

MEETING NOTICE

There will be a meeting of the Original Florida Tourism Task Force on September 23, 2021. The meeting will be held at Putnam Lodge, 15487 U.S. Highway 19, Cross City, Florida, beginning at 10:00 a.m.



Putnam Lodge 15487 U.S Highway 19 Cross City, FL 32628

The Original Florida



TOURISM TASK FORCE Meeting Agenda

15487	m Lodge September 2 U.S. Highway 19, Cross City, FL Thursday, 1 County	
		PAGE NO.
I.	Call to Order, Introductions	
II.	Approval of Agenda	3
III.	Approval of August 19, 2021 Meeting Minutes	5
IV.	Old Business	
	A. Committee Reports1. Finance Committee	
	a. Monthly Financial Report Review and Approval - July 31, 2021	9
	b. Adoption of Fiscal Year 2021-22 Budget	29
	2. Nominating Committee	
	B. Fiscal Year 2020-21 Regional Rural Development Grant	31
	 Website e-newsletter Website Blogs Marketing Materials Domestic Travel Shows Advertising Campaign Brochure Distribution Scholarships Professional Organization Memberships 	39
	C. Fiscal Year 2021-22 Regional Rural Development Grant	47
	 D. VISIT FLORIDA - 1. Monthly Report 	
	 E. Staff Items 1. Florida Travel and Lifestyles Magazine Ad 2. Bylaws Amendment 	49 51

F.	Oth	er Old Business	
	1.	Updated Task Force Member Contact Information	59
	2.	2021 Meeting Dates and Locations	63

G. Announcements

V. NEW BUSINESS

- VI. Leadership Forum: TBD
- VII. Adjournment

Date and Location of Next Meeting:

The next regular meeting is scheduled to be held at 10:00 a.m. on October 21, 2021 at a location to be determined in Lafayette County.



MINUTES OF **The Original Florida** TOURISM TASK FORCE

Williston City Hall 50 NW Main Street, Williston, FL Levy County

MEMBERS PRESENT

Will Sexton, Bradford County, Vice-Chair Paula Vann, Columbia County Russ McCallister, Dixie County Patricia Watson, Gilchrist County Craig Colton, Lafayette County Tisha Whitehurst, Levy County Jackie Blount, Madison County Teena Peavey, Suwannee County Dale Walker, Union County Thomas Herndon, Wakulla County

STAFF PRESENT

Lauren Yeatter

August 19, 2021 Thursday, 10:00 a.m.

MEMBERS ABSENT

Brian Avery, Alachua County Jodi Biggar, Alachua County Ron Gromoll, Alachua County Daniel Riddick, Bradford County Rod Butler, Columbia County Alden Rosner, Columbia County Lee Deen, Gilchrist County Katrina Richardson, Jefferson County, Treasurer David Ward, Jefferson County Carol McQueen, Levy County Marlene Squires-Swanson, Madison County Charissa Setzer, Suwannee County Sandy Beach, Taylor County Dawn Perez, Taylor County, Chair Natalie Knowles, Wakulla County

OTHERS PRESENT

Matt Brooks, Levy County Commissioner Jo Clark, Blogger Donna Creamer, Travel Show Coordinator Ryan Fulford, Cross City Councilman Jeff Hardison, HardisonInk

MEMBERS ABSENT

I. CALL TO ORDER, INTRODUCTIONS

Noting the presence of a quorum, Vice-Chair Will Sexton called the meeting to order at 10:08 a.m.

II. APPROVAL OF THE AGENDA

Vice-Chair Sexton requested approval of the meeting agenda, as presented. Paula Vann asked for a discussion of a bylaws amendment to be added to the agenda.

ACTION: Tisha Whitehurst moved and Dale Walker seconded to approve the meeting agenda as amended. The motion passed unanimously.

III. APPROVAL OF THE JULY 15, 2021 MINUTES

Vice-Chair Sexton asked for approval of the July 15, 2021 meeting minutes.

ACTION: Dale Walker moved and Tisha Whitehurst seconded to approve the July 15, 2021 minutes as presented. The motion passed unanimously.

IV. OLD BUSINESS

- A. Committee Reports
 - 1. Finance Committee Reports
 - a. Monthly Financial Reports Review and Approval
 - (1) June 30, 2021
- ACTION: Dale Walker moved and Patricia Watson seconded to approve the June 30, 2021 monthly financial report as presented. The motion passed unanimously.
 - 2. Nominating Committee
- ACTION: Pat Watson moved and Tisha Whitehurst seconded to appoint Craig Colton, Donna Creamer, and any other interested Task Force member not in attendance to the Nominating Committee, with Craig Colton serving as Chair. The motion passed unanimously.
 - B. Fiscal Year 2020-21 Regional Rural Development Grant
 - 1. Website
 - 2. e-Newsletter
 - 3. Website Blogs

Jo Clark, Blogger presented information about her tour of Alachua, Bradford, Levy, and Union Counties.

- 4. Marketing Materials
- 5. Domestic Travel Shows
- 6. Advertising Campaign
- ACTION: Patricia Watson moved and Tisha Whitehurst seconded to participate in the VISIT FLORIDA 2022 Vacation Guide cooperative advertisement, using any remaining Fiscal Year 2020-21 Regional Rural Development Grant funds with any balance to be paid using Task Force funds for the Task Force one-half of the advertisement. The motion passed unanimously.
 - 7. Brochure Distribution
 - 8. Scholarships
 - 9. Professional Organization Memberships
 - 10. Approval of Second Quarter Report and Reimbursement Submittal Package

- ACTION: Dale Walker moved and Tisha Whitehurst seconded to approve the Second Quarter Report and Reimbursement Submittal Package for the Fiscal Year 2020-21 Regional Rural Development Grant. The motion passed unanimously.
 - C. VISIT FLORIDA -
 - 1. Monthly Report
 - D. Staff Items
 - 1. Florida Travel and Lifestyles Magazine Advertisement
 - 2. U.S. Economic Development Administration American Rescue Plan Act

Staff presented information and offered technical grant application assistance the U.S. Economic Development Administration - American Rescue Plan Act grant opportunities.

- E. Other Old Business
 - 1. Updated Task Force Member Contact Information
 - 2. 2021 Meeting Dates and Locations

By consensus, the Task Force agreed to move the September 2021 meeting to September 23, 2021.

3. Discussion of ByLaws Amendment

Paula Vann asked that the Task Force consider adopting an appeals process for member counties that may have difficulty paying annual assessments under extenuating circumstances. Staff was directed to draft an amendment to the Bylaws regarding an appeals process.

F. Announcements

Task Force members made announcements of interest to the Task Force.

- V. New Business
- VI. Leadership Forum: Tisha Whitehurst introduced the featured Levy County Restaurant, The Ivey House, who donated a cookbook as a prize for a drawing.
- VII. Adjournment

Date and Location of next meeting

The next regular meeting is scheduled for 10:00 a.m., September 23, 2021 to be held in Dixie County at a location to be determined.

The meeting adjourned at 11:58 a.m.

Dawn V. Perez, Chair

Minutes prepared by Lauren Yeatter of the North Central Florida Regional Planning Council r:\original florida\task force meetings\minutes\2021\of_minutes_8-19-21.docx

<u>9/23/21</u> Date 09/15/21 Accrual Basis

The Original Florida Tourism Task Force Balance Sheet As of July 31, 2021

	Jul 31, 21
ASSETS Current Assets Checking/Savings Cash in Bank - Capital City	149,616.79
Total Checking/Savings	149,616.79
Accounts Receivable Accounts Receivable	24,800.93
Total Accounts Receivable	24,800.93
Other Current Assets Prepaid Expense Prepaid Registration Fees	439.00 3,195.00
Total Other Current Assets	3,634.00
Total Current Assets	178,051.72
TOTAL ASSETS	178,051.72
LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable Accounts Payable	7,146.07
Total Accounts Payable	7,146.07
Total Current Liabilities	7,146.07
Total Liabilities	7,146.07
Equity Unrestricted Earnings Net Income	123,234.74 47,670.91
Total Equity	170,905.65
TOTAL LIABILITIES & EQUITY	178,051.72

-10-

4:50 PM

09/15/21 Accrual Basis

The Original Florida Tourism Task Force Profit & Loss July 2021

	Jul 21
Income FDEO-Regional Dev. Grant 20/21	6,385.77
Total Income	6,385.77
Gross Profit	6,385.77
Expense Bank Charges Memberships Visit Florida	17.91 395.00
Total Memberships	395.00
Total Expense	412.91
Net Income	5,972.86

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The Original Florida Tourism Task Force Reconciliation Summary Cash in Bank - Capital City, Period Ending 07/30/2021

Jul 30, 21
-7,201.91
-7,201.91
150,501.49
-884.70
-884.70
149,616.79
-1,350.00
-1,350.00
148,266.79

The Original Florida Tourism Task Force Reconciliation Detail Cash in Bank - Capital City, Period Ending 07/30/2021

