Camping & RV Show 50 2020-23 - Alanta Camping & RV Show 50 2020-23 - Alanta Camping & RV Show 50 2020-23 - Shart of Camping & RV Show 50 2020-23 - Shear of RV & Camping Show 50 2020-23 - Shear of RV & Camping Show 50 2020-23 - Houston RV Show 57,00 2020-23 - Bloatson RV Show 57,00 2020-23 - Blike Expo New York 50 2020-23 - Alanta Travel & Adventure Show 57,00 2020-23 - Blike Expo New York 50 2020-23 - Alanta Travel & Adventure Show 57,00 2020-23 - Blike Expo New York 50 2020-23 - Alanta Travel & Adventure Show 57,00 2020-23 - Blike Expo New York 50 2020-23 - Blike Expo New York 50 2020-23 - Blike Expo New York 50 2020-23 - Blike Relations/Influencer Trips (In-kind) 50 2020-23 - Blike Relations/Influencer Trips (In-kind) 50 2021-22 Brochure Distribution 50 2021-22 Brochure Distribution 50 2021-22 Brochure Distribution 50 2021-23 Digital Advertising Campaign 50 2021-23 Digital Advertising Campaign 50 2021-23 Digital Advertising Campaign 50 2021-23 Digital Retargeting Campaign 50 2021-23 Digital Retargeting Campaign 50 2022-23 Digital Facebook Advertising Camp	W. I. V.	
2021-22 Website Hosting & Maintenance \$6,00 2021-23 Website Blogs - 9 Blogs \$1,002-23 Website Blogs - 9 Blogs \$1,002-23 Website Town Blogs - 3		\$
2021-22 New Topic-Centered Pages (3 Pages) 5		
2022-23 Website Blogs - 9 Blogs 5		\$0,00
Prade Shows:		\$
Whistles and Other Promotional Items Sopopular Advertising Center Rack Space (In-kind) Stort FLORIDA Welcome Center Rack Space (In-kind) Stort FLORIDA Welcome Center Rack Space (In-kind) Stort S		\$
Pop-up and/or Cloth Displays (In-kind)	Trade Shows:	
VISIT FLORIDA Welcome Center Rack Space (In-kind) September 2022-23 - Adanta Camping & RV Show September 2022-23 - New York Times Travel Show September 2022-23 - Chicago RV & Camping Show September 2022-23 - Toranto Toutdoor Adventure Show September 2022-23 - Toranto Toutdoor Adventure Show September 2022-23 - Washington DC Travel & Adventure Show September 2022-23 - Washington DC Travel & Adventure Show September 2022-23 - Philadelphia Travel & Adventure Show September 2022-23 - Philadelphia Travel & Adventure Show September 2022-23 - Philadelphia Travel & Adventure Show September 2022-23 - Bile Expo New York September 2022-23 - Bile Expo New York September 2022-23 - Georgia RV & Camper Show September 2022-23 - Georgia RV & Campaign September 2022-23 - Georgia RV & Campaign September 2022-23 - Georgia RV & Gampaign September 2022-23 - September 2022-23 - Georgia RV & Gampaign September 2022-23 - September 2022-23 - September 2022-23 - September 2022-23 - Se		\$
DEFO 2022-23 - Aluthat Camping & RV Show SDEO 2022-23 - New York Times Travel Show SDEO 2022-23 - Chicage RV & Camping Show SDEO 2022-23 - Chicage RV & Camping Show SDEO 2022-23 - Washington DC Travel & Adventure Show S7,00 DEO 2022-23 - Houston RV Show S7,00 DEO 2022-23 - Houston RV Show S7,00 DEO 2022-23 - Houston RV Show S7,00 DEO 2022-23 - Aluthat Tarvel & Adventure Show S7,00 DEO 2022-23 - Aluthat Tarvel & Adventure Show S7,00 DEO 2022-23 - Aluthat Tarvel & Adventure Show S7,00 DEO 2022-23 - Bike Expo New York SDEO 2022-23 - Bike Expo New York SDEO 2022-23 - Georgia RV & Camper Show Adventure Travel Training - 4 Days (In-kind) S4,00		\$
DEFO 2022-23 - New York Times Travel Show Section DEFO 2022-23 - Chicago RV & Camping Show Section		\$
DED 2022-23 - Chicago RV & Camping Show DEO 2022-23 - Toronto Outdoor Adventure Show S7.00 DEO 2022-23 - Toronto Outdoor Adventure Show S7.00 DEO 2022-23 - Washington DC Travel & Adventure Show S7.00 DEO 2022-23 - Philadelphia Travel & Adventure Show S7.00 DEO 2022-23 - Philadelphia Travel & Adventure Show S7.00 DEO 2022-23 - Allanta Travel & Adventure Show S7.00 DEO 2022-23 - Bike Expo New York S7.00 DEO 2022-23 - Georgia RV & Camper Show Adventure Travel Travel Travel Travel & Adventure Show S7.00 DEO 2022-23 - Georgia RV & Camper Show Adventure Travel Tra		\$
DEFO 2022-23 - Toronto Outdoor Adventure Show S7,00 DEO 2022-23 - Houston RV Show S7,00 DEO 2022-23 - Holand Tarvale & Adventure Show S7,00 DEO 2022-23 - Holand Tarvale & Adventure Show S7,00 DEO 2022-23 - Georgia RV & Camper Show S8,00 DEO 2022-23 - Georgia RV & Camper Show S8,00 DEO 2022-23 - Georgia RV & Camper Show S8,00 DEO 2022-23 - Georgia RV & Camper Show S8,00 DEO 2022-23 - Georgia RV & Camper Show S8,00 DEO 2022-23 - Georgia RV & Camper Show S8,00 DEO 2022-25 - Georgia RV & Camper Show S8,00 DEO 2022-25 - Georgia RV & Campaign S8,00 DEO 2021-22 Digital Advertising Campaign S8,00 DEO 2021-22 Digital Advertising Campaign S8,00 DEO 2022-23 Florida Vacation Planner Co-op Print Advertisement S9,00 DEO 2022-23 Florida Vacation Planner Co-op Print Advertisement S8,00 DEO 2022-23 Florida Vacation Planner Co-op Print Advertisement S8,00 DEO 2022-23 Florida Vacation Planner Co-op Print Advertisement S8,00 DEO 2022-23 Florida Vacation Planner Co-op Print Advertisement S8,00 DEO 2022-23 Florida Vacation Planner Co-op Print Advertisement S8,00 DEO 2022-23 Florida Vacation Planning Council - VISIT FLORIDA Department of Economic Opportunity FY 2021-22 S1,90 DEO 2022-23 Florida Vacation Planning Council - VISIT FLORIDA, Department of Economic Opportunity FY 2021-22 S1,90 DEO 2022-23 Florida Regional Planning Council - VISIT FLORIDA, Department of Economic Opportunity FY 2022-23 S1,250 DED 2022-23 DED 2022-23 S1,250 DED 2022-24 DED 2022-25 S1,90 DED 2022-25 DED 2022-25 S		\$
DEFO 2022-23 - Washington DC Travel & Adventure Show S7,00 DEO 2022-23 - Houston RV Show S7,00 DEO 2022-23 - Houston RV Show S7,00 DEO 2022-23 - Shila Eachphia Travel & Adventure Show S7,00 DEO 2022-23 - Bike Expo New York S1,00 DEO 2022-23 - Bike Expo New York S2,00 DEO 2022-23 - Georgia RV & Camper Show S3,00 Advertising: 2021-22 Digital Retargeting Campaign S2,00 2021-22 Digital Advertising Campaign S3,00 2021-22 Digital Advertising Campaign S1,00 2021-22 Digital Retargeting Campaign S1,00 2022-23 Digital Advertising Campaign S1,00 2022-23 Digital Facebook Advertising Campaign S1,00 2022-23 Florida Vacation Planner Co-op Print Advertisement S9,00 2022-23 Florida Vacation Planner Co-op Print Advertisement S8,30 2022-23 Florida Vacation Planning Council - VISIT FLORIDA, Department of Economic Opportunity FY 2021-22 S1,90 North Central Florida Regional Planning Council - VISIT FLORIDA, Department of Economic Opportunity FY 2022-23 S1,25 Sank Charges S3, S6,00 North Central Florida Regional Planning Council - Regional Marketing Program Fees FY 2022-23 S1,25 Sank Charges S3, S6,00 North Central Florida Regional Planning Council - Regional Marketing Program Fees FY 2022-23 S1,25 Sank Charges S3, S6,00 North Central Florida Regional Planning Council -		\$
DEG 2022-23 - Holuston RV Show Section		
DEO 2022-23 - Philadelphia Travel & Adventure Show S7,00 DEO 2022-23 - Bike Expo New York S1,00 DEO 2022-23 - Bike Expo New York S2,00 DEO 2022-23 - Bike Expo New York S2,00 DEO 2022-23 - Bike Expo New York S4,00 DEO 2021-22 - Brochure Distribution S2,00 DEO 2021-22 Digital Retargeting Campaign S2,00 DEO 2021-22 Digital Retargeting Campaign S2,00 DEO 2021-22 Digital Retargeting Campaign S1,00 DEO 2021-23 Digital Retargeting Campaign S1,00 DEO 2022-23 Digital Facebook Advertising Campaign (In-kind) S4,00 DEO 2022-23 Florida Vacation Planner Co-op Print Advertisement S9,00 DEO 2022-23 Florida Transportation Map Print Advertisement S9,00 DEO 2022-23 Florida Transportation Map Print Advertisement S9,00 DEO 2022-23 Florida Plannier Co-op Print Advertisement S8,30 DEO 2022-23 Florida Plannier Concoli S8,30 DEO 2022-24 SI DEO 2022-25 S1,90 DEO 2022-25 Florida Plannier Concoli S8,30 DEO 2022-26 SI DEO 2022-26 S1,90 DEO 2022-27 SI DEO 2022-27 S1,90 DEO 2022-28 SI DEO 2022-28 S1,90 DEO 2022-29 SI DEO 2022-29 S1,90 DEO 2022-29		
DEG 2022-23 - Bike Expo New York St.		
DEG 2022-23 - Bite Expo New York Semper Show Semper		
DEO 2022-23 - Georgia RV & Camper Show S.		\$7,00
Adventure Travel Training - 4 Days (In-kind) Security	•	\$
Consumer Public Relations/Influencer Trips (In-kind) State		\$
2021-22 Brochure Distribution S 2021-22 Digital Advertising Campaign S 2021-22 Digital Advertising Campaign S 2021-22 Digital Retargeting Campaign S 2021-22 Digital Retargeting Campaign S 2022-23 Digital Advertising Campaign S 10,00 S 2022-23 Digital Facebook Advertising Campaign (In-kind) S 2022-23 Florida Transportation Map Print Advertisement S 50,00 2022-23 Florida Transportation Map Print Advertisement S 50,00 2022-23 Florida Transportation Map Print Advertisement S 50,00 2022-23 Florida Vacation Planner Co-op Print Advertisement S 53,10 C 50,10		\$
2021-22 Digital Advertising Campaign 2021-22 Digital Advacation Planner Co-op Print Advertisement 5 2021-22 Digital Retargeting Campaign 5 2022-23 Digital Advertising Campaign 5 2022-23 Digital Advertising Campaign 5 2022-23 Digital Facebook Advertising Campaign (In-kind) 5 2022-23 Florida Transportation Map Print Advertisement 5 2022-23 Florida Vacation Planner Co-op Print Advertisement 5 2022-24 Florida Vacation Planning Council - VISIT FLORIDA, Department of Economic Opportunity FY 2021-22 5 21,90 North Central Florida Regional Planning Council - VISIT FLORIDA, Department of Economic Opportunity FY 2022-23 5 20 Bank Charges 5 20 Bank Charges 5 21,90 North Central Florida Regional Planning Council - Regional Marketing Program Fees FY 2022-23 5 21,90 North Central Florida Regional Planning Council - Regional Marketing Program Fees FY 2022-23 5 21,90 North Central Florida Regional Planning Council - Regional Marketing Program Fees FY 2022-23 5 22,90 Sank Charges 5 23,00 Corter Administrative Expenses/Miscellaneous 5 23,00 Corter Administrative Expenses/Miscellaneous 5 24,00 Corter Administrative Expenses/Miscellaneous 5 25,00 Corter Program Fees FY 2022-23 5 25,00 Corter Program Fees FY 2022-23 5 25,00 Corter Fee - DEO 5 25,00 Corter Fee - DEO 5 26,00 Corter Fee - DEO 5 27,00 Corter Fee - DEO 5 28,10 Corter Fee - DEO 5 28,10 Corter Fee	Advertising:	
2021-22 Florida Vacation Planner Co-op Print Advertisement S 2021-22 Digital Retargeting Campaign \$10,00	2021-22 Brochure Distribution	\$
2021-22 Digital Retargeting Campaign \$10,00	2021-22 Digital Advertising Campaign	\$
2022-23 Digital Advertising Campaign \$10,00 2022-23 Digital Facebook Advertising Campaign (In-kind) \$2 2022-23 Florida Transportation Map Print Advertisement \$9,00 2022-23 Florida Vacation Planner Co-op Print Advertisement \$8,30 Quarterly eNewsletters \$5,10 Total Marketing Expenditure \$52,40 Administration	•	\$
2022-23 Digital Facebook Advertising Campaign (In-kind) 2022-23 Florida Transportation Map Print Advertisement \$9,00 2022-23 Florida Vacation Planner Co-op Print Advertisement \$8,30 2022-23 Florida Vacation Plannire Co-op Print Advertisement \$8,30 2022-24 \$1,90 2022-25 \$1,90 2022-26 \$1,90 2022-27 \$1,90 2022-28 \$1,90 2022-29 \$1,90 2022-29 \$1,90 2022-29 \$1,90 2022-29 \$1,90 2022-29 \$1,90 2022-29 \$1,90 2022-29 \$1,90 2022-29 \$1,90 2022-29 \$1,90 2022-29 \$1,90 2022-29 \$1,90 2022-29 \$1,90 2022-29 \$1,90 2022-29 \$1,90 2022-29 \$1,90 2021-29 \$1,90 2022-29 \$1,90 2021-29 \$1		\$
2022-23 Florida Transportation Map Print Advertisement \$9,00 2022-23 Florida Vacation Planner Co-op Print Advertisement \$8,30 Quarterly eNewsletters \$5,10 Total Marketing Expenditure \$52,40		\$10,00
2022-23 Florida Vacation Planner Co-op Print Advertisement \$8,30		\$
Quarterly eNewsletters \$5,10		
S52,40 Administration		
North Central Florida Regional Planning Council - VISIT FLORIDA, Department of Economic Opportunity FY 2021-22 \$1,9000 North Central Florida Regional Planning Council - VISIT FLORIDA, Department of Economic Opportunity FY 2022-23 \$5,600 North Central Florida Regional Planning Council - Regional Marketing Program Fees FY 2022-23 \$12,500 Bank Charges \$3000 Bank Charges \$3000 Legal Advertising \$3000 Legal Expenses \$3000 Other Administrative Expenses/Miscellaneous \$2,000 Postage \$330 Service Fee - DEO \$2,2000 Telephone \$3000 Membership Organizations - Annual Dues \$3000 VISIT FLORIDA Annual Dues \$3000 Southeastern Tourism Society Annual Dues \$3000 Ride With GPS Annual Dues \$3000 Ride With GPS Annual Dues \$3000 Southeastern Tourism Society Marketing College - 3 \$5,1700 Governor's Tourism Conference - 1 \$1,7700 Adventure Elevate Networking Conference \$3000 Adventure Elevate Networking Conference \$3000 Adventure Elevate Networking Conference (In-kind) \$30000 Internships \$6,2500 Bear Fowler Internship \$6,2500 Catal Non-Marketing Expenditure \$72,9000 VISIT FLORIDA Reserves \$30000 Unrestricted Reserve Fund \$30,0000 VISIT FLORIDA Reserves \$300000 VISIT FLORIDA Reserves \$300000000000000000000000000000000000	Total Marketing Expenditure	\$52,40
North Central Florida Regional Planning Council - VISIT FLORIDA, Department of Economic Opportunity FY 2021-22 \$1,9000 North Central Florida Regional Planning Council - VISIT FLORIDA, Department of Economic Opportunity FY 2022-23 \$5,600 North Central Florida Regional Planning Council - Regional Marketing Program Fees FY 2022-23 \$12,500 Bank Charges \$3000 Bank Charges \$3000 Legal Advertising \$3000 Legal Expenses \$3000 Other Administrative Expenses/Miscellaneous \$2,000 Postage \$330 Service Fee - DEO \$2,2000 Telephone \$3000 Membership Organizations - Annual Dues \$3000 VISIT FLORIDA Annual Dues \$3000 Southeastern Tourism Society Annual Dues \$3000 Ride With GPS Annual Dues \$3000 Ride With GPS Annual Dues \$3000 Southeastern Tourism Society Marketing College - 3 \$5,1700 Governor's Tourism Conference - 1 \$1,7700 Adventure Elevate Networking Conference \$3000 Adventure Elevate Networking Conference \$3000 Adventure Elevate Networking Conference (In-kind) \$30000 Internships \$6,2500 Bear Fowler Internship \$6,2500 Catal Non-Marketing Expenditure \$72,9000 VISIT FLORIDA Reserves \$30000 Unrestricted Reserve Fund \$30,0000 VISIT FLORIDA Reserves \$300000 VISIT FLORIDA Reserves \$300000000000000000000000000000000000	Administration	
VISIT FLORIDA, Department of Economic Opportunity FY 2021-22 \$1,90 North Central Florida Regional Planning Council - VISIT FLORIDA, Department of Economic Opportunity FY 2022-23 \$5,60 North Central Florida Regional Planning Council - Regional Marketing Program Fees FY 2022-23 \$12,50 Bank Charges \$3 Legal Advertising \$30 Legal Expenses \$30 Other Administrative Expenses/Miscellaneous \$2,00 Postage \$30 Service Fee - DEO \$2,20 Telephone \$30 Membership Organizations - Annual Dues \$7 VISIT FLORIDA Annual Dues \$7 Southeastern Tourism Society Annual Dues \$3 Florida Outdoor Writers Association Annual Dues \$1 Ride With GPS Annual Dues \$2 Southeastern Tourism Society Marketing College - 3 \$5,17 Governor's Tourism Conference - 1 \$1,77 Adventure Elevate Networking Conference \$3 Adventure Elevate Networking Conference (In-kind) \$6,22 Internships \$6,22 Harvey Campbell Memorial Internship \$6,22 Dean Fowler Intern		
VISIT FLORIDA, Department of Economic Opportunity FY 2022-23 \$5,60 North Central Florida Regional Planning Council - Regional Marketing Program Fees FY 2022-23 \$12,50 Bank Charges \$3 Legal Advertising \$3 Legal Expenses \$3 Other Administrative Expenses/Miscellaneous \$2,00 Postage \$3 Service Fee - DEO \$2,20 Telephone \$3 Wembership Organizations - Annual Dues \$75 VISIT FLORIDA Annual Dues \$35 Southeastern Tourism Society Annual Dues \$32 Florida Outdoor Writers Association Annual Dues \$17 Ride With GPS Annual Dues \$25 Pofessional Enahncement \$3 Southeastern Tourism Society Marketing College - 3 \$5,17 Governor's Tourism Conference - 1 \$1,77 Adventure Elevate Networking Conference \$3 Adventure Elevate Networking Conference (In-kind) \$6,25 Internships \$6,25 Unrestricted Reserves Unrestricted Reserve Fund \$26,60 Cotal Non-Marketing Expenditure \$72,90 <td></td> <td>\$1,90</td>		\$1,90
North Central Florida Regional Planning Council - Regional Marketing Program Fees FY 2022-23 \$12,50	North Central Florida Regional Planning Council -	
Regional Marketing Program Fees FY 2022-23 \$12,50 Bank Charges \$30 Legal Advertising \$30 Cother Administrative Expenses/Miscellaneous \$2,00 Postage \$30 Service Fee - DEO \$2,20 Telephone \$30 Membership Organizations - Annual Dues \$75 Southeastern Tourism Society Annual Dues \$75 Southeastern Tourism Society Annual Dues \$17 Ride With GPS Annual Dues \$25 Professional Enahncement \$25 Southeastern Tourism Society Marketing College - 3 \$5,17 Governor's Tourism Conference - 1 \$1,72 Adventure Elevate Networking Conference \$3 Adventure Elevate Networking Conference (In-kind) \$3 Internships \$6,25 Catained Reserves Unrestricted Reserve Fund \$2,60 Unrestricted Reserve Fund \$2,60 Total Non-Marketing Expenditure \$72,90	VISIT FLORIDA, Department of Economic Opportunity FY 2022-23	\$5,60
Bank Charges	North Central Florida Regional Planning Council -	
Legal Advertising \$36 Legal Expenses \$36 Other Administrative Expenses/Miscellaneous \$2,00 Postage \$36 Service Fee - DEO \$2,20 Telephone \$36 VISIT FLORIDA Annual Dues \$75 Southeastern Tourism Society Annual Dues \$32 Florida Outdoor Writers Association Annual Dues \$17 Ride With GPS Annual Dues \$25 Porfessional Enahncement \$25 Southeastern Tourism Society Marketing College - 3 \$5,17 Governor's Tourism Conference - 1 \$1,77 Adventure Elevate Networking Conference \$3 Adventure Elevate Networking Conference (In-kind) \$6,25 Internships \$6,25 Harvey Campbell Memorial Internship \$6,25 Dean Fowler Internship \$6,25 Unrestricted Reserves Unrestricted Reserve Fund \$26,60 Cotal Non-Marketing Expenditure \$72,90	Regional Marketing Program Fees FY 2022-23	\$12,50
Legal Expenses \$30 Other Administrative Expenses/Miscellaneous \$2,00 Postage \$3 Service Fee - DEO \$2,20 Telephone \$3 Membership Organizations - Annual Dues \$30 VISIT FLORIDA Annual Dues \$75 Southeastern Tourism Society Annual Dues \$32 Florida Outdoor Writers Association Annual Dues \$17 Ride With GPS Annual Dues \$25 Porfessional Enahncement \$25 Southeastern Tourism Society Marketing College - 3 \$5,17 Governor's Tourism Conference - 1 \$1,77 Adventure Elevate Networking Conference \$3 Adventure Elevate Networking Conference (In-kind) \$6 Internships \$6,25 Harvey Campbell Memorial Internship \$6,25 Dean Fowler Internship \$6,25 Unrestricted Reserves Unrestricted Reserve Fund \$26,60 Cotal Non-Marketing Expenditure \$72,90	Bank Charges	 \$
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Postage	_ · ·	\$30
Service Fee - DEO \$2,20 Telephone \$30 Membership Organizations - Annual Dues \$75 VISIT FLORIDA Annual Dues \$75 Southeastern Tourism Society Annual Dues \$17 Ride With GPS Annual Dues \$25 Professional Enahncement \$25 Southeastern Tourism Society Marketing College - 3 \$5,17 Governor's Tourism Conference - 1 \$1,72 Adventure Elevate Networking Conference \$ Adventure Elevate Networking Conference (In-kind) \$ Internships \$6,25 Bean Fowler Internship \$6,25 Retained Reserves Unrestricted Reserve Fund \$26,60 Cotal Non-Marketing Expenditure \$72,90		 \$2,00
Telephone \$36 Membership Organizations - Annual Dues \$75 VISIT FLORIDA Annual Dues \$75 Southeastern Tourism Society Annual Dues \$17 Ride With GPS Annual Dues \$25 Professional Enahncement \$25 Southeastern Tourism Society Marketing College - 3 \$5,17 Governor's Tourism Conference - 1 \$1,72 Adventure Elevate Networking Conference 3 Adventure Elevate Networking Conference (In-kind) \$6,25 Internships \$6,25 Dean Fowler Internship \$6,25 Dean Fowler Internship \$6,25 Cetained Reserves Unrestricted Reserve Fund \$26,60 Cotal Non-Marketing Expenditure \$72,90		 \$30
Membership Organizations - Annual Dues \$75		
Southeastern Tourism Society Annual Dues \$32 Florida Outdoor Writers Association Annual Dues \$17 Ride With GPS Annual Dues \$25 Professional Enahncement \$5,17 Southeastern Tourism Society Marketing College - 3 \$5,17 Governor's Tourism Conference - 1 \$1,77 Adventure Elevate Networking Conference \$ Adventure Elevate Networking Conference (In-kind) \$ Internships \$6,25 Harvey Campbell Memorial Internship \$6,25 Dean Fowler Internship \$6,25 Retained Reserves Unrestricted Reserve Fund \$26,60 Cotal Non-Marketing Expenditure \$72,90	Membership Organizations - Annual Dues	\$30
Florida Outdoor Writers Association Annual Dues \$17	VISIT FLORIDA Annual Dues	\$75
Ride With GPS Annual Dues \$25 Professional Enahncement \$5,17 Southeastern Tourism Society Marketing College - 3 \$5,17 Governor's Tourism Conference - 1 \$1,72 Adventure Elevate Networking Conference \$ Adventure Elevate Networking Conference (In-kind) \$ internships ** Harvey Campbell Memorial Internship \$6,25 Dean Fowler Internship \$6,25 Retained Reserves ** Unrestricted Reserve Fund \$26,60 Total Non-Marketing Expenditure \$72,90	Southeastern Tourism Society Annual Dues	\$32
Professional Enahncement Southeastern Tourism Society Marketing College - 3 \$5,17	Florida Outdoor Writers Association Annual Dues	 \$17
Southeastern Tourism Society Marketing College - 3 \$5,172	Ride With GPS Annual Dues	\$25
S1,72 Adventure Elevate Networking Conference S1,72 Adventure Elevate Networking Conference S2, S2, S2, S2, S3, S3, S3, S3, S3, S3, S3, S3, S3, S3	Professional Enahncement	
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Internships \$6,25 Harvey Campbell Memorial Internship \$6,25 Dean Fowler Internship \$6,25 Retained Reserves Unrestricted Reserve Fund Unrestricted Reserve Fund \$26,60 Total Non-Marketing Expenditure \$72,90		\$
Harvey Campbell Memorial Internship \$6,25 Dean Fowler Internship \$6,25 Retained Reserves Unrestricted Reserve Fund \$26,60 Total Non-Marketing Expenditure \$72,90		\$
Dean Fowler Internship \$6,25 Retained Reserves Unrestricted Reserve Fund \$26,60 Total Non-Marketing Expenditure \$72,90	•	A
Retained Reserves \$26,60 Unrestricted Reserve Fund \$27,90 Fotal Non-Marketing Expenditure \$72,90		
Unrestricted Reserve Fund \$26,60 Cotal Non-Marketing Expenditure \$72,90		\$6,25
Total Non-Marketing Expenditure \$72,90		\$26.60
Catal Francisco	Total Non-Marketing Expenditure Total Expenditure	\$125,30