Туре	Date	Num	Name	Clr	Amount	Balance
Beginning Balance						157,703.40
Cleared Trans						
	d Payments - 5 i	tems				
Bill Pmt -Check	07/01/2021	1560	South Shore Media	Х	-1,350.00	-1,350.00
Bill Pmt -Check	07/01/2021	1561	VisitFlorida	х	-395.00	-1,745.00
Bill Pmt -Check	07/15/2021	1563	NCFRPC	х	-5,000.00	-6,745.00
Bill Pmt -Check	07/22/2021	1564	Auto-Owners Insura	х	-439.00	-7,184.00
Check	07/26/2021	1004	Capital City Bank	х	-17.91	-7,201.91
Total Chec	ks and Payments				-7,201.91	-7,201.91
Total Cleared					-7,201.91	-7,201.91
Cleared Balance				-	-7,201.91	150,501.49
Uncleared Tra	ansactions					
Checks an	id Payments - 2 i	tems			107.00	-197.02
Bill Pmt -Check	07/01/2021	1559	Setzer Charissa		-197.02	-197.02 -884.70
Bill Pmt -Check	07/15/2021	1562	Gromoll, Ron	-	-687.68	-004.70
Total Chec	ks and Payments				-884.70	-884.70
Total Uncleare	ed Transactions				-884.70	-884.70
Register Balance as	of 07/30/2021				-8,086.61	149,616.79
New Transac						
Checks an Bill Pmt -Check	id Payments - 1 i 08/05/2021	tem 1565	South Shore Media		-1,350.00	-1,350.00
Total Chec	ks and Payments				-1,350.00	-1,350.00
Total New Tra					-1,350.00	-1,350.00
					-9,436.61	148,266.79

ł,

ACCOUNT STATEMENT



P.O. Box 900 Tallahassee, FL 32302



00002515 FCC31545073121063859 01 000000000 THE ORIGINAL FLORIDA TOURISM TASK FORCE 2009 NW 67TH PL GAINESVILLE FL 32653-1603

Date 7/30/21 Primary Account

Page 1 xxxxxx2204

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AUG 0 9 2021

NORTH CENTRAL FLORIDA **REGIONAL PLANNING COUNCIL**

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THE ORIGINAL FLORIDA TOURISM TASK FORCE 2009 NW 67TH PL GAINESVILLE FL 32653-1603 Date 7/30/21 Primary Account Page 2 xxxxxx2204

ANALYZED	BUS CHECKING	xxxxxx2204	(Continued)	
Date 7/01 7/14	DAILY Balance Dat 157,703.40 7/ 157,308.40 7/	23 152,308	Date 1.40 7/27	Balance 150,940.49 150,501.49
	EN	D OF STATEMENT		

00002515-0004099-0002-0003-FCC31545073121063859-01-L



.





Amount: \$-1,350.00

Statement Description: Check Check Number: 1560 Posted Date: 7/27/2021 Type: Debit





Amount: \$-5,000.00

Statement Description: Check

Check Number: 1563 Posted Date: 7/23/2021

Posted Date: Type: Debit



The Original Florida Tourism Task Force Income and Expenses - Budget vs. Actual As of July 31, 2021

(These financial statements are unaudited)

	Budget	July 2021	Year to Date	Over/(Under) Budget
Co-op Regional Marketing Program Fee	58,000.00	0.00	58,000.00	0.00
DEO Rural Development Grant 19/20	45,900.00	0.00	104,746.08	58,846.08
DEO Rural Development Grant 20/21	45,900.00	6,385.77	7,385.77	(38,514.23)
VisitFlorida Rural Area Opportunity Grant 20/21	45,000-00	0.00	0.00	(45,000.00)
VisitFlorida Rural Area Opportunity 20/21 In-Kind	81,300.00	0.00	0.00	(81,300.00)
Total Income	276,100.00	6,385.77	170,131.85	(105,968.15)
Expenses				
Marketing				
Planning				
VisaVues Domestic & International Editions	0.00	0.00	5,060.00	5,060.00
Total Planning	0.00	0.00	5,060.00	5,060.00
Collateral Materials				
Print Ultimate Bicycle Guide	3,000.00	0.00	0.00	(3,000.00)
Print Exhilarating Natural North FI Brochure	0.00	0.00	17,080.00	17,080.00
Total Collateral Materials	3,000.00	0.00	17,080.00	14,080.00
Website				
Website Blogs	5,100.00	0.00	1,275.00	(3,825.00)
Web Hosting & Maintenance Services	6,000.00	0.00	6,000.00	0.00
Total Website	11,100.00	0.00	7,275.00	(3,825.00)
Trade Shows				
Whistles & Other Promotional Items	5,000.00	0.00	0.00	(5,000.00)
Popup and/or Cloth Displays - VF In-Kind	3,000.00	0.00	0.00	(3,000.00)
Welcome Center Rack Space - VF In-Kind	800.00	0.00	0.00	(800.00)
Adventure Travel Training 4 Day-VF In-Kind	24,000.00	0.00	0.00	(24,000.00)
Consumer Influencer-VF In-Kind	17,000.00	0.00	0.00	(17,000.00)
VF Atlanta Camping & RV Show	5,000.00	0.00	0.00	(5,000.00)
VF New York Times Travel Show	4,000.00	0.00	0.00	(4,000.00)
VF Chicago RV & Camping Show	7,000.00	0.00	0.00	(7,000.00)
VF Toronto Outdoor Adventure Show	9,000.00	0.00	0.00	(9,000.00)
VF Washington DC Travel & Adventure Show	8,000.00	0.00	0.00	(8,000.00)
DEO Georgia RV & Camper Show	7,500.00	0.00	0.00	(7,500.00)
Total Trade Shows	90,300.00	0.00	0.00	(90,300.00)

The Original Florida Tourism Task Force Income and Expenses - Budget vs. Actual As of July 31, 2021

(These financial statements are unaudited)

	Budget	July 2021	Year to Date	Over/(Under) Budget
Advertising				
Digital Advertising Campaign 2019-20	13,500.00	0.00	50,977.83	37,477.83
FI Vacation Planner Print Ad 2019-20	8,000.00	0.00	8,303.25	303.25
Digital Retargeting Campaign 2019-20	13,500.00	0.00	0.00	(13,500.00)
Facebook Ad Campaign 2020-21 - In-Kind	33,500.00	0.00	0.00	(33,500.00)
FI Trans Map Print Advertisement 2020-21	9,000.00	0.00	9,000.00	0.00
Quarterly eNewsletters	6,500.00	0.00	1,000.00	(5,500.00)
Go! Adventure Planning Guide Virtual	0.00	0.00	442.10	442.10
Total Advertising	84,000.00	0.00	69,723.18	(14,276.82)
Total Marketing Expenses	188,400.00	0.00	99,138.18	(89,261.82)
Administration				
NCFRPC - Admin VF & DEO 2019-20	5,625.00	0.00	3,125.00	(2,500.00)
NCFRPC - Admin VF & DEO FY 2020-21	5,625.00	0.00	3,750.00	(1,875.00)
NCFRPC - Admin Program Fees	23,750.00	0.00	6,250.00	(17,500.00)
Bank Charges	200.00	17.91	187.74	(12,26)
Legal Advertising	300.00	0.00	0.00	(300.00)
Legal Expenses	300.00	0.00	61.25	(238.75)
Other Admin Expenses Miscellaneous	1,200.00	0.00	0.00	(1,200.00)
Postage	300.00	0.00	0.00	(300.00)
VF/DEO Travel Show Service Program Fee	1,100.00	0.00	0.00	(1,100.00)
Telephone	300.00	0.00	0.00	(300.00)
Total Administration	38,700.00	17.91	13,373.99	(25,326.01)
Memberships				
Visit Florida	400.00	395.00	395.00	(5.00)
Southeast Tourism Society	600.00	0.00	560.00	(40.00)
Florida Outdoor Writers Association	200.00	0,00	175.00	(25.00)
Ride with GPS	300.00	0.00	0.00	(300.00)
Total Memberships	1,500.00	395.00	1,130.00	(370.00)
Professional Enhancement				
SE Tourism Society Marketing College	5,175.00	0.00	5,255.77	80.77
Governor's Tourism Conference	1,725.00	0.00	0.00	(1,725.00)
Adventure Elevate Networking Conference	13,000.00	0.00	0.00	(13,000.00)
Adventure Elevate Networking Conference In-Kind	3,000.00	0.00	0.00	(3,000.00)
Total Professional Enhancement	22,900.00	0.00	5,255.77	(17,644.23)

The Original Florida Tourism Task Force Income and Expenses - Budget vs. Actual As of July 31, 2021

(These financial statements are unaudited)

	Budget	July 2021	Year to Date	Over/(Under) Budget
Internships				
Harvey Campbell Memorial Internship	6,250.00	0.00	0.00	(6,250.00)
Dean Fowler Internship	6,250.00	0.00	0.00	(6,250.00)
Total Internships	12,500.00	0.00	0.00	(12,500.00)
Retained Reserves				
Retained Reserves	12,100.00	0.00	0.00	(12,100.00)
Total Retained Reserves	12,100.00	0.00	0.00	(12,100.00)
Total NonMarketing Expenses	87,700.00	412.91	19,759.76	(67,940.24)
Total Expenses	276,100.00	412.91	118,897.94	(157,202.06)
Net income	0.00	5,972.86	51,233.91	51,233.91