ATTACHMENT 1 SCOPE OF WORK

1. **PROJECT DESCRIPTION:** Section 288.018(1), Florida Statutes ("F.S."), establishes a matching grant program (the "Grant Program") to provide funding for regionally based economic development organizations representing rural counties and communities for the purpose of building the professional capacity of their organizations. The Grant Program may also be used by an economic development organization to provide technical assistance to businesses within the rural counties and communities they serve.

The purpose of the Original Florida Tourism Task Force is to promote sustainable economic development by enhancing the capacity of the tourism and hospitality industry throughout the region. The North Central Florida Region will promote the natural, historic, and cultural attractions of the area to increase the number of visitors and extend their stay. The goal is to enhance the area's economy, image, and quality of life through expanded revenues and employment opportunities. At the same time, the region will encourage the preservation of the resources which bring focus to the area.

2. GRANTEE RESPONSIBILITIES:

- 2.1 Website Maintenance and Operation: Continue to maintain, host, and operate its website, www.naturalnorthflorida.com. The website will keep potential visitors informed of attractions and events within the region. Website maintenance may include but is not limited to verifying and updating existing content.
- **2.2** Electronic Newsletters: Create and distribute electronic newsletters to potential visitors. Newsletters must include tourist-oriented attractions, facilities, and events within the RAOs. Grantee may request reimbursement for a maximum of four (4) electronic distributions. Grantee must include DEO Agreement Manager on electronic newsletter distribution list.
- **2.3** Exhibit at Domestic Travel Shows: The task force must exhibit at a minimum of one (1) domestic travel show. At the shows, the Task Force must staff a booth, distribute brochures, guidebooks, and other materials pertaining to the region and answer questions raised by show attendees. A maximum of two (2) Task Force representatives must staff travel show booths.
- **2.4** Advertising: The Task Force must engage in advertising campaigns consisting of online digital and/or print media advertising. At a minimum, the Task Force must place one (1) digital or one (1) print advertisement.
- 2.5 Professional Enhancement Scholarships: Provide professional enhancement scholarships to Grantee staff, board members, and representatives of member organizations to attend training opportunities related to economic and tourism development. Grantee may request reimbursement for in-person, online, or virtual training sessions.
- **2.6** Memberships in Professional Organizations: Maintain current memberships or join professional organizations related to economic and tourism development.
- 2.7 Project Match: Pursuant to section 288.018(1)(d), F.S., Grantee shall provide a minimum of **Twelve**Thousand Five Hundred Dollars and Zero Cents (\$12,500.00) in nonstate match funding for the
 Project by the end of the Agreement Period. Grantee shall provide a letter and supporting
 documentation to DEO's Agreement Manager which demonstrates that the Grantee met its match
 requirements, including, but not necessarily limited to: the source of the contribution, the amount of
 each contribution, and a summary of all match contributions. DEO reserves the right to request any
 additional documentation DEO deems necessary to support the Grantee's claim that it has met the

match requirements. DEO shall retain five percent (5%) of the total grant award as a financial consequence if Grantee fails to provide proof of match funds.

3. DEO'S RESPONSIBILITIES:

Monitor the ongoing activities and progress of Grantee as DEO deems necessary to verify that all activities are being performed in accordance with the Agreement; perform Agreement management responsibilities as stated herein; reply to reasonable inquires pursuant to the Agreement; and, review Grantee's invoices for accuracy and thoroughness, and if accepted process invoices on a timely basis.

4. **DELIVERABLES**:

Grantee agrees to provide the following services as specified:

Deliverable No. 1 – Website Maintenance and Operation			
inimum Level of Service	Financial Consequences		
cantee shall provide ongoing bsite hosting and operation, accordance with Section 2.1, evidenced by submission of e following: Equired Documentation: Copy of vendor agreement; Invoice(s) from provider	Failure to complete the Minimum Level of Service and the submission of required documentation in accordance with Section 2.1 of this Scope of Work shall result in non-payment.		
tailing work completed; Proof of payment; Website analytics showing reentage of up time; Invoice package in accordance in Section 6 of this Scope of ork.			
inimum Level of Service	Financial Consequences		
cantee shall prepare and comit at least one (1) ctronic newsletter, in cordance with Section as evidence by submission the required cumentation below. Grantee by request reimbursement for	Failure to complete the Minimum Level of Service and the submission of required documentation in accordance with Section 2.2 of this Scope of Work shall result in non-payment.		
in ct	rentage of up time; voice package in accordance a Section 6 of this Scope of rk. nimum Level of Service ntee shall prepare and mit at least one (1) tronic newsletter, in ordance with Section as evidence by submission he required umentation below. Grantee		