Original Florida Tourism Task Force Budget FY 2020-21 (10/1/20 to 9/30/21)

Adopted 9/17/2020

Revenues

Total

\$15,000 \$3,000 \$8,000 \$3,000
\$3,000 \$8,000
\$8,000
\$3,000
φ 5,000
\$3,000
\$2,000
\$2,000
\$1,000
\$6,000
\$3,000
\$4,000
\$4,000
\$1,000
\$3,000
\$58,000

Additional Revenue:

Department of Economic OpportunityRural Development Grant, FY 2019-20	\$45,900
Department of Economic Opportunity Rural Development Grant, FY 2020-21	\$45,900
VISIT FLORIDA FY 2020-21 Rural Area of Opportunity Grant - Cash	\$45,000
Subtotal - Cash	\$136,800
TOTAL REVENUES - CASH	\$194,800
VISIT FLORIDA FY 2020-21 Rural Area of Opportunity Grant - In-Kind	\$81,300
TOTAL REVENUES - CASH AND IN-KIND	\$276,100

Expenditures

TOTAL EXPENDITURES - CASH (1) Marketing Program for FY 2020-21 - In-Kind	\$194,800 \$81,300
Unrestricted Reserve Fund - Contribution	\$12,100
Telephone	\$300
Southeast Tourism Society Marketing College	\$5,175
Service Fee - VISIT FLORIDA Travel Show Program	\$1,100
Postage Expenses	\$300
North Central Florida Regional Planning Council - Admin/Internships	\$47,500
Miscellaneous	\$1,200
(2) Memberships	\$1,500
(1) Marketing Program for FY 2020-21 (less in-kind)	\$110,100
Legal Expenses	\$300
Legal Advertising	\$300
Governor's Conference on Tourism	\$1,725
Bank Charges	\$200
Adventure Elevate Networking Conference	\$13,000

(1) See Marketing Budget Detail

(2) See Memberships Detail

Reserve Funds

Restricted Funds Balance	\$0
Unrestricted Funds Balance, Estimate	\$130,000
TOTAL RESERVE FUNDS	\$130,000

Original Florida Tourism Task Force Budget FY 2020-21 (10/1/20 to 9/30/21) Adopted 9/17/2020

*	Total
Collateral Material:	
2019-20 Revise and Print Ultimate Bicycle Guide	\$3,000
2020-21 Design and Print Collateral Material	\$0
Website:	
2019-20 Website Blogs - 15 Blogs	\$1,275
2020-21 Website Hosting & Maintenance	\$6,000
2020-21 New Topic-Centered Pages (3 Pages)	\$0
2020-21 Website Blogs - 60 Blogs	\$3,825
2020-21 Website Town Blogs - 15 Blogs	\$0
Trade Shows:	
Whistles and Other Promotional Items	\$5,000
Pop-up and/or Cloth Displays (In-kind)	\$3,000
VISIT FLORIDA Welcome Center Rack Space (In-kind)	\$800
VISIT FLORIDA - Atlanta Camping & RV Show	\$5,000
VISIT FLORIDA - New York Times Travel Show	\$4,000
VISIT FLORIDA - Chicago RV & Camping Show	\$9,000
VISIT FLORIDA - Toronto Outdoor Adventure Show VISIT FLORIDA - Washington DC Travel & Adventure Show	\$8,000
	\$0
DEO 2020-21 - Houston RV Show DEO 2020-21 - Philadelphia Travel & Adventure Show	\$0
DEO 2020-21 - Prinadelphia Travel & Adventure Show	\$0
DEO 2020-21 - Atlanta Havel & Adventure Show DEO 2020-21 - Bike Expo New York	\$0
DEO 2020-21 - Bike Exportew York DEO 2020-21 - Georgia RV & Camper Show	\$7,500
Adventure Travel Training - 4 Days (In-kind)	\$24,000
Consumer Public Relations/Influencer Trips (In-kind)	\$17,000
Advertising:	
2019-20 Brochure Distribution	\$0
2019-20 Digital Advertising Campaign	\$13,500
2019-20 Florida Vacation Planner Print Advertisement	\$8,000
2019-20 Digital Retargeting Campaign	\$13,500
2020-21 Digital Advertising Campaign	\$0
2020-21 Digital Facebook Advertising Campaign (In-kind)	\$33,500
2020-21 Florida Transportation Map Print Advertisement	\$9,000
2020-21 Florida Vacation Planner Co-op Print Advertisement	\$6,500
Quarterly eNewsletters Total Marketing Expenditure	\$188,400
Administration	
North Central Florida Regional Planning Council - VISIT FLORIDA, Department of Economic Opportunity FY 2019-20	\$5,625
North Central Florida Regional Planning Council -	00,020
VISIT FLORIDA, Department of Economic Opportunity FY 2020-21	\$5,625
North Central Florida Regional Planning Council -	
Regional Marketing Program Fees FY 2020-21	\$23,750
Bank Charges	\$200
Legal Advertising	\$300
Legal Expenses	\$300
Other Administrative Expenses/Miscellancous	\$1,200
Postage	\$300
Service Fee - VISIT FLORIDA Travel Show Program & DEO	\$1,100
Telephone	\$300
Membership Organizations - Annual Dues	\$100
VISIT FLORIDA Annual Dues	\$400
Southeastern Tourism Society Annual Dues	\$200
Florida Outdoor Writers Association Annual Dues	\$300
Ride With GPS Annual Dues Professional Enahncement	4000
Southeastern Tourism Society Marketing College - 3	\$5,175
Governor's Tourism Conference - 1	\$1,725
Adventure Elevate Networking Conference	\$13,000
Adventure Elevate Networking Conference (In-kind)	\$3,000
Internships	
Harvey Campbell Memorial Internship	\$6,250
Dean Fowler Internship	\$6,250
Retained Reserves	222.00
Unrestricted Reserve Fund	\$12,100
Total Non-Marketing Expenditure	\$87,700
Total Expenditure	\$276,100

Original Florida Tourism Task Force Budget FY 2021-22 (10/1/21 to 9/30/22)

Proposed 9/23/2021

Revenues

Total

Cooperative Regional Marketing Program Fees:	
Alachua County	\$15,000
Bradford County	\$3,000
Columbia County	\$8,000
Dixie County	\$3,000
Gilchrist County	\$2,000
Hamilton County	\$1,000
Jefferson County	\$2,000
Lafayette County	\$1,000
Levy County	\$4,000
Madison County	\$3,000
Suwannee County	\$4,000
Taylor County	\$4,000
Union County	\$1,000
Wakulla County	\$3,000
Subtotal	\$54,000
Additional Revenue:	
Department of Economic OpportunityRural Development Grant, FY 2020-21	\$40,600

TOTAL REVENUES - CASH AND IN-KIND	\$117,900
VISIT FLORIDA FY 2021-22 Rural Area of Opportunity Grant - In-Kind	\$0
TOTAL REVENUES - CASH	\$117,900
Subtotal - Cash	\$63,900
VISIT FLORIDA FY 2021-22 Rural Area of Opportunity Grant - Cash	\$0
Department of Economic Opportunity Rural Development Grant, FY 2021-22	\$23,300
Department of Economic OpportunityRural Development Grant, FY 2020-21	\$40,600

Expenditures

Adventure Elevate Networking Conference	\$0
Bank Charges	\$200
Governor's Conference on Tourism	\$1,725
Legal Advertising	\$300
Legal Expenses	\$300
(1) Marketing Program for FY 2021-22 (less in-kind)	\$42,400
(2) Memberships	\$1,500
Miscellaneous	\$2,000
North Central Florida Regional Planning Council - Admin/Internships	\$38,100
Postage Expenses	\$300
Service Fee - VISIT FLORIDA Travel Show Program	\$1,100
Southeast Tourism Society Marketing College	\$5,175
Telephone	\$300
Unrestricted Reserve Fund - Contribution	\$24,500
TOTAL EXPENDITURES - CASH	\$117,900
(1) Marketing Program for FY 2021-22 - In-Kind	\$0
TOTAL EXPENDITURES - CASH AND IN-KIND	\$117,900

(1) See Marketing Budget Detail

(2) See Memberships Detail

Reserve Funds

Restricted Funds Balance	\$0
Unrestricted Funds Balance, Estimate	\$160,000
TOTAL RESERVE FUNDS	\$130,000

Original Florida Tourism Task Force Budget FY 2021-22 (10/1/21 to 9/30/22) Proposed 9/23/2021