	 Copies of electronic newsletter; Copy of distribution list including DEO agreement manager; Documentation of staff time associated with this deliverable; and Invoice package in accordance with Section 6 of this Scope of 	
	Work.	
Deliverable No. 3 – Exhibit at Domestic		Einer in Com
Tasks Grantee shall complete tasks in accordance with Section 2.3 of this Scope of Work.	Minimum Level of Service Grantee shall exhibit at a minimum of one (1) domestic travel show, in accordance with Section 2.3, as evidenced by submission of the following: Required Documentation: - A list of all exhibit shows, including the date and location of each show; - Copies of completed registrations for each travel show attended; - Copies of rental agreements, if applicable; - Completed travel documentation for a maximum of two (2) travelers; and - Invoice package in accordance with Section 6 of this Scope of Work.	Financial Consequences Failure to complete the Minimum Level of Service and the submission of required documentation in accordance with Section 2.3 of this Scope of Work shall result in non-payment.
Deliverable No. 4 – Advertising Tasks	Minimum Level of Service	Financial Consequences

	T			
Grantee shall complete tasks in accordance with Section 2.4 of this Scope of Work.	Grantee shall submit a minimum of one (1) digital or print media advertisement, in accordance with Section 2.4, as evidenced by submission of the following:	Failure to complete the Minimum Level of Service and the submission of required documentation in accordance with Section 2.4 of this Scope of Work shall result in non-payment.		
	Required Documentation: - Copies of all print or digital advertisement; - Copies of detailed invoice from provider; and - Invoice package in accordance with Section 6 of this Scope of Work.			
Deliverable No. 5 – Professional Enhance	ement Scholarships			
Tasks	Minimum Level of Service	Financial Consequences		
Grantee shall complete tasks in accordance with Section 2.5 of this Scope of Work.	Grantee shall provide a minimum of one (1) Professional Enhancement Scholarship in accordance with Section 2.5, as evidenced by submission of the following: Required Documentation: - Copy of completed event registration forms; - Copy of invoice for registration fee; - Copy of agenda for each event; - Summary on how attendance at the event built professional capacity; - Completed travel documentation for each traveler if attending in-person training sessions; and - Invoice package in accordance with Section 6 of this Scope of	Failure to complete the Minimum Level of Service and the submission of required documentation in accordance with Section 2.5 of this Scope of Work shall result in non- payment.		
	Work.			
Deliverable No. 6 – Memberships in Professional Organizations				
Tasks	Minimum Level of Service	Financial Consequences		
Grantee shall complete tasks in accordance with Section 2.6 of this Scope of Work.	Grantee shall maintain membership in a minimum of at least one (1) professional organization in accordance with Section 2.6, as evidenced by submission of the following:	Failure to complete the Minimum Level of Service and the submission of required documentation in accordance with Section 2.6 of this Scope of Work shall result in non-payment.		
	Required Documentation:			

-	Copy of registration for each	
p	professional organization	
n	nembership joined or	
n	naintained; and	
_	Invoice package in accordance	
	with Section 6 of this Scope of	
	Work.	
	TOTAL AWARD N	OT TO EXECEED: \$50,000.00

COST SHIFTING: The deliverable amounts specified within the Deliverables section 4 table above are established based on the Parties' estimation of sufficient delivery of services fulfilling grant purposes under the Agreement in order to designate payment points during the Agreement Period; however, this is not intended to restrict DEO's ability to approve and reimburse allowable costs Grantee incurred providing the deliverables herein. Prior written approval from DEO's Agreement Manager is required for changes to the above Deliverable amounts that do not exceed 10% of each deliverable total funding amount. Changes that exceed 10% of each deliverable total funding amount will require a formal written amendment request from Grantee, as described in MODIFICATION section of the Agreement. Regardless, in no event shall DEO reimburse costs of more than the total amount of this Agreement.

5. REPORTING:

- 5.1 Quarterly: Grantee shall provide a quarterly report listing all progress relating to the Deliverables in Section 4. Quarterly reports are due to DEO within 30 calendar days after the end of each quarter, until submission of the final invoice package. The ending dates for each quarter of the program year are September 30, December 31, March 31, and June 30. The quarterly report shall include a summary of project progress, indicating percentage of completion of each Deliverable, and all additional reports which are required pursuant to this Agreement, including but not limited to, reports documenting the positive return on investment to the State that results from Grantee's project and its use of Award Funds. The summary shall also include any issues or events occurring which affect the ability of the Grantee to meet the terms of this Agreement. If all required reports and copies are not sent to DEO or are not completed in a manner acceptable to DEO, payments may be withheld until the reports are properly completed or otherwise allowable by law.
- 5.2 <u>Minority and Service-Disabled Veteran Business Enterprise Report:</u> Grantee shall provide a Minority and Service-Disabled Veteran Business Enterprise Report with each invoice summarizing the participation of certified and non-certified minority and service-disabled veteran subcontractors and material suppliers for that period and the project to date. Grantee shall include the names, addresses, and dollar amount of each certified and non-certified Minority Business Enterprise and Service-Disabled Veteran Enterprise participant. DEO's Minority Coordinator can be reached at (850) 245-7462 to answer concerns and questions.
- **5.3** <u>Close-out Report</u>: No later than 60 calendar days after the Agreement ends or is terminated, Grantee shall provide copies of all paid invoices to document completed work.
- 6. INVOICE SUBMITTAL AND PAYMENT SCHEDULE: DEO shall pay Grantee in accordance with the following schedule in the amount identified per deliverable in Section 4 above. The deliverable amount specified does not establish the value of the deliverable. In accordance with the requirements of s. 215.971(1), F.S., and the Audit Requirements and Compliance section of this Agreement, Grantee and its subcontractors may only expend funding under this Agreement for allowable costs resulting from obligations incurred during the Agreement period.
- **6.1** Grantee shall provide one invoice per quarter for all services rendered during the applicable period. Grantee shall submit invoices as set forth below to be eligible to receive and retain payment for the performance

of duties and completion of deliverables set forth above. Grantee shall submit all documentation necessary to support Grantee's expenditures. DEO may request any information from Grantee that DEO deems necessary to verify that Grantee has performed the services for which payment is requested. Grantee's submission of each invoice package is Grantee's certification that it has performed the services and incurred the costs in compliance with all applicable laws and the terms of this Agreement. Grantee will provide invoices in accordance with the requirements of the Reference Guide for State Expenditures available at: https://mytloridacfo.com/docs-sf/accounting-and-auditing-libraries/state-

agencies/referenceguideforstateexpenditures4a8dd8e7f6fd4eaeb3eb12363d341f74.pdf?sfvrsn=ae70963d 2. Invoices must be legible and must clearly reflect the performance for which payment is sought. Payment does not become due under this Agreement until DEO accepts and approves the invoiced deliverable(s) and any required report(s). At DEO's option, Grantee may submit invoices electronically. Grantee shall submit its final invoice for payment to DEO no later than 60 days after this Agreement ends and DEO may, at DEO's sole and absolute discretion, refuse to honor any requests for payment submitted after this deadline.

- **6.2** Invoices must contain Grantee's name, address, federal employer identification number or other applicable Grantee identification number, the Agreement number, the invoice number, and the invoice period. Grantee shall submit the following documents with the itemized invoice:
- **6.2.1** A cover letter signed by Grantee's Agreement Manager certifying that the costs being claimed in the invoice package: (1) are specifically for the project represented to the State in the budget appropriation; (2) are for one or more of the components as stated in Section 4, Deliverables, of this Scope of Work; (3) have been paid; and (4) were incurred during the Agreement period;
- **6.2.2** Grantee's invoices shall include the date, period in which work was performed, amount of reimbursement, and work completed to date;
- **6.2.3** A certification by a licensed engineer using AIA forms G702 and G703, or their substantive equivalents, certifying that the project, or a quantifiable portion of the project, is complete;
 - **6.2.4** Before and after photographs of the completed work;
 - **6.2.5** Travel documentation with a completed State of Florida Travel Reimbursement Form;
 - **6.2.6** A copy of all supporting documentation for vendor payments;
 - **6.2.7** A copy of the cancelled check(s) specific to the project; and
 - **6.2.8** A copy of the bank statement that includes the cancelled check.
- **6.3** The State may require any other information from Grantee that the State deems necessary to verify that the services have been rendered under the Agreement.
- **6.4** All documentation necessary to support payment requests must be submitted with Grantee's invoice for DEO's review.
- **6.5** Grantee's invoice and all documentation necessary to support payment requests must be submitted into DEO's Subrecipient Enterprise Resource Application (SERA). Further instruction on SERA invoicing and reporting, along with a copy of the invoice template, will be provided upon execution of the Agreement.
- 8. FINANCIAL CONSEQUENCES FOR FAILURE TO TIMELY AND SATISFACTORILY PERFORM: Failure to complete all deliverables in accordance with the requirements of this Agreement, and most particularly the deliverables specified above in Section 4, Deliverables, will result in DEO's assessment of the specified financial consequences. If appropriate, should the Parties agree to a corrective action plan, the plan shall specify additional financial consequences to be applied after the effective date of the corrective action

Florida Department of Economic Opportunity
Fiscal Year 2022-23 Regional Rural Development Grant
(January 25, 2023 - January 25, 2024)
Proposed Deliverables and Cost Estimates
September 15, 2022

Cost Estimates	
9/15/2022	Deliverable
\$6,000.00	\$6,000.00 Website Hosting & Maintenance
\$0.00	\$0.00 VISIT FLORIDA Retargeting Campaign
\$0.00	\$0.00 Website Blogs
\$0.00	\$0.00 Town Blogs
\$0.00	\$0.00 Design and Print Collateral Material
\$14,000.00	\$14,000.00 Domestic Travel Shows (2 shows)
\$9,000.00	\$9,000.00 Print Advertising (Florida Transportation Map)
\$0.00	\$0.00 Digital Advertising Campaign (Facebook, Google Adword search)
\$6,900.00	\$6,900.00 Scholarships (4 Scholarships)
\$0.00	\$0.00 VisaVues
\$1,500.00	\$1,500.00 Professional Organization Memberships
\$5,100.00	\$5,100.00 Quarterly eNewsletters
\$7,500.00	\$7,500.00 Administration
\$50,000.00 Total	Total

By Senator Simon

3-01092-23 2023640

A bill to be entitled

An act relating to tourist development taxes; amending s. 125.0104, F.S.; authorizing certain fiscally constrained counties to use a designated percentage of tourist development tax revenues received to reimburse expenses incurred for certain purposes; providing specifications for the use of such tax revenues; conforming provisions to changes made by the act; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Present paragraphs (d) and (e) of subsection (5) of section 125.0104, Florida Statutes, are redesignated as paragraphs (e) and (f), respectively, a new paragraph (d) is added to that subsection, and present paragraph (e) of that subsection is amended, to read:

125.0104 Tourist development tax; procedure for levying; authorized uses; referendum; enforcement.—

(5) AUTHORIZED USES OF REVENUE.

(d) A fiscally constrained county, as described in s.

218.67(1), which is located adjacent to the Gulf of Mexico or
the Atlantic Ocean may use up to 10 percent of the tourist
development tax revenues received under this section to
reimburse expenses incurred in providing public safety services
required to address impacts related to increased tourism and
visitors in that county. However, if taxes received under this
section are used to reimburse emergency medical services or

Page 1 of 2

public safety services related to tourism or special events, the

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3-01092-23 2023640

governing board of the county or municipality may not use the revenue to supplant the normal operating expenses of an emergency medical services department, a fire department, a sheriff's office, or a police department.

 $\underline{\text{(f)}}$ (e) Any use of the local option tourist development tax revenues collected pursuant to this section for a purpose not expressly authorized by paragraph (3)(1) or paragraph (3)(n) or paragraphs $\underline{\text{(a)}}$ -(e) $\underline{\text{(a)}}$ -(d) of this subsection is expressly prohibited.

Section 2. This act shall take effect July 1, 2023.

HB 309 2023

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A bill to be entitled

An act relating to tourist development taxes; amending s. 125.0104, F.S.; authorizing certain fiscally constrained counties to use a designated percentage of tourist development tax revenues received to reimburse for expenses incurred for certain purposes regardless of whether certain other requirements are met; providing specifications for the use of those tax revenues; correcting a cross-reference; providing an effective date.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. Paragraphs (d) and (e) of subsection (5) of section 125.0104, Florida Statutes, are redesignated as paragraphs (e) and (f), respectively, present paragraph (e) of that subsection is amended, and new paragraph (d) is added to that subsection, to read:

125.0104 Tourist development tax; procedure for levying; authorized uses; referendum; enforcement.—

- (5) AUTHORIZED USES OF REVENUE. -
- (d) A fiscally constrained county, as defined in s.

 218.67(1), that is located adjacent to the Gulf of Mexico or the

 Atlantic Ocean, may use up to 10 percent of the tourist

 development tax revenues received to reimburse for expenses

Page 1 of 3

CODING: Words stricken are deletions; words underlined are additions.

hb0309-00

HB 309 2023

incurred in providing public safety services that are needed to address impacts related to increased tourism and visitors to an area. However, if taxes collected under this section are used to reimburse emergency medical services or public safety services for tourism or special events, the governing board of the county or municipality may not use the taxes to supplant the normal operating expenses of an emergency medical services department, a fire department, a sheriff's office, or a police department.

(e) (d) The revenues to be derived from the tourist development tax may be pledged to secure and liquidate revenue bonds issued by the county for the purposes set forth in subparagraphs (a) 1., 2., and 5. or for the purpose of refunding bonds previously issued for such purposes, or both; however, no more than 50 percent of the revenues from the tourist development tax may be pledged to secure and liquidate revenue bonds or revenue refunding bonds issued for the purposes set forth in subparagraph (a) 5. Such revenue bonds and revenue refunding bonds may be authorized and issued in such principal amounts, with such interest rates and maturity dates, and subject to such other terms, conditions, and covenants as the governing board of the county shall provide. The Legislature intends that this paragraph be full and complete authority for accomplishing such purposes, but such authority is supplemental and additional to, and not in derogation of, any powers now existing or later conferred under law.

Page 2 of 3

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HB 309 2023

 $\underline{(f)}$ (e) Any use of the local option tourist development tax revenues collected pursuant to this section for a purpose not expressly authorized by paragraph (3)(1) or paragraph (3)(n) or paragraphs $\underline{(a)}$ -(e) $\underline{(a)}$ -(d) of this subsection is expressly prohibited.

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Section 2. This act shall take effect July 1, 2023.

Page 3 of 3

CODING: Words stricken are deletions; words underlined are additions.

hb0309-00

By Senator Simon

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3-01320A-23 20231482

A bill to be entitled An act relating to rural development; amending s. 215.971, F.S.; prohibiting certain agency agreements from requiring the expenditure of funds before reimbursement; authorizing agencies to undertake certain actions; providing construction; amending s. 288.018, F.S.; specifying that funding provided under the Regional Rural Development Grants Program are not matching grants; revising the required criteria the Department of Economic Opportunity must consider to approve a participant in the program; amending s. 288.065, F.S.; revising the conditions under which an applicant to the Rural Community Development Revolving Loan Fund may retain repayments of principal and interest; amending s. 288.0655, F.S.; revising the purpose of the Rural Infrastructure Fund; revising the percentages of total infrastructure project cost that the Department of Economic Opportunity may award through the fund; deleting a provision requiring eligible projects to be related to specified opportunities; providing authorized uses of eligible funds; authorizing the department to award grants up to a specified amount for specified planning and preparation activities; deleting a provision requiring authorized grants to be up to a specified amount for certain projects, under specified conditions; deleting a restriction on dual grant awards being used which would exceed a specified percentage threshold; deleting a provision that requires awarded funds be

3-01320A-23 20231482

matched with a specified amount of local funds; revising the evaluation process of applications; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Present subsections (2) and (3) of section 215.971, Florida Statutes, are redesignated as subsections (3) and (4), respectively, and a new subsection (2) is added to that section, to read:

215.971 Agreements funded with federal or state assistance.—

- (2) (a) Notwithstanding any other law to the contrary, an agency agreement that provides state or federal financial assistance to a county or municipal entity within a rural area of opportunity, as defined in s. 288.0656(2), may not require the county or municipal entity to expend funds in order to be reimbursed. For such counties or municipal entities, an agency may advance funding based on an analysis of estimated costs, pay service providers and vendors directly, or undertake other options to meet the requirements of this section.
- (b) This subsection may not be construed to alter or limit any other provision of this section.

Section 2. Subsections (1) and (2) of section 288.018, Florida Statutes, are amended to read:

288.018 Regional Rural Development Grants Program.-

(1)(a) For the purposes of this section, the term "regional economic development organization" means an economic development organization located in or contracted to serve a rural area of

3-01320A-23 20231482

opportunity, as defined in s. 288.0656(2)(d).

- (b) The department shall establish a matching grant program to provide funding to regional economic development organizations for the purpose of building the professional capacity of those organizations. Building the professional capacity of a regional economic development organization includes hiring professional staff to develop, deliver, and provide needed economic development professional services, including technical assistance, education and leadership development, marketing, and project recruitment. Matching Grants may also be used by a regional economic development organization to provide technical assistance to local governments, local economic development organizations, and existing and prospective businesses.
- (c) A regional economic development organization may apply annually to the department for a matching grant. The department is authorized to approve, on an annual basis, grants to such regional economic development organizations. The maximum amount an organization may receive in any year will be \$50,000, or \$250,000 for any three regional economic development organizations that serve an entire region of a rural area of opportunity designated pursuant to s. 288.0656(7) if they are recognized by the department as serving such a region.
- (d) Grant funds received by a regional economic development organization must be matched each year by nonstate resources in an amount equal to 25 percent of the state contribution.
- (2) In approving the participants, the department shall consider the demonstrated need of the applicant for assistance and require the following:

3-01320A-23 20231482

(a) Documentation of official commitments of support from each of the units of local government represented by the regional organization.

- (b) Demonstration that each unit of local government has made a financial or in-kind commitment to the regional organization.
- (c) Demonstration that the private sector has made financial or in-kind commitments to the regional organization.
- $\overline{\mbox{(d)}}$ Demonstration that the organization is in existence and actively involved in economic development activities serving the region.
- (c) (e) Demonstration of the manner in which the organization is or will coordinate its efforts with those of other local and state organizations.
- Section 3. Paragraph (c) of subsection (2) of section 288.065, Florida Statutes, is amended to read:
 - 288.065 Rural Community Development Revolving Loan Fund.—
 (2)
- (c) All repayments of principal and interest shall be returned to the loan fund and made available for loans to other applicants. However, in a rural area of opportunity designated by the Governor, and upon approval by the department, repayments of principal and interest may be retained by the applicant if such repayments are dedicated and matched to fund regionally based economic development organizations representing the rural area of opportunity.
- Section 4. Subsection (1), paragraphs (b), (c), and (e) of subsection (2), and subsection (3) of section 288.0655, Florida Statutes, are amended to read:

3-01320A-23 20231482

288.0655 Rural Infrastructure Fund.-

(1) There is created within the department the Rural Infrastructure Fund to facilitate the planning, preparing, and financing of infrastructure projects in rural communities which will encourage job creation, capital investment, and the strengthening and diversification of rural economies by promoting tourism, trade, and economic development.

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(b) To facilitate access of rural communities and rural areas of opportunity as defined by the Rural Economic Development Initiative to infrastructure funding programs of the Federal Government, such as those offered by the United States Department of Agriculture and the United States Department of Commerce, and state programs, including those offered by Rural Economic Development Initiative agencies, and to facilitate local government or private infrastructure funding efforts, the department may award grants for up to 75 50 percent of the total infrastructure project cost, or up to 100 percent of the total infrastructure project cost for a project located in a rural community as defined in s. 288.0656(2)(e) or a rural area of opportunity as defined in s. 288.0656(2)(d), either of which is also located in a fiscally constrained county as defined in s. 218.67(1). Eligible projects must be related to specific jobcreation or job-retention opportunities. Eligible uses of funds projects may also include improving any inadequate infrastructure that has resulted in regulatory action that prohibits economic or community growth, reducing the costs to community users of proposed infrastructure improvements that exceed such costs in comparable communities, and improving

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access to and the availability of broadband Internet service. Eligible uses of funds shall include improvements to public infrastructure for industrial or commercial sites, upgrades to or development of public tourism infrastructure, and improvements to broadband Internet service and access in unserved or underserved rural communities. Improvements to broadband Internet service and access must be conducted through a partnership or partnerships with one or more dealers, as defined in s. 202.11(2), and the partnership or partnerships must be established through a competitive selection process that is publicly noticed. Authorized infrastructure may include the following public or public-private partnership facilities: storm water systems; telecommunications facilities; broadband facilities; roads or other remedies to transportation impediments; nature-based tourism facilities; or other physical requirements necessary to facilitate tourism, trade, and economic development activities in the community. Authorized infrastructure may also include publicly or privately owned self-powered nature-based tourism facilities, publicly owned telecommunications facilities, and broadband facilities, and additions to the distribution facilities of the existing natural gas utility as defined in s. 366.04(3)(c), the existing electric utility as defined in s. 366.02, or the existing water or wastewater utility as defined in s. 367.021(12), or any other existing water or wastewater facility, which owns a gas or electric distribution system or a water or wastewater system in this state where:

1. A contribution-in-aid of construction is required to serve public or public-private partnership facilities under the

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3-01320A-23 20231482

tariffs of any natural gas, electric, water, or wastewater utility as defined herein; and

- 2. Such utilities as defined herein are willing and able to provide such service.
- (c) To facilitate timely response and induce the location or expansion of specific job creating opportunities, The department may award grants of up to \$300,000 for infrastructure feasibility studies, design and engineering activities, or other infrastructure planning and preparation activities. Authorized grants shall be up to \$50,000 for an employment project with a business committed to create at least 100 jobs; up to \$150,000 for an employment project with a business committed to create at least 300 jobs; and up to \$300,000 for a project in a rural area of opportunity. Grants awarded under this paragraph may be used in conjunction with grants awarded under paragraph (b), provided that the total amount of both grants does not exceed 30 percent of the total project cost. In evaluating applications under this paragraph, the department shall consider the extent to which the application seeks to minimize administrative and consultant expenses.
- (e) To enable local governments to access the resources available pursuant to s. 403.973(18), the department may award grants for surveys, feasibility studies, and other activities related to the identification and preclearance review of land which is suitable for preclearance review. Authorized grants under this paragraph do not require a local match and may not exceed \$75,000 each, except in the case of a project in a rural area of opportunity, in which case the grant may not exceed \$300,000. Any funds awarded under this paragraph must be matched

3-01320A-23 20231482

at a level of 50 percent with local funds, except that any funds awarded for a project in a rural area of opportunity must be matched at a level of 33 percent with local funds. If an application for funding is for a catalyst site, as defined in s. 288.0656, the requirement for local match may be waived pursuant to the process in s. 288.06561. In evaluating applications under this paragraph, the department shall consider the extent to which the application seeks to minimize administrative and consultant expenses.