Collateral Material:	
2020-21 Revise and Print Ultimate Bicycle Guide	\$0
2020-21 Design and Print Collateral Material	\$0
Vebsite:	
2020-21 Website Blogs - 12 Blogs	\$5,100
2020-21 Website Hosting & Maintenance	\$6,000
2020-21 New Topic-Centered Pages (3 Pages)	\$0
2021-22 Website Blogs - 9 Blogs	\$3,800
2021-22 Website Town Blogs - 3 Blogs	\$0
Trade Shows:	
Whistles and Other Promotional Items	\$0
Pop-up and/or Cloth Displays (In-kind)	\$0
VISIT FLORIDA Welcome Center Rack Space (In-kind) VISIT FLORIDA - Atlanta Camping & RV Show	\$(\$(
VISIT FLORIDA - Ananta Camping & KV Show VISIT FLORIDA - New York Times Travel Show	\$(
VISIT FLORIDA - New York Times Travershow VISIT FLORIDA - Chicago RV & Camping Show	\$
VISIT FLORIDA - Toronto Outdoor Adventure Show	\$
VISIT FLORIDA - Washington DC Travel & Adventure Show	\$0
DEO 2021-22 - Houston RV Show	\$0
DEO 2021-22 - Philadelphia Travel & Adventure Show	\$0
DEO 2021-22 - Atlanta Travel & Adventure Show	\$0
DEO 2021-22 - Bike Expo New York	\$0
DEO 2020-21 - Georgia RV & Camper Show	\$7,500
Adventure Travel Training - 4 Days (In-kind)	\$(
Consumer Public Relations/Influencer Trips (In-kind)	\$0
Advertising:	
2020-21 Brochure Distribution	\$
2020-21 Digital Advertising Campaign 2020-21 Elorida Vacation Planner Brint Advertisement	\$(
2020-21 Florida Vacation Planner Print Advertisement 2020-21 Digital Retargeting Campaign	\$(\$(
2020-21 Digital Advertising Campaign	\$
2021-22 Digital Facebook Advertising Campaign (In-kind)	\$
2021-22 Florida Transportation Map Print Advertisement	\$9,000
2021-22 Florida Vacation Planner Co-op Print Advertisement	\$0
Quarterly eNewsletters	\$11,000
Total Marketing Expenditure	\$42,400
Administration	
North Central Florida Regional Planning Council -	
VISIT FLORIDA, Department of Economic Opportunity FY 2020-21	\$7,500
North Central Florida Regional Planning Council -	
VISIT FLORIDA, Department of Economic Opportunity FY 2021-22	\$5,600
North Central Florida Regional Planning Council -	
Regional Marketing Program Fees FY 2021-22	\$12,500
Bank Charges	\$200
Legal Advertising	\$300
Legal Expenses	\$300
Other Administrative Expenses/Miscellaneous	\$2,000
Postage Service Fee - VISIT FLORIDA Travel Show Program & DEO	\$1,100
Telephone	\$30
Membership Organizations - Annual Dues	¢201
VISIT FLORIDA Annual Dues	\$400
Southeastern Tourism Society Annual Dues	\$600
Florida Outdoor Writers Association Annual Dues	\$200
Ride With GPS Annual Dues	\$30
Professional Enahncement	*=·-
Southeastern Tourism Society Marketing College - 3	\$5,17
Governor's Tourism Conference - 1 Adventure Elevate Networking Conference	\$1,72
Adventure Elevate Networking Conference Adventure Elevate Networking Conference (In-kind)	\$(\$(
Internships	<u>م</u>
Harvey Campbell Memorial Internship	\$6,25
Dean Fowler Internship	\$6,250
Retained Reserves	
	\$24,500
Unrestricted Reserve Fund	\$24,300
	\$75,500

ATTACHMENT 1 SCOPE OF WORK

1. PROJECT DESCRIPTION: Section 288.018(1), F.S. establishes a matching grant program (the "Grant Program") to provide funding to regionally based economic development organizations representing rural counties and communities for the purpose of building the professional capacity of their organizations. The Grant Program may also be used by an economic development organization to provide technical assistance to businesses within the rural counties and communities they serve.

The Original Florida Tourism Task Force d/b/a Visit Natural North Florida (Tax Identification Number 59-3534835) ("Grantee") is an entity created and authorized pursuant to the Florida Interlocal Cooperation Act of 1969, section 163.01, Florida Statutes. Grantee promotes the natural historic and cultural attractions of the following counties: Alachua, Bradford, Columbia, Dixie, Gilchrist, Hamilton, Jefferson, Lafayette, Levy, Madison, Taylor, Union and Wakulla. (the "Region"). The Grantee's goal is to enhance the economy, image, and quality of life through expanded tourism in the Region. Grantee has been awarded grant funds under the Program to provide marketing and promotional services, market research and professional enhancement training for the Region.

2. **GRANTEE RESPONSIBILITIES**: Throughout the term of this Agreement, Grantee shall perform the following deliverables identified in this paragraph 2 and in paragraph 3 below.

2.1 <u>Website Maintenance and Operation:</u>

Continue to maintain, host and operate its website, www.naturalnorthflorida.com, in order to better inform potential visitors of attractions and events within the region. Website maintenance may include, but is not limited to verifying and updating existing content.

2.2 <u>Electronic Newsletters:</u>

Create and distribute electronic newsletters to potential visitors regarding tourist-oriented attractions, facilities and events within the Region. Grantee may request reimbursement for a maximum of four (4) electronic distributions.

2.3 Website Blogs:

Post blogs on its website, www.naturalnorthflorida.com, in to inform visitors of tourist-oriented attractions and facilities within the Region.

2.4 Exhibit at Domestic Travel Shows:

The task force will exhibit at a minimum of one(1) domestic travel show. At the shows, the Task Force will staff a booth, distribute brochures, guidebooks and other materials pertaining to the region and answer questions raised by show attendees. A maximum of two(2) Task Force representatives will staff travel show booths.

2.5 <u>Advertising:</u>

The Task Force will engage in advertising campaigns consisting of online digital and/or print media advertising. At a minimum, the Task Force will place one digital or one print advertisement.

2.6 Literature Distribution:

Distribute literature at VISIT FLORIDA welcome centers state-wide. Grantee may request reimbursement for this task a maximum of four (4) times during the agreement period.

2.7 Professional Enhancement Scholarships:

Provide professional enhancement scholarships to Grantee staff, board members and representatives of member organizations to attend training opportunities. Grantee may request reimbursement for inperson, on-line, or virtual training sessions.

2.8 <u>Memberships in Professional Organizations:</u>

Maintain memberships in or join professional organizations including but not limited to the Southeast Tourism Society, VISIT FLORIDA, the Florida Outdoor Writers Association and other tourism related organizations.

3. DEO'S RESPONSIBILITIES:

3.1 Monitor the ongoing activities and progress of Grantee as DEO deems necessary, to verify that all activities are being performed in accordance with the Agreement;

3.2 Perform Agreement management responsibilities as stated herein;

3.3 Reply to reasonable inquires pursuant to the Agreement and,

3.4 Review Grantee's invoices for accuracy and thoroughness, and if accepted process invoices on a timely basis.

4. **DELIVERABLES**:

Grantee agrees to provide the following services as specified:

Deliverable No. 1 – Website Maintenance and Enhancements		
Minimum Level of Service and Required	Financial Consequences	
Documentation		
Grantee must provide ongoing website hosting and operation.	Failure to maintain, host, and operate website as specified in	
 Required Documentation: Copy of agreement with vendor; Invoice from provider detailing work completed; Copy of website analytics. Proof of payment 	Scope of Work 2.1 will result in non-payment.	
Minimum Level of Service and Required Documentation	Financial Consequences	
Grantee must prepare and distribute at least one (1) electronic newsletter. Grantee may request reimbursement for a maximum of four (4) electronic newsletter distributions during the agreement period. Required Documentation:	Failure to prepare and distribute a minimum of one (1) electronic newsletter as specified in Scope of Work 2.2 will result in non- payment.	
	Minimum Level of Service and Required Documentation Grantee must provide ongoing website hosting and operation. Required Documentation: • Copy of agreement with vendor; • Invoice from provider detailing work completed; • Copy of website analytics. • Proof of payment ic Newsletters Minimum Level of Service and Required Documentation Grantee must prepare and distribute at least one (1) electronic newsletter. Grantee may request reimbursement for a maximum of four (4) electronic newsletter distributions during the agreement period.	