(3) The department, in consultation with Enterprise Florida, Inc., the Florida Tourism Industry Marketing Corporation, the Department of Environmental Protection, and the Florida Fish and Wildlife Conservation Commission, as appropriate, shall review and certify applications pursuant to s. 288.061. The review shall include an evaluation of the economic benefit of the projects and their long-term viability. The department shall have final approval for any grant under this section.

Section 5. This act shall take effect July 1, 2023.

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A bill to be entitled An act relating to tourism development; amending s. 125.0104, F.S.; providing a definition; revising the method of approval of the levy and imposition of certain county taxes; requiring the Department of Revenue and certain counties to remit a specified percentage of certain tax revenues to the Florida Tourism Industry Marketing Corporation during a certain period; authorizing a county to remit or direct the Department of Revenue to remit such tax revenues after a certain date; providing for the expiration of an ordinance that levies and imposes certain taxes; authorizing the renewal of such an ordinance; providing that certain taxes must be renewed by an ordinance in a referendum by a certain date to remain in effect; providing applicability; amending ss. 212.0606 and 288.0001, F.S.; conforming provisions to changes made by the act; repealing s. 288.122, F.S., relating to the Tourism Promotional Trust Fund; amending s. 288.1226, F.S.; revising the purpose of the Florida Tourism Industry Marketing Corporation; revising the authority of Enterprise Florida, Inc., to permit the corporation to use certain property and facilities; prohibiting Enterprise Florida, Inc., from conferring certain

Page 1 of 25

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benefits upon the corporation; prohibiting the corporation from receiving state funds except for certain county tax revenues; requiring the corporation to ensure that a certain percentage of funds are expended for certain purposes; revising matching funds requirements applicable to the corporation; requiring the corporation to take certain actions and be dissolved upon accepting certain state funds or receiving less than a certain amount of public contributions in a fiscal year; terminating the Tourism Promotional Trust Fund; providing for the transfer of current balances in and revenues of the trust fund to the General Revenue Fund; requiring the Department of Economic Opportunity to pay certain debts and obligations; requiring the Chief Financial Officer to take certain actions; providing a declaration of important state interest; providing an effective date.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. Paragraph (b) of subsection (2), paragraphs (d), (l), (m), and (n) of subsection (3), subsection (4), paragraphs (d) and (e) of subsection (5), and subsection (6) of section 125.0104, Florida Statutes, are amended, and paragraphs

Page 2 of 25

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(2) APPLICATION; DEFINITIONS.-

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- (b) Definitions.—For purposes of this section:
- 1. "Promotion" means marketing or advertising designed to increase tourist-related business activities.
- 2. "Tourist" means a person who participates in trade or recreation activities outside the county of his or her permanent residence or who rents or leases transient accommodations as described in paragraph (3)(a).
- 3. "Retained spring training franchise" means a spring training franchise that had a location in this state on or before December 31, 1998, and that has continuously remained at that location for at least the 10 years preceding that date.
 - 4. "Rural county" means:
 - a. A county with a population of 75,000 or fewer.
- b. A county with a population of 125,000 or fewer which is contiguous to a county with a population of 75,000 or fewer.

For purposes of this subparagraph, population shall be determined in accordance with the most recent official estimate pursuant to s. 186.901.

- (3) TAXABLE PRIVILEGES; EXEMPTIONS; LEVY; RATE.-
- (d) In addition to any 1-percent or 2-percent tax imposed

Page 3 of 25

under paragraph (c), the governing board of the county may levy, impose, and set an additional 1 percent of each dollar above the tax rate set under paragraph (c) by the extraordinary vote of the governing board for the purposes set forth in subsection (5) or by ordinance approved in a referendum of approval by the registered electors within the county or subcounty special district pursuant to subsection (6). A county may not. No county shall levy, impose, and set the tax authorized under this paragraph unless the county has imposed the 1-percent or 2percent tax authorized under paragraph (c) for a minimum of 3 years before prior to the effective date of the levy and imposition of the tax authorized by this paragraph. Revenues raised by the additional tax authorized under this paragraph may shall not be used for debt service on or refinancing of existing facilities as specified in subparagraph (5) (a) 1. unless approved by referendum pursuant to subsection (6) by a resolution adopted by an extraordinary majority of the total membership of the governing board of the county. If the 1-percent or 2-percent tax authorized in paragraph (c) is levied within a subcounty special taxing district, the additional tax authorized in this paragraph shall only be levied therein. The provisions of paragraphs (4) (a) - (d) shall not apply to the adoption of the additional tax authorized in this paragraph. The effective date of the levy and imposition of the tax authorized under this paragraph is shall be the first day of the second month following approval of the

Page 4 of 25

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ordinance by <u>referendum</u> the governing board or the first day of any subsequent month as may be specified in the ordinance. A certified copy of such ordinance shall be furnished by the county to the Department of Revenue within 10 days after approval of such ordinance.

- (1) In addition to any other tax which is imposed pursuant to this section, a county may impose up to an additional 1-percent tax on the exercise of the privilege described in paragraph (a) by ordinance approved by referendum pursuant to subsection (6) majority vote of the governing board of the county in order to:
- 1. Pay the debt service on bonds issued to finance the construction, reconstruction, or renovation of a professional sports franchise facility, or the acquisition, construction, reconstruction, or renovation of a retained spring training franchise facility, either publicly owned and operated, or publicly owned and operated by the owner of a professional sports franchise or other lessee with sufficient expertise or financial capability to operate such facility, and to pay the planning and design costs incurred prior to the issuance of such bonds.
- 2. Pay the debt service on bonds issued to finance the construction, reconstruction, or renovation of a convention center, and to pay the planning and design costs incurred prior to the issuance of such bonds.

Page 5 of 25

- 3. Pay the operation and maintenance costs of a convention center for a period of up to 10 years. Only counties that have elected to levy the tax for the purposes authorized in subparagraph 2. may use the tax for the purposes enumerated in this subparagraph. Any county that elects to levy the tax for the purposes authorized in subparagraph 2. after July 1, 2000, may use the proceeds of the tax to pay the operation and maintenance costs of a convention center for the life of the bonds.
- 4. Promote and advertise tourism in the State of Florida and nationally and internationally; however, if tax revenues are expended for an activity, service, venue, or event, the activity, service, venue, or event shall have as one of its main purposes the attraction of tourists as evidenced by the promotion of the activity, service, venue, or event to tourists.

The provision of paragraph (b) which prohibits any county authorized to levy a convention development tax pursuant to s. 212.0305 from levying more than the 2-percent tax authorized by this section, and the provisions of paragraphs (4)(a)-(d), shall not apply to the additional tax authorized in this paragraph. The effective date of the levy and imposition of the tax authorized under this paragraph is shall be the first day of the second month following approval of the ordinance by referendum the governing board or the first day of any subsequent month as

Page 6 of 25

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may be specified in the ordinance. A certified copy of such ordinance shall be furnished by the county to the Department of Revenue within 10 days after approval of such ordinance.

- (m)1. In addition to any other tax which is imposed pursuant to this section, a high tourism impact county may impose an additional 1-percent tax on the exercise of the privilege described in paragraph (a) by ordinance approved by referendum pursuant to subsection (6) extraordinary vote of the governing board of the county. The tax revenues received pursuant to this paragraph shall be used for one or more of the authorized uses pursuant to subsection (5).
- 2. A county is considered to be a high tourism impact county after the Department of Revenue has certified to such county that the sales subject to the tax levied pursuant to this section exceeded \$600 million during the previous calendar year, or were at least 18 percent of the county's total taxable sales under chapter 212 where the sales subject to the tax levied pursuant to this section were a minimum of \$200 million, except that no county authorized to levy a convention development tax pursuant to s. 212.0305 shall be considered a high tourism impact county, once a county qualifies as a high tourism impact county, it shall retain this designation for the period the tax is levied pursuant to this paragraph.
- 3. The provisions of paragraphs (4)(a)-(d) shall not apply to the adoption of the additional tax authorized in this

Page 7 of 25

paragraph. The effective date of the levy and imposition of the tax authorized under this paragraph is shall be the first day of the second month following approval of the ordinance by referendum the governing board or the first day of any subsequent month as may be specified in the ordinance. A certified copy of such ordinance shall be furnished by the county to the Department of Revenue within 10 days after approval of such ordinance.

- (n) In addition to any other tax that is imposed under this section, a county that has imposed the tax under paragraph (1) may impose an additional tax that is no greater than 1 percent on the exercise of the privilege described in paragraph (a) by ordinance approved by referendum pursuant to subsection (6) a majority plus one vote of the membership of the board of county commissioners in order to:
 - 1. Pay the debt service on bonds issued to finance:
- a. The construction, reconstruction, or renovation of a facility either publicly owned and operated, or publicly owned and operated by the owner of a professional sports franchise or other lessee with sufficient expertise or financial capability to operate such facility, and to pay the planning and design costs incurred prior to the issuance of such bonds for a new professional sports franchise as defined in s. 288.1162.
- b. The acquisition, construction, reconstruction, or renovation of a facility either publicly owned and operated, or

Page 8 of 25

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publicly owned and operated by the owner of a professional sports franchise or other lessee with sufficient expertise or financial capability to operate such facility, and to pay the planning and design costs incurred prior to the issuance of such bonds for a retained spring training franchise.

2. Promote and advertise tourism in the State of Florida and nationally and internationally; however, if tax revenues are expended for an activity, service, venue, or event, the activity, service, venue, or event shall have as one of its main purposes the attraction of tourists as evidenced by the promotion of the activity, service, venue, or event to tourists.

A county that imposes the tax authorized in this paragraph may not expend any ad valorem tax revenues for the acquisition, construction, reconstruction, or renovation of a facility for which tax revenues are used pursuant to subparagraph 1. The provision of paragraph (b) which prohibits any county authorized to levy a convention development tax pursuant to s. 212.0305 from levying more than the 2-percent tax authorized by this section shall not apply to the additional tax authorized by this paragraph in counties which levy convention development taxes pursuant to s. 212.0305(4)(a). Subsection (4) does not apply to the adoption of the additional tax authorized in this paragraph. The effective date of the levy and imposition of the tax authorized under this paragraph is the first day of the second

Page 9 of 25

month following approval of the ordinance by <u>referendum</u> the board of county commissioners or the first day of any subsequent month specified in the ordinance. A certified copy of such ordinance shall be furnished by the county to the Department of Revenue within 10 days after approval of the ordinance.

- (4) ORDINANCE LEVY TAX; PROCEDURE. -
- The tourist development tax shall be levied and imposed pursuant to an ordinance containing the county tourist development plan prescribed under paragraph (c), enacted by the governing board of the county. The ordinance levying and imposing the tourist development tax shall not be effective unless the electors of the county or the electors in the subcounty special district in which the tax is to be levied approve the ordinance authorizing the levy and imposition of the tax, in accordance with subsection (6). The effective date of the levy and imposition of the tax is shall be the first day of the second month following approval of the ordinance by referendum, as prescribed in subsection (6), or the first day of any subsequent month as may be specified in the ordinance. A certified copy of the ordinance shall be furnished by the county to the Department of Revenue within 10 days after approval of such ordinance. The governing authority of any county levying such tax shall notify the department, within 10 days after approval of the ordinance by referendum, of the time period during which the tax will be levied.

Page 10 of 25

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(b) At least 60 days <u>before</u> prior to the enactment <u>or</u> renewal of the ordinance levying the tax, the governing board of the county shall adopt a resolution establishing and appointing the members of the county tourist development council, as prescribed in paragraph (e), and indicating the intention of the county to consider the enactment <u>or renewal</u> of an ordinance levying and imposing the tourist development tax.

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- Before a referendum to enact or renew Prior to enactment of the ordinance levying and imposing the tax, the county tourist development council shall prepare and submit to the governing board of the county for its approval a plan for tourist development. The plan shall set forth the anticipated net tourist development tax revenue to be derived by the county for the 6 years after 24 months following the levy of the tax; the tax district in which the enactment or renewal of the ordinance levying and imposing the tourist development tax is proposed; the anticipated tourist development revenue to be remitted to the Florida Tourism Industry Marketing Corporation; and a list, in the order of priority, of the proposed uses of the tax revenue by specific project or special use as the same are authorized under subsection (5). The plan shall include the approximate cost or expense allocation for each specific project or special use.
- (d) The governing board of the county shall adopt the county plan for tourist development as part of the ordinance

Page 11 of 25

levying the tax. After enactment <u>or renewal</u> of the ordinance levying and imposing the tax, the plan of tourist development may not be substantially amended except by ordinance enacted by an affirmative vote of a majority plus one additional member of the governing board.

The governing board of each county which levies and (e) imposes a tourist development tax under this section shall appoint an advisory council to be known as the "... (name of county)...Tourist Development Council." The council shall be established by ordinance and composed of nine members who shall be appointed by the governing board. The chair of the governing board of the county or any other member of the governing board as designated by the chair shall serve on the council. Two members of the council shall be elected municipal officials, at least one of whom shall be from the most populous municipality in the county or subcounty special taxing district in which the tax is levied. Six members of the council shall be persons who are involved in the tourist industry and who have demonstrated an interest in tourist development, of which members, not less than three nor more than four shall be owners or operators of motels, hotels, recreational vehicle parks, or other tourist accommodations in the county and subject to the tax. All members of the council shall be electors of the county. The governing board of the county shall have the option of designating the chair of the council or allowing the council to elect a chair.

Page 12 of 25

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The chair shall be appointed or elected annually and may be reelected or reappointed. The members of the council shall serve for staggered terms of 4 years. The terms of office of the original members shall be prescribed in the resolution required under paragraph (b). The council shall meet at least once each quarter and, from time to time, shall make recommendations to the county governing board for the effective operation of the special projects or for uses of the tourist development tax revenue and perform such other duties as may be prescribed by county ordinance or resolution. The council shall continuously review expenditures of revenues from the tourist development trust fund and shall receive, at least quarterly, expenditure reports from the county governing board or its designee. Expenditures which the council believes to be unauthorized shall be reported to the county governing board and the Department of Revenue. The governing board and the department shall review the findings of the council and take appropriate administrative or judicial action to ensure compliance with this section. The changes in the composition of the membership of the tourist development council mandated by chapter 86-4, Laws of Florida, and this act shall not cause the interruption of the current term of any person who is a member of a council on October 1, 1996. (f) To the extent not prohibited by contracts or bond

Page 13 of 25

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covenants in effect on July 1, 2023:

1. Beginning July 1, 2023, for each county that levies a
tax under this section, except as provided in subparagraph 2.,
the Department of Revenue shall quarterly remit 5 percent of all
revenues received between July 1, 2023, and July 1, 2026, from
such tax to the Florida Tourism Industry Marketing Corporation,
unless the county is a rural county. For rural counties, the
Department of Revenue shall quarterly remit 2 percent of all
revenues received between July 1, 2023, and July 1, 2026, from
such tax to the Florida Tourism Industry Marketing Corporation.
2. Beginning July 1, 2023, a county that has elected to
self-administer a tax under subsection (10) shall quarterly
remit 5 percent of all revenues received between July 1, 2023,
and July 1, 2026, from such tax to the Florida Tourism Industry
Marketing Corporation, unless the county is a rural county. A
rural county that has elected to self-administer a tax under
subsection (10) shall quarterly remit 2 percent of all revenues
received between July 1, 2023, and July 1, 2026, from such tax
to the Florida Tourism Industry Marketing Corporation.
3. Beginning July 1, 2026, a county that levies a tax
under this section may elect, by majority vote of the board of
county commissioners, to quarterly remit, or to direct the
Department of Revenue to remit if the department collects and
administers the tax on behalf of the county, a portion of
revenues received from such tax to the Florida Tourism Industry
Marketing Corporation.

Page 14 of 25

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A county that levies a tax under this section may not place any terms or conditions on revenues received under this section and remitted to the Florida Tourism Industry Marketing Corporation under this paragraph.

- (g) An ordinance that levies and imposes a tax pursuant to this section expires 6 years after the date the ordinance is approved in a referendum, but may be renewed for subsequent 6-year periods if each 6-year period is approved in a referendum held pursuant to subsection (6).
- (h) Any tax imposed pursuant to this section and in effect on June 30, 2023, must be renewed by an ordinance approved in a referendum held pursuant to subsection (6) on or before July 1, 2028, in order to remain in effect after July 1, 2028.
- (i) The state covenants with holders of bonds or other instruments of indebtedness issued by counties before July 1, 2023, that it is not the intent of this subsection to impair or materially alter the rights of those holders or relieve counties of the duty to meet their obligations as a result of previous pledges or assignments entered into under this section as it applied before July 1, 2023. Therefore, paragraph (h) does not apply in any case in which the proceeds of a tax levied pursuant to this section on or before June 30, 2023, have been pledged to secure and liquidate revenue bonds or revenue refunding bonds as authorized by this section, unless such bonds are retired before

Page 15 of 25

July 1, 2028. If the bonds are not yet retired on July 1, 2028, paragraph (h) shall apply as though July 1, 2028, was instead replaced with July 1 of the year following the retirement of such bonds.

- (5) AUTHORIZED USES OF REVENUE. -
- The revenues to be derived from the tourist development tax may be pledged to secure and liquidate revenue bonds issued by the county for the purposes set forth in subparagraphs (a) 1., 2., and 5., and 6. or for the purpose of refunding bonds previously issued for such purposes, or both; however, no more than 50 percent of the revenues from the tourist development tax may be pledged to secure and liquidate revenue bonds or revenue refunding bonds issued for the purposes set forth in subparagraph (a)5. Such revenue bonds and revenue refunding bonds may be authorized and issued in such principal amounts, with such interest rates and maturity dates, and subject to such other terms, conditions, and covenants as the governing board of the county shall provide. The Legislature intends that this paragraph be full and complete authority for accomplishing such purposes, but such authority is supplemental and additional to, and not in derogation of, any powers now existing or later conferred under law.
- (e) Any use of the local option tourist development tax revenues collected pursuant to this section for a purpose not expressly authorized by paragraph (3)(1), or paragraph (3)(n),

Page 16 of 25

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paragraph (4)(f), or paragraphs (a)-(d) of this subsection is expressly prohibited.

(6) REFERENDUM.—

- (a) An No ordinance enacted or renewed by a any county levying the tax authorized by this section may not paragraphs (3)(b) and (c) shall take effect until the ordinance levying and imposing the tax has been approved in a referendum held at a general election, as defined in s. 97.021, by at least 60 percent a majority of the electors voting in such election in the county or by at least 60 percent a majority of the electors voting in the subcounty special tax district affected by the tax.
- (b) The governing board of the county levying the tax shall arrange to place a question on the ballot at a general election, as defined in s. 97.021, to be held within the county, which question shall be in substantially the following form:
 - FOR the Tourist Development Tax
 - AGAINST the Tourist Development Tax.
- (c) If <u>at least 60 percent</u> a <u>majority</u> of the electors voting on the question approve the levy, the ordinance shall be deemed to be in effect.
- (d) In any case where <u>an ordinance</u> a <u>referendum</u> levying and imposing the tax has been approved <u>by referendum</u> pursuant to this section and 15 percent of the electors in the county or 15 percent of the electors in the subcounty special district in

Page 17 of 25

which the tax is levied file a petition with the board of county commissioners for a referendum to repeal the tax, the board of county commissioners shall cause an election to be held for the repeal of the tax which election shall be subject only to the outstanding bonds for which the tax has been pledged. However, the repeal of the tax shall not be effective with respect to any portion of taxes initially levied in November 1989, which has been pledged or is being used to support bonds under paragraph (3)(d) or paragraph (3)(l) until the retirement of those bonds.