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Deliverable No. 3 – Website Blogs		
Tasks	Minimum Level of Service and Required	Financial Consequences
	Documentation	_
Post blogs on Grantee's	Post a minimum of one (1) blog on Grantee's	Failure to post a minimum of
website in accordance with	website.	one (1) blog on Grantee's
Scope of Work 2.3	Required Documentation:	website as specified in Scope of
	 Copy of agreement with blogger 	Work 2.3 will result in non-
	• Link to each blog	payment.
	Photographer release form if necessary	
	• Model release for if necessary	
	• Invoice from blogger	
	Proof of payment	
Deliverable No. 4 Exhibit at		•
Tasks	Minimum Level of Service and Required	Financial Consequences
	Documentation	-
Exhibit at domestic travel	Grantee must exhibit at a minimum of one (1)	Failure to exhibit at a minimum
shows in accordance with	domestic travel show.	of one (1) domestic travel show
Scope of Work 2.4	Required Documentation:	as specified in Scope of Work
	• Schedule for each show exhibited	2.4 will result in non-payment.
	• Copies of completed registrations for each	
	travel show attended	
	• Copies of rental agreements if applicable	
	Competed travel documentation for a	
	maximum of two (2) travelers	
Deliverable No. 5 – Advertis	ing	
Tasks	Minimum Level of Service and Required	Financial Consequences
-	Documentation	
Conduct advertising	Grantee must place a minimum of one (1) digital	Failure to place one (1) digital or
campaign in accordance	or print media advertisement.	print media advertisement as
with Scope of Work 2.5	Required Documentation:	specified in Scope of Work 2.5
	• Copy of print or digital advertisement	will result in non-payment
	Invoice from provider	
Deliverable No. 6 – Literatur		
Tasks	Minimum Level of Service and Required Documentation	Financial Consequences
Distribute literature in	Grantee must distribute a minimum of two	Failure to distribute a minimum
accordance with Scope of	thousand (2,000) pieces of literature. Grantee	of two thousand (2,000) pieces
Work 2.6	may request reimbursement a maximum of four	of literature as specified in
	(4) times during the agreement period.	Scope of Work 2.6 will result in
	Required Documentation:	non-payment.
	• 1 sample of each brochure distributed	
	 Copy of distribution list and number distributed 	
	Invoice from provider	
	Proof of payment	
Deliverable No. 7 – Professio	onal enhancement scholarships	
Tasks		Financial Consequences
	Documentation	1
Tasks	Minimum Level of Service and Required Documentation	Financial Consequences

Professional enhancement scholarships in accordance with Scope of Work 2.7	 Grantee must provide one (1) professional enhancement scholarship. Required documentation: Completed event registration forms Invoice for registration fee Agenda for each event Summary of how attendance at the event built professional capacity Completed travel documentation 	Failure to provide a minimum of one (1) professional enhancement scholarship as specified in Scope of Work 2.7 will result in non-payment.
Deliverable No. 8 - Maintair	n memberships in professional organizations	
Tasks	Minimum Level of Service and Required Documentation	Financial Consequences
Maintain memberships in or join professional organizations in accordance with Scope of Work 2.8	 Grantee must maintain membership in one (1) professional organization. Required Documentation: Copy of registration for each professional organization membership joined or maintained 	Failure to maintain membership in one (1) professional organization as specified in Scope of Work 2.8 will result in non-payment.
Total Costs Not to Exceed \$50,000.00		

COST SHIFTING: The deliverable amounts specified within the Deliverables section 4 table above are established based on the Parties' estimation of sufficient delivery of services fulfilling grant purposes under the Agreement in order to designate payment points during the Agreement Period; however, this is not intended to restrict DEO's ability to approve and reimburse allowable costs Grantee incurred providing the deliverables herein. Prior written approval from DEO's Agreement Manager is required for changes to the above Deliverable amounts that do not exceed 10% of each deliverable total funding amount. Changes that exceed 10% of each deliverable total funding amount. Changes that exceed as described in MODIFICATION section of the Agreement. Regardless, in no event shall DEO reimburse costs of more than the total amount of this Agreement.

5. **REPORTING**

5.1 <u>Quarterly</u>: Grantee shall provide a quarterly report listing all progress relating to the Deliverables in Section 4. Quarterly reports are due to DEO within 30 calendar days after the end of each quarter, until submission of the final invoice package. The ending dates for each quarter of the program year are April 30, 2021, July 31, 2021, October 31, 2021 and January 20, 2022. The quarterly report shall include a summary of project progress, indicating percentage of completion of each Deliverable, the Minority and Service-Disabled Veteran Business Enterprise Report, and all additional reports which are required pursuant to this Agreement, including but not limited to, reports documenting the positive return on investment to the State that results from Grantee's project and its use of Award Funds. The summary shall also include any issues or events occurring which affect the ability of the Grantee to meet the terms of this Agreement. If all required reports and copies are not sent to DEO or are not completed in a manner acceptable to DEO, payments may be withheld until the reports are properly completed or otherwise allowable by law.

5.2 <u>Minority and Service-Disabled Veteran Business Enterprise Report:</u> Quarterly, Grantee shall provide a Minority and Service-Disabled Veteran Business Enterprise Report for each invoice period summarizing the participation of certified and non-certified minority and service-disabled veteran subcontractors and material

suppliers for that period and the project to date. Grantee shall include the names, addresses, and dollar amount of each certified and non-certified Minority Business Enterprise and Service-Disabled Veteran Enterprise participant. DEO's Minority Coordinator can be reached at (850) 245-7471 to answer concerns and questions.

5.3 <u>Close-out Report</u>: No later than 60 calendar days after the Agreement ends or is terminated, Grantee shall provide copies of all paid invoices to document completed work.

6. INVOICE SUBMITTAL AND PAYMENT SCHEDULE: DEO shall pay Grantee in accordance with the following schedule in the amount identified per deliverable in Section 4 above. The deliverable amount specified does not establish the value of the deliverable. In accordance with the requirements of s. 215.971(1), F.S., and the Audit Requirements and Compliance section of this Agreement, Grantee and its subcontractors may only expend funding under this Agreement for allowable costs resulting from obligations incurred during the Agreement period.

6.1 Grantee shall provide one invoice per quarter for all services rendered during the applicable period. Grantee shall submit invoices as set forth below to be eligible to receive and retain payment for the performance of duties and completion of deliverables set forth above. Grantee shall submit all documentation necessary to support Grantee's expenditures. DEO may request any information from Grantee that DEO deems necessary to verify that Grantee has performed the services for which payment is requested. Grantee's submission of each invoice package is Grantee's certification that it has performed the services and incurred the costs in compliance with all applicable laws and the terms of this Agreement. Grantee will provide invoices in accordance with the requirements of the Reference Guide for State Expenditures available at: https://www.myfloridacfo.com/Division/AA/Manuals/documents/ReferenceGuideforStateExpenditures.pdf and must clearly reflect the performance for which payment is sought. Payment does not become due under this Agreement until DEO accepts and approves the invoiced deliverable(s) and any required report(s). At DEO's option, Grantee may submit invoices electronically. Grantee shall submit its final invoice for payment to DEO no later than 60 days after this Agreement ends and DEO may, at DEO's sole and absolute discretion, refuse to honor any requests for payment submitted after this deadline.

6.2 Invoices must contain the Grantee's name, address, federal employer identification number or other applicable Grantee identification number, the Agreement number, the invoice number, and the invoice period. Grantee shall submit the following documents with the itemized invoice:

6.2.1 A cover letter signed by the Grantee's Chairperson of the Board of Directors certifying that the costs being claimed in the invoice package: (1) are specifically for the project represented to the State in the budget appropriation; (2) are for one or more of the components as stated in Section 4, Deliverables, of this Scope of Work; (3) have been paid; and (4) were incurred during the Agreement period.

6.2.2 Grantee's invoices shall include the date, period in which work was performed, amount of reimbursement, and work completed to date;

6.2.3 Travel documentation with a completed State of Florida Travel Reimbursement Form, <u>https://www.myfloridacfo.com/Division/AA/Forms/DFS-AA-15VoucherforReimbursement.xlsx;</u>

6.2.4 A copy of all supporting documentation for vendor payments;

6.2.5 A copy of the cancelled check(s) specific to the project; and

6.2.6 A copy of the bank statement that includes the cancelled check.

6.2.7 Proof of Financial Match indicating the amount of non-state Matching Funds raised to date, the name of the organization, business or person making the donation, the date and amount of the donation, check

number and a copy of the check. Documentation for in-kind donations shall include, the name and contact information of the entity providing in-kind donation and the date and value of the donation.

6.3 The State may require any other information from Grantee that the State deems necessary to verify that the services have been rendered under the Agreement.

6.4 All documentation necessary to support payment requests must be submitted with Grantee's invoice for DEO's review.

7. FINANCIAL CONSEQUENCES FOR FAILURE TO TIMELY AND SATISFACTORILY PERFORM: Failure to complete all deliverables in accordance with the requirements of this Agreement, and most particularly the deliverables specified above in Section 4, Deliverables, will result in DEO's assessment of the specified financial consequences. If appropriate, should the Parties agree to a corrective action plan, the plan shall specify additional financial consequences to be applied after the effective date of the corrective action plan. This provision for financial consequences shall in no manner affect DEO's right to terminate the Agreement as provided elsewhere in the Agreement.