Section 2. Paragraph (a) of subsection (5) of section 212.0606, Florida Statutes, is amended to read:

212.0606 Rental car surcharge.-

(5)(a) Notwithstanding s. 212.20, and less the costs of administration, 80 percent of the proceeds of this surcharge shall be deposited in the State Transportation Trust Fund, 15.75 percent of the proceeds of this surcharge shall be deposited in the Tourism Promotional Trust Fund created in s. 288.122, and 20 4.25 percent of the proceeds of this surcharge shall be deposited in the Florida International Trade and Promotion Trust Fund. For the purposes of this subsection, the term "proceeds of this surcharge" means all funds collected and received by the department under this section, including interest and penalties on delinquent surcharges. The department shall provide the Department of Transportation rental car surcharge revenue information for the previous state fiscal year by September 1 of

Page 18 of 25

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Section 3. Paragraph (b) of subsection (2) of section 453 288.0001, Florida Statutes, is amended to read:

288.0001 Economic Development Programs Evaluation.—The Office of Economic and Demographic Research and the Office of Program Policy Analysis and Government Accountability (OPPAGA) shall develop and present to the Governor, the President of the Senate, the Speaker of the House of Representatives, and the chairs of the legislative appropriations committees the Economic Development Programs Evaluation.

- (2) The Office of Economic and Demographic Research and OPPAGA shall provide a detailed analysis of economic development programs as provided in the following schedule:
- (b) By January 1, 2015, and every 3 years thereafter, an analysis of the following:
- 1. The entertainment industry financial incentive program established under s. 288.1254.
- 2. The entertainment industry sales tax exemption program established under s. 288.1258.
- 3. VISIT Florida and its programs established or funded under ss. 288.122, 288.1226, 288.12265, and 288.124.
- 4. The Florida Sports Foundation and related programs established under ss. 288.1162, 288.11621, 288.1166, 288.1167, 288.1168, 288.1169, and 288.1171.
 - Section 4. Section 288.122, Florida Statutes, is repealed.

Page 19 of 25

Section 5. Subsection (13) of section 288.1226, Florida Statutes, is renumbered as subsection (14), paragraph (b) of subsection (2), subsection (3), paragraph (k) of subsection (5), and subsection (6) are amended, paragraphs (q) and (r) are added to subsection (5), and a new subsection (13) is added to that section, to read:

288.1226 Florida Tourism Industry Marketing Corporation; use of property; board of directors; duties; audit.—

- (2) ESTABLISHMENT.—The Florida Tourism Industry Marketing Corporation is a direct-support organization of Enterprise Florida, Inc.
- (b) The corporation is organized and operated exclusively to request, receive, hold, invest, and administer property and to manage and make expenditures for the operation of the activities, services, functions, and programs of this state which relate to the statewide, national, and international promotion and marketing of tourism, without any financial support or specific appropriations from the state.
 - (3) USE OF PROPERTY.—Enterprise Florida, Inc.:
- (a) Is authorized to permit the use of property and facilities of Enterprise Florida, Inc., by the corporation, subject to the provisions of this section, so long as the corporation reimburses Enterprise Florida, Inc., for any applicable costs to keep, operate, and maintain the property.
 - (b) Shall prescribe conditions with which the corporation

Page 20 of 25

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must comply in order to use property and facilities of Enterprise Florida, Inc. Such conditions shall provide for budget and audit review and for oversight by Enterprise Florida, Inc.

- (c) May not permit the use of property and facilities of Enterprise Florida, Inc., if the corporation does not provide equal employment opportunities to all persons, regardless of race, color, national origin, sex, age, or religion.
- (d) May not confer a monetary or nonmonetary benefit upon the corporation unless the corporation pays fair market value for the benefit.
- (5) POWERS AND DUTIES.—The corporation, in the performance of its duties:
- (k) May request or accept any grant, payment, or gift, of funds or property made by this state or by the United States or any department or agency thereof or by any individual, firm, corporation, municipality, county, or organization for any or all of the purposes of the 4-year marketing plan and the corporation's contract with Enterprise Florida, Inc., that are not inconsistent with this or any other provision of law. Such funds shall be deposited in a bank account established by the corporation's board of directors. The corporation may expend such funds in accordance with the terms and conditions of any such grant, payment, or gift, in the pursuit of its administration or in support of the programs it administers. The

Page 21 of 25

corporation shall separately account for the public funds received from counties pursuant to s. 125.0104, all other public funds, and the private funds deposited into the corporation's bank account.

- (q) May not receive any financial support or specific appropriation from the state other than funds received from counties pursuant to s. 125.0104.
- (r) Shall ensure that 75 percent of all expenditures go toward activities, services, functions, and programs that directly assist state parks, state forests, and rural counties as defined in s. 125.0104(2)(b).
 - (6) MATCHING REQUIREMENTS. -
- (a) A one-to-one match is required of private to public contributions to the corporation. Public contributions include all <u>funds remitted from counties</u> state appropriations to the corporation and exclude taxes derived pursuant to s. 125.0104.
- (b) For purposes of calculating the required one-to-one match, the corporation shall receive matching private contributions in one of four private match categories. The corporation shall maintain documentation of such categorized contributions on file and make such documentation available for inspection upon reasonable notice during its regular business hours. Contribution details shall be included in the quarterly reports required under subsection (8). The private match categories are:

Page 22 of 25

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1. Direct cash contributions from private sources, which include, but are not limited to, cash derived from strategic alliances, contributions of stocks and bonds, and partnership contributions.

- 2. Fees for services, which include, but are not limited to, event participation, research, and brochure placement and transparencies.
- 3. Cooperative advertising, which is limited to partner expenditures for paid media placement, partner expenditures for collateral material distribution, and the actual market value of contributed productions, air time, and print space.
- 4. In-kind contributions, which is limited to the actual market value of promotional contributions of partner-supplied benefits to target audiences and the actual market value of nonpartner-supplied air time or print space contributed for the broadcasting or printing of such promotions, which would otherwise require tourist promotion expenditures by the corporation for advertising, air travel, rental car fees, hotel rooms, RV or campsite space rental, onsite guest services, and admission tickets. The net value of air time or print space, if any, shall be deemed to be the actual market value of the air time or print space, based on an average of actual unit prices paid contemporaneously for comparable times or spaces, less the value of increased ratings or other benefits realized by the media outlet as a result of the promotion.

Page 23 of 25

Contributions from a government entity or from an entity that received more than 50 percent of its revenue in the previous fiscal year from public sources, including revenue derived from taxes, other than taxes collected pursuant to s. 125.0104, from fees, or from other government revenues, are not considered private contributions for purposes of calculating the required one-to-one match.

- (c) If the corporation fails to meet the one-to-one match requirements of this subsection, the corporation shall revert all unmatched public contributions received from counties pursuant to s. 125.0104 to the counties that remitted funds to the corporation state treasury by June 30 of each fiscal year. The corporation shall do so on a pro rata basis, which shall be based on the amount of such funds received from each county.
- (13) MANDATORY TRANSFER OF FUNDS.—If the corporation accepts any financial support or specific appropriation from the state after July 1, 2023, or if the corporation receives less than \$1 million in public contributions within a fiscal year:
- (a) The corporation shall immediately notify the Department of Economic Opportunity.
- (b) All funds held by the corporation which were received pursuant to s. 125.0104 shall proportionally be returned to the counties that remitted such funds.
 - (c) The corporation shall immediately transfer all other

Page 24 of 25

HB 7053 2023

601	funds held by the corporation to the General Revenue Fund.		
602	(d) The corporation shall immediately liquidate all assets		
603	held by the corporation and all proceeds of the sales of such		
604	assets shall revert to the General Revenue Fund.		
605	(e) The corporation shall be dissolved.		
606	Section 6. (1) The Tourism Promotional Trust Fund, FLAIR		
607	number 40-2-722, within the Department of Economic Opportunity		
608	is terminated.		
609	(2) All current balances remaining in, and all revenues		
610	of, the trust fund shall be transferred to the General Revenue		
611	Fund.		
612	(3) The Department of Economic Opportunity shall pay any		
613	outstanding debts and obligations of the terminated fund as soon		
614	as practicable, and the Chief Financial Officer shall close out		
615	and remove the terminated fund from various state accounting		
616	systems using generally accepted accounting principles		
617	concerning warrants outstanding, assets, and liabilities.		
618	Section 7. The Legislature finds and declares that this		
619	act fulfills an important state interest.		
620	Section 8. This act shall take effect July 1, 2023.		

Page 25 of 25

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The Original Florida Tourism Task Force MEMBERS as of 9/15/2022

ALACHUA COUNTY

(\$15,000 - 3 votes)

Elizabeth Reyes, APR, CPRC

Sales and Marketing Manager Visit Gainesville, Alachua County 352.260.5786 ereyes@alachuacounty.us

Vacant

Vacant

BRADFORD COUNTY

(\$3,000 - 2 votes)

The Honorable Carolyn Spooner

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Vacant

COLUMBIA COUNTY

(\$8,000 3 votes)

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DIXIE COUNTY

(\$3,000 - 2 votes)

The Honorable Ryan Fulford

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GILCHRIST COUNTY

(\$2,000 - 2 votes)

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HAMILTON COUNTY

(\$1,000 - 2 votes)

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Mia Mauldin

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JEFFERSON COUNTY

(\$2,000 - 2 votes)

Katrina Richardson

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David Ward

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LAFAYETTE COUNTY

(\$1,000 - 1 vote)

Craig Colton, Chair

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LEVY COUNTY

(\$4,000 - 2 votes)

Tisha Whitehurst

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Vacant

MADISON COUNTY

(\$3,000 - 2 votes)

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Ina Thompson

Madison County Tourist Development Council Chair 182 NW College Loop Madison, FL 32340 (w) 850.973.2788

SUWANNEE COUNTY

Marketing Coordinator

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Marketing Director Spirit of the Suwannee Music Park 3076 95th Drive Live Oak, Florida 32060 (w) 386.364.1683 teena@musicliveshere.com www.musiclivesehere.com

TAYLOR COUNTY

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Sandy Beach

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UNION COUNTY

(\$1,000 - 1 vote)

Vacant

WAKULLA COUNTY

(\$3,000 - 2 votes)

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THE ORIGINAL FLORIDA TOURISM TASK FORCE VOLUNTEERS, CONSULTANTS AND OTHERS

as of 3/9/2023

VOLUNTEERS, CONSULTANTS AND OTHERS

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2023Visit Natural North FloridaMeeting Dates and Counties



Third Thursday of each month, subject to change with advance notice.

January 19:	Columbia County
February 16:	Madison County
March 16:	Dixie County
April 20:	Jefferson County
May 18:	Wakulla County
June 15:	Gilchrist County
July 20:	VISIT FLORIDA, Tallahassee
August 17:	
September 21:	Taylor County
October 19:	
November 16:	Alachua County
December 21:	Alachua County (Council Office)

Alachua	✓
Bradford	
Columbia	✓
Dixie	✓
Gilchrist	✓
Hamilton	
Jefferson	✓
Lafayette	
Levy	
Madison	✓
Suwannee	
Taylor	√
Union	
Wakulla	✓