- End of Attachment 1 (Scope of Work) -
Florida Department of Economic Opportunity Fiscal Year 2020-21 Regional Rural Development Grant (January 20, 2021 - January 19, 2022) Proposed Deliverables and Cost Estimates September 10, 2020

Cost Estimates	Delivershle
9/10/2020	
\$6,000.00	\$6,000.00 Website Hosting & Maintenance
\$0.00	\$0.00 VISIT FLORIDA Retargeting Campaign
\$5,100.00	\$5,100.00 Website Blogs
\$0.00	\$0.00 Town Blogs
\$0.00	\$0.00 Design and Print Collateral Material
\$7,500.00	\$7,500.00 Domestic Travel Shows (1 show)
\$9,000.00	\$9,000.00 Print Advertising (Florida Transportation Map)
\$0.00	\$0.00 Digital Advertising Campaign(Facebook, Google Adword search)
\$6,900.00	\$6,900.00 Scholarships (4 Scholarships)
\$0.00	\$0.00 VisaVues
\$1,500.00	\$1,500.00 Professional Organization Memberships
\$6,500.00	\$6,500.00 Quarterly eNewsletters
\$7,500.00	\$7,500.00 Administration
\$50,000.00 Total	Total



TRAVEL BLOGS

THE BEST THINGS TO DO IN UNION COUNTY INCLUDE A LAKE (HTTPS://WWW.NATURALNORTHFLORIDA.COM/BLOG/THE-BEST-THINGS-TO-DO-IN-UNION-COUNTY-FLORIDA/)

Posted on September 11, 2021 (https://www.naturalnorthflorida.com/blog/the-best-things-to-do-in-union-county-florida/) by Jo Clark (https://www.naturalnorthflorida.com/blog/author/clark/)



Enjoying beautiful Lake Butler on a Sunday afternoon

Natural North Florida (https://www.naturalnorthflorida.com)'s Union County may be Florida's smallest county, but it delivers big with a fantastic diversity of activities. It is a perfect day trip from Gainesville with a laid-back atmosphere, Rails-to-Trails walking trails, historic buildings, fishing, and a freshwater lake. But get there early—there's a lot to do!

Splish, Splash! Watery Fun on A Local Lake

For years I've watched people standing up on what looks like a wide surfboard and use long, easy strokes with a paddle to move across water. It looks easy enough, and I saw my chance to try out this activity on a calm, quiet lake! My new friend Sara Spires Owen offered tips and lots of encouragement. I was soon standing up and paddling. (Ok, I was pretty shaky—but I stayed upright *and dry!*)



Visiting writer, Jo Clark, enjoys her first paddleboard attempt

Lake Butler (the town) has the unique feature of an unmanned paddleboard rental rack at Lake Butler (the lake.) Thanks to the new technology of PADL (https://www.padl.co/), you just scan the code with your phone and follow the steps to rent a board. They make it easy to try out this sport! Visit their website for a discount on your first paddle on the lake!

TIP: Check the direction of the wind. I happily paddled out into the middle of the lake before realizing I would be paddling *against* the wind to return to shore!

Lake Butler also boasts a city park with a playground, a splash park, grills, picnic shelters, and docks. If you bring your own boat, you can take advantage of the slips available at Lakeside Park. The wide sidewalk surrounding the area is handicap-friendly.



Paddleboard Rental Stand



Splash Park at Lake Butler's Lakeside Park

Union County is dotted with lakes, like Dowling Lake. The free boat ramp and parking are tucked away on a long stretch of country road. Fishing in Florida does require a license, available at the Courthouse for \$17.50. The lake is not stocked, but you can hook a Large-Mouth Bass or a Brim.



Dowling Lake

The county is bordered by the Santa Fe River, offering even more water sports locales. Access is free at Worthington Springs (https://worthingtonsprings.org/). Try your skills in the river angling for a Suwannee Bass. Oh, my! My mouth is watering, and my tummy's growling!



Santa Fe River forms the county line between Union and Alachua Counties

Walking Tours of Lake Butler

Walking the streets of Lake Butler, you'll see historic buildings. I'm partial to the 1891 James W. Townsend House, added to the National Register of Historic Places in 1996. Compare local structures to preserved photos. You may find that some things don't change. Well, except for the horse and buggy!











Don't miss visiting the Union County Historical Society on Main Street, conveniently located near the trailhead. Even the building that houses the museum is historic—built about 1900, the Townsend-Green Building is one of Lake Butler's original buildings. Once upon a time, the first floor of the building was The City Drug Store. Lake Butler's history doesn't stop with the photographs and relics in the museum. The town has the distinction of being the county seat of three different counties! Back in 1893, when the first town jail was built, they didn't anticipate much crime!

When your feet give out, you can take a break at the Veteran's Memorial. Sit awhile and enjoy the view of stained glass in the New Beginnings Apostolic Church next door.



Enthusiastic walkers will enjoy the trail that starts in town, complete with a small playground, several historic buildings from a pioneer settlement, restrooms, and free parking.

Fun Fact: Lake Butler is the home of Jay North, the original Dennis the Menace! You might bump into him at the market!

Walk the Palatka-Lake Butler State Trail

The original Norfolk-Southern Railroad railbed and right-of-way provide a home for a multi-use path. You will see people walking, biking, rollerblading, and even horseback riding. The straight, flat, paved trail in Lake Butler is a part of the more than 30-mile-long system, spanning four counties Bradford, Clay, Putnam, and Union.) A convenient parking area is located at the trailhead. Ultimately, this trail will connect with others forming the 101-mile Lake City-to-St. Augustine Rail Trail. All these trails are a part of the Rails-to-Trails Conservancy (https://www.traillink.com/trailsearch/?mmloc=Lake+Butler%2c+FL).



Exploring this picturesque trail offers visitors a chance to spot black bears, deer, bobcats, and turkeys, as well as the less-popular snakes and even alligators. Even a short walk along the trail allows a view of historic buildings, photogenic barns, and wildflowers along the creek.

Relocated historic barn



Barn viewed from the Palatka-Lake Butler Trail







Travelers who make the roughly 30-mile trek to Keystone Heights can connect to a spur trail. This allows them to travel seven more miles to Gold Head Branch State Park, which offers many amenities and recreational opportunities, including camping and an equestrian trail. A review on Trip Advisor commented, "Beautiful Trail, Hidden in Plain View." They couldn't have described it better!

The Dark Side

True Crime buffs will want to cruise by the Florida State Prison, home of the state's only Death Row. Ted Bundy, Danny Rolling, called "The Gainesville Ripper," and other notorious criminals' last days were spent here. Giuseppe Zangara, whose attempted assassin of President Franklin D. Roosevelt resulted in the injury of four others and the death of Chicago Mayor Anton Cermak. Cruise by slowly, but don't stop and get out of your car for a closer look—it *is* a heavily guarded, maximum-security prison, after all!

Public hangings were abolished in 1923. That year the Florida Legislature ordered the state's prison systems to begin using electrocution for executions. A year later, Florida executed its first inmate in the electric chair. Nicknamed Old Sparky, the three-legged oak chair built by inmates, was still in use in 1998.

Donn Pearce, a safecracker, had an "inside view" of chain gangs and Florida prison history. Pearce admitted to having been a poor safecracker, and he was arrested for burglary in 1949 at age 21. Convicted and sentenced to hard time, "back when hard time meant hard time," he served his sentence at Raiford. Raiford is the nearest town, so the prison is often referred to by that name.

Pearce turned that experience into a novel, Cool Hand Luke (yes—the movie that starred Paul Newman.) In the book, he recounts the story of a fellow inmate—the "legendary" Cool Hand Luke.

Interestingly, the prison was forced to generate its own power for executions when the local power company refused to provide power to carry out the death sentence. Since 2000, lethal injections have been used. Currently, there are 16 convicts on "Death Row."

Eating Spots in Union County

The Community Table is located in the back of Spires IGA Market (https://spiresmarket.com/shop/home). Feeding folks in the area since 1890, you still place your order at the counter and claim a seat at the table with locals. The market is famous for its fried chicken, so the meat-and-two makes a great meal. The BBQ is cooked in-house.

Tip: Arrive early to avoid the lunchtime lines.

Laredo Mexican Restaurant is open for lunch and dinner daily, but it is closed on Sunday. On weekdays from 11-2, they have lunch specials.

The newest foodie haven is Gigi's Cuban Café. Open weekdays 8-5, I hear they serve a mean espresso and Cuban sandwich. Sadly, they are closed on weekends, so I left hungry!

Festival Fun in the Florida Sun



Spires Market's Community Table

Union County will be celebrating its 100th anniversary on October 3, 2021. There will be special events throughout the week and fireworks on (or close to) that date. To find more information and specific dates, check the county's website (https://unioncounty-fl.gov/) or the town's page (https://www.cityoflakebutler.com/).

There is the annual Lake Butler Christmas Parade to look forward to on December 18. And if you feel the need for speed, you can enjoy a nationally sanctioned drag boat race on Lake Butler in the spring of 2022!

I'm already plotting a visit for July 4th! I can't wait to see their big fireworks display over Lake Butler. Have camera—will travel! See you at the lake! Florida Department of Economic Opportunity Fiscal Year 2021-22 Regional Rural Development Grant (January 20, 2022 - January 19, 2023) Proposed Deliverables and Cost Estimates September 23, 2021

Cost Estimates	Deliverable
9/23/2021	
\$6,000.00	\$6,000.00 Website Hosting & Maintenance
\$0.00	\$0.00 VISIT FLORIDA Retargeting Campaign
\$5,100.00	\$5,100.00 Website Blogs
\$0.00	\$0.00 Town Blogs
\$0.00	\$0.00 Design and Print Collateral Material
\$7,500.00	\$7,500.00 Domestic Travel Shows (1 show)
\$9,000.00	\$9,000.00 Print Advertising (Florida Transportation Map)
\$0.00	\$0.00 Digital Advertising Campaign (Facebook, Google Adword search)
\$6,900.00	\$6,900.00 Scholarships (4 Scholarships)
\$0.00	\$0.00 VisaVues
\$1,500.00	\$1,500.00 Professional Organization Memberships
\$6,500.00	\$6,500.00 Quarterly eNewsletters
\$7,500.00 Admini	Administration
\$50,000.00 Total	Total



BYLAWS of the

THE ORIGINAL FLORIDA TOURISM TASK FORCE

As Amended August 17, 2017 As Amended May 20, 2021 Proposed Amendment September 23, 2021

ARTICLE I: NAME AND PURPOSE

Section 1: The name of this organization shall be the The Original Florida Tourism Task Force, hereinafter called the Task Force.

Section 2: The purpose of this organization is to promote tourism development and education opportunities within The Original Florida region including but not limited to the counties of Alachua, Bradford, Columbia, Dixie, Gadsden, Gilchrist, Jefferson, Hamilton, Lafayette, Leon, Levy, Madison, Suwannee, Taylor, Union and Wakulla. The Original Florida region is loosely defined as North Central Florida.

This group shall not engage in political activity pertaining to elections and political campaigns.

ARTICLE II: MEMBERSHIP, REPRESENTATION, AND VOTING

Section 1: All counties within the region may become members of the Task Force with allotted representation as follows:

- (a) One representative for the first 49,999 population provided, however, all member counties which have established by referendum a Tourist Development Council shall have a minimum of two representatives;
- (b) Three representatives for a total population exceeding 50,000.

Population shall be established by the official annual estimates of the Office of the Governor.

Section 2: Each representative shall have one vote on matters considered by the Task Force.

(a) Non-payment of the annual assessment within 90 days of receipt will result in suspension of voting rights for the representative(s) of the non-paying county until such time as the assessment is paid.

Section 3: Terms and composition of representatives shall be determined by each appointing member county.

Section 4: All member counties shall receive member benefits, including cooperative marketing opportunities, data and research analysis, scholarships, travel show attendance, and promotion of each member county on Task Force publications, website, social media, and e-newsletters.

(a) Non-payment of the annual assessment by a member county within 90 days of receipt will result in suspension of member benefits, at the discretion of the Task Force, until such member county pays the unpaid annual assessment(s) for all fiscal year(s) beginning with Fiscal Year 2021-22.

<u>Section 5: Member counties that are unable to pay their annual assessments</u> <u>due to extenuating circumstances may request a waiver of payment of their annual</u> <u>assessment from the Task Force through a formal appeals process.</u>

(a) At least 90 days before the beginning of the fiscal year, any member county may submit in writing a request to the Task Force for a waiver of payment of its annual assessment. Such request must demonstrate extenuating circumstances that result in the member county being unable to pay its annual assessment. The member county shall be afforded the opportunity to make a presentation to the Task Force at its next regularly scheduled meeting concerning the extenuating circumstances that result in the member county being unable to pay its annual assessment. The Task Force shall vote on the request by the member county to waive payment of its annual assessment immediately following the presentation.

ARTICLE III: OFFICERS AND THEIR DUTIES

Section 1: The officers of the Task Force shall consist of a Chair, a Vice-Chair, and a Secretary/Treasurer.

Section 2: With the exception of the organizational meeting, the Chair shall preside at all meetings of the Task Force. In his/her absence, the Vice-Chair shall preside. The Chair shall see that all orders and resolutions of the Task Force are carried into effect. The Chair may sign and execute, in the name of the Task Force, agreements or other instruments authorized by the Task Force at a meeting held by the Task Force where a quorum was present.

Section 3: At the request of the Chair or in his/her absence or disability, the Vice-Chair shall perform all the duties of the Chair.

Section 4: The Secretary/Treasurer shall duly record the proceedings of all meetings; and shall periodically review the financial condition of the Task Force, rendering quarterly statements of same to the Task Force.

Section 5: The terms of the officers shall be for two years.

Section 6: Standing Committees. The Original Florida shall create and maintain the following committees as needed:

Executive Committee: It is the duty and power of the Executive Committee to conduct the routine and ordinary business of the Task Force within the policy guidelines and financial plans established by the Board of Directors (unless otherwise provided by law), and the Original Florida Tourism Task Force Bylaws. The committee is chaired by the Original Florida Tourism Task Force chair and includes the officers and alternates, standing committee chairs, and is advised by the Staff Director of the Original Florida Tourism Task Force.

Finance Committee: The purpose of the Finance Committee is to review and monitor all financial facets of the Original Florida Tourism Task Force, such as the budget, revenues, and expenditures. They make recommendations to the full Tourism Task Force board concerning these matters. The committee consists of the Treasurer, who chairs the committee, Board Chair and is advised by the Staff Director of the Original Florida Tourism Task Force.

Bylaws/Nominations Committee: This committee reviews the bylaws annually and prepares the slate for board and officer elections whenever needed. The chair must be a board member, and two members from the tourism community may join the committee.

Leadership/Training Committee: This committee is chaired by an Original Florida Tourism Task Force board member or alternate and includes board members and tourism industry representatives. The committee coordinates programs and industry relations such as the Tourism Awards, hospitality training, and other programming that includes education and recognition. The committee may design tourism mentor programs to provide coaching for tourism professionals.

Annual Meeting/Tourism Awards Committee: This committee coordinates the review of the award entries for the Original Florida Tourism Task Force Tourism Awards and assists in the planning and execution of the Original Florida Tourism Task Force Annual Meeting.

Marketing/Sales Committee: This committee is chaired by an Original Florida Tourism Task Force board member or alternate and includes representatives from the tourism industry. This committee meets regularly to explore marketing and sales programming that the Original Florida Tourism Task Force should lead and coordinate. The Chair of this committee prepares with committee input the Marketing Plan for the Original Florida Tourism Task Force. Implementation of the plan is done by this committee. The committee is broken into a few sub committees:

- **Trade Shows** Chaired by a member of the hospitality industry with experience in trade shows
- **Familiarization Tours (FAMs)** Chaired by a member of the hospitality industry with experience planning and executing familiarization tours.

Leadership Circle: This committee meets as needed to gather input and keep former leaders of the Original Florida Tourism Task Force engaged in tourism issues. This committee is hosted by the immediate past chair of the Original Florida Tourism Task

ARTICLE IV: MEETINGS

Section 1: The annual meeting of the Task Force which is held for the purpose of electing officers and for the transaction of such other business as may properly come before the meeting shall be held at a location and at the time established by the Chairman.

Section 2: The Task Force shall hold monthly meetings, one of which shall also serve as the annual meeting. Special meetings of the Task Force may be called at any time by the Chairman or by a majority of the Task Force members.

Section 3: The Task Force may designate any place, either within or without the State of Florida for any regular, annual or special meeting.

Section 4: Notice of each regular or special meeting of the Task Force shall be served personally, by first class mail, facsimile, or e-mail to each member not less than seven days nor more than fifty days before the meeting. Such notice shall state the date, time and the place of the meeting.

Section 5: At each annual meeting of the Task Force, the Chairman shall present a report on Task Force activities for the preceding year. The Secretary-Treasurer shall present a financial report at the annual and all quarterly meetings.

Section 6: A quorum shall exist when 40 percent of the Task Force's current member counties are represented and in attendance at a Task Force meeting.

Section 7: All member counties hosting meetings will adhere to the requirements set forth under the Florida Sunshine Law.

Member counties shall appoint Task Force members through either the Board of County Commissioners or their respective Tourist Development Councils. Member counties are encouraged to appoint members of the tourism or hospitality industry to the Task Force.

ARTICLE V: FINANCES AND STAFF

Section 1: On or before July 1 of each year, the Task Force shall adopt a budget for the Fiscal Year beginning October 1. The Fiscal Year shall commence the first day of October and end the last day of September of each year.

Section 2: The Task Force shall retain unrestricted reserves equivalent to a minimum of 40 percent of its adopted budget.

Section 3: The Task Force shall enter into a contract with the North Central Florida Regional Planning Council (Council) who, on behalf of the Task Force, shall be the administrative entity and shall have the right to receive and accept in furtherance of Task Force functions, funds, grants, and services from federal, state and local governments or their agencies and contributions from private and community sources, and shall expend therefrom such sums of monies as shall be deemed necessary from time to time for the attainment of its objectives. The Council will establish a fund account within its financial records for the purpose of tracking revenues and expenditures for the Task Force. Such records shall be kept in the same manner as all other transactions of the Council and shall be included in the annual audit of the Council's activities. Task Force funds may be commingled with other funds of the Council and are not required to be maintained in a separate bank account.

Section 4: The Executive Director of the North Central Florida Regional Planning Council shall act as the Executive Director of the Task Force who shall have all of the powers and duties granted him/her by the Council.

ARTICLE VI: REMOVAL FROM OFFICE

The Task Force may request that representatives with excessive absences from meetings be removed from office in accordance with the following procedure:

Section 1: If a voting representative fails to provide a reason for an absence prior to the regularly scheduled meeting from which the representative is absent, it shall be assumed that there was no justifiable reason for the absence.

Section 2: In the implementation of this section, the Chairman is hereby required to automatically advise any representative who has had two consecutive absences, without having provided justifiable reasons, that notice is to be provided to the representative's appointing authority in accordance with the provisions of Section 4 below. This action shall be recorded in the minutes of the Task Force meeting following the date notice is sent to the absent representative.

Section 3: Any representative who was unable to provide notice of justifiable reason prior to the meeting as set forth above, may at the next regular Task Force meeting submit evidence that there was justifiable reason for being absent to the Task Force for a de nova determination by the Task Force. The decision by the Task Force is final.

Section 4: Should a voting representative have three (3) consecutive absences from regular meetings with no justifiable reason or appointed alternate representation, the Chairman shall appoint an ad hoc committee comprised of the three officers of the Task Force which shall so advise the appointing governmental unit. This notice should be

accompanied by a request that the offending representative be removed and replaced with another qualified person.

Justifiable or excused absences shall include any hospitality or tourism related activity

ARTICLE VII: AMENDMENTS

Section 1: These bylaws may be amended, supplemented, or superseded by an affirmative vote of a majority of the Task Force representatives at any regularly-scheduled Task Force meeting.

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The Original Florida Tourism Task Force MEMBERS as of 9/23/2021

ALACHUA COUNTY

(\$15,000 - 3 votes)

Vacant

Brian Avery

Lecturer

University of Florida Department of Sport Management and Director of Engaged Learning and Outreach FLG 302 P.O. Box 118208 Gainesville, FL 32611 (w) 352.294.6922 brian@briandavery.com

Ron Gromoll

Visiting Lecturer University of Florida Department of Tourism, Hospitality & Event Management FLG 190A, P.O. Box 118205 Gainesville, FL 32611 (w) 352.294.3064 rgromoll@ufl.edu

BRADFORD COUNTY

(\$3,000 - 2 votes)

William Sexton, Vice-Chair

Bradford County Attorney 945 North Temple Avenue Starke, FL 32091-2210 <u>will_sexton@bradfordcountyfl.gov</u> (w) 904.368.3902

The Honorable Daniel Riddick

Bradford County Board of County Commissioners 945 North Temple Avenue Starke, FL 32091 (w) 352.473.7033 (o) 904.966.6327 (f) 352.473.5907 bccriddick@yahoo.com

COLUMBIA COUNTY

(\$8,000 3 votes)

Rod Butler

General Manager Holiday Inn Hotel and Suites 213 SW Commerce Boulevard Lake City, FL 32025-1501 (w) 386.487.1080 gm@hilakecityfl.com

Alden Rosner

Sports Marketing Director Columbia County Tourist Development Council P.O. Box 1847 Lake City, FL 32056 (w) 386.719.1453 <u>arosner@columbiacountyfla.com</u> www.southsidesportscomplex.com

Paula R. Vann

Executive Director Columbia County Tourist Development Council P.O. Box 1847 Lake City, FL 32056 (w) 386.758.1312 <u>pvann@columbiacountyfla.com</u> www.springsrus.com

DIXIE COUNTY

(\$2,000 - 2 votes)

The Honorable Ryan Fulford

Cross City Councilmember Town of Cross City P.O. Box 417 Cross City, FL 32628 (w) 352.498.3306 councilseat3@townofcrosscity.com

Russ McCallister

Suwannee Guides and Outfitters PO Box 1345 Old Town, FL 32680 (w) 352.542.8331 (h) 352.325.1520 (c) 352.258.0189 russ776@bellsouth.net www.visitdixie.com www.suwanneeguides.com

GILCHRIST COUNTY

(\$2,000 - 2 votes)

The Honorable Lee Deen

Mayor, City of Trenton 114 North Main Street Trenton, FL 32693-3440 (o) 352.463.4007 WLDeen6757@gmail.com

Patricia Watson

Executive Administrative Assistant City of Trenton 500 North Main Street Trenton, FL 32693 (w) 352.463.4000 pwatson@trentonflorida.org

HAMILTON COUNTY

(\$2,000 - 2 votes)

Vacant

Vacant

JEFFERSON COUNTY (\$2,000 - 2 votes)

(\$2,000 - 2 votes)

Katrina Richardson, Secretary/Treasurer

Executive Director Monticello-Jefferson County Chamber of Commerce 420 West Washington Street Monticello, FL 32344 (w) 850.997.5552 info@monticellojeffersonfl.com

David Ward

Monticello-Jefferson County Tourism Development Council 420 West Washington Street Monticello, FL 32344 (w) 850.519.5543 dwardpa@embarqmail.com

LAFAYETTE COUNTY

(\$1,000 - 1 vote)

Craig Colton

Suwannee River Rendezvous 828 NE Primrose Road Mayo, FL 32066 (w) 386.294.2510 craigcolton@suwanneeriverrendezvous.com

LEVY COUNTY

(\$4,000 - 2 votes)

Carol McQueen 9207 Florida Street Fanning Springs, FL 32693 (h) 352.221.2946 carolmcqueen44@gmail.com

Tisha Whitehurst

Director Levy County Visitors Bureau 607 South West 1st Avenue Williston, FL 32696 (w) 352.528.4030 tourism@visitnaturecoast.com

MADISON COUNTY

(\$3,000 - 2 votes)

Jackie Blount

Madison County Chamber of Commerce & Tourism 182 NW College Loop Madison, FL 32340 (c) 850.673.1046 jacquelyneblount@yahoo.com

Marlene Squires-Swanson

Madison County Chamber of Commerce & Tourism 182 NW College Loop Madison, FL 32340 (w) 850.973.2788 marlene@madisonfl.org

SUWANNEE COUNTY

(\$4,000 - 2 votes)

Charissa Setzer

Marketing Coordinator Suwannee County Tourism Development Council 220 Pine Avenue SW Live Oak, FL 32064 (w) 386.330.2220 (c) 386.688.3871 charissas@suwcountyfl.gov www.visitsuwannee.com

Teena Peavy

Marketing Director Spirit of the Suwannee Music Park 3076 95th Drive Live Oak, Florida 32060 (w) 386.364.1683 <u>teena@musicliveshere.com</u> www.musicliveshere.com

TAYLOR COUNTY

(\$4,000 - 2 votes)

Dawn Perez, Chair

Executive Director Taylor County Chamber of Commerce 428 North Jefferson Street Perry, FL 32347 (w) 850.584.5366 (c) 850.843.0992 taylorchamber@fairpoint.net www.taylorcountychamber.com

Sandy Beach

20845 Keaton Beach Drive Perry, FL 32348 850.578.2898 (c) 850.843.1546 sandybeach8431546@gmail.com

UNION COUNTY

(\$1,000 - 1 vote)

Dale Walker

City Manager City of Lake Butler 200 SW 1st Street Lake Butler, Fl. 32054-2016 (w) 386.496.3401 dwalker@cityoflakebutler.com

WAKULLA COUNTY

(\$3,000 - 2 votes)

Natalie Knowles

Procurement and Contract Coordinator Wakulla County Board of County Commissioners 3093 Crawfordville Hwy. Crawfordville, FL 32327 (w) 850.926.0919 <u>nknowles@mywakulla.com</u> <u>www.visitwakulla.com</u>

Thomas Herndon

Outreach Coordinator Wakulla County Tourist Development Council P.O. Box 1263 Crawfordville, FL 32327 (w) 850.745.7713 <u>therndon@mywakulla.com</u> www.visitwakulla.com

STAFF

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Scott R. Koons

Executive Director Visit Natural North Florida 2009 NW 67th Place Gainesville, FL 32653 (w) 352.955.2200 ext. 101 koons@ncfrpc.org

THE ORIGINAL FLORIDA TOURISM TASK FORCE VOLUNTEERS, CONSULTANTS AND OTHERS

as of 9/23/2021

VOLUNTEERS, CONSULTANTS AND OTHERS

Donna Creamer - Travel Show Coordinator

Staff Assistant Gilchrist County Tourist Development Council 209 SE 1st Street Trenton, FL 32693 (w) 352.463.3198 (c) 352.210.1827 <u>dcreamer@gilchrist.fl.us</u> www.VisitGilchristCounty.com

Jo Clark - Blogger 319 14th Avenue South Surfside Beach, SC29575 (c) 843.446.4441 jo@southernexposure.us

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2021 Visit Natural North Florida Meeting Dates and Counties



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Third Thursday of each month, subject to change with advance notice.

January 21:	Taylor County	Ala
February 18:	VIRTUAL	Bra
March 18:	VIRTUAL	Dix Gil
April 15:	VIRTUAL	Ha
May 20:	VIRTUAL	La
June 17:	Cancelled	Ma
		Su Ta
July 15:	Gilchrist County	Un Wa
August 19:	Levy County	
September 23:	Dixie County	
October 21:	Lafayette	
November 18:	Alachua County	
December 16:	Alachua County (Council Office)	

Alachua	
Bradford	
Columbia	
Dixie	
Gilchrist	
Hamilton	
Jefferson	
Lafayette	
Levy	
Madison	
Suwannee	
Taylor	
Union	
Wakulla